# City and Borough of Sitka

### Quarterly Financial Reporting Package September 30, 2019

Results as of September 30, 2019 (All Funds)

# City and Borough of Sitka Quarterly Financial Reporting Package FY2020 General Fund Budget Execution

**September 30, 2019** 

Original Surplus Per Budget Ordinance:	123,892
Budget Adjustments	<u>(1,117,461)</u>
Budgeted Deficit As Of 9/30	( 993,569)
Revenues Thru 9/30	14,483,986
Expenditures Thru 6/30	<u>7,909,703</u>
Surplus Achieved:	6,574,283
Surplus Achieved:	6,574,283
Budgeted Surplus Thru 9/30	5,229,979
Difference From Budget:	1,347,304

# City and Borough of Sitka Quarterly Financial Reporting Package FY2020 General Fund Budget Adjustments

Ordinance 2019-29 No-Name Mountain Master Plan	(165,000)
Ordinance 2019-31 Police Department Heat Pump	(23,000)
Ordinance 2019-34 PD Software/Historic Preservation Grants (Revenue Offset \$25,000)	(457,909)
Ordinance 2019-37 Seaplane Base Environmental Assessment	(56,176)
Encumbrances to 2020	( <u>415,376</u> )

Total Net Budget Adjustments (1,117,461)

# City and Borough of Sitka Quarterly Financial Reporting Package General Fund Balance September 30, 2019 versus September 30, 2018

Indicator	Amount	Compared To Last Year	Big Picture
Assigned (Designated) Fund Balance (Includes balance restricted by SGC and other external restrictions such as E-911, liquidity restriction, emergency response, etc)	9,255,371	9,562,526	
Unassigned and Available Fund Balance (Portion of fund balance not committed for above/other purposes)	12,640,054	10,428,507	Surpluses may be transferred into Infrastructure Sinking Fund, while deficits reduce amount of unassigned fund balance. Fine for now, but need to monitor.
Total General Fund Balance	21,895,425	19,991,033	

# City and Borough of Sitka Quarterly Financial Reporting Package Fund Net Income and Working Capital FY2020 Results Through September 30, 2019

		Unspent		
	Accrual Basis	Working Capital		
	Net	Appropriated For	Unappropriated	Total
<u>Fund</u>	Income / (Loss)	CAPEX	Working Capital	Working Capital
Electric Fund	(490,301)	8,345,953	991,103	9,337,056
Water Fund	83,881	1,615,475	1,983,432	3,598,907
Wastewater Fund	174,851	2,825,611	5,322,736	8,148,347
Solid Waste Fund	153,545	822,380	(1,563,620)	(741,240)
Harbor Fund	312,052	11,946,653	5,726,643	17,673,296
Airport Terminal Fund	60,928	4,414,266	797,933	5,212,199
Marine Service Center Fund	41,231	264,245	1,849,093	2,113,338
Gary Paxton Industrial Park Fund	(123,700)	205,792	466,750	672,542
IT Fund	76,522	-	478,819	478,819
Central Garage Fund	177,131	985,355	3,559,608	4,544,963
Building Maintenance Fund	(6,925)	-	1,355,660	1,355,660
CPET Fund	(72,235)	-	497,358	497,358
Permanent Fund	46,583	-	24,082,244	24,082,244

### Financial Statements

- You will find attached financial statements for the various significant funds of the City and Borough of Sitka. Information is presented through September 30, 2019.
- Financial reporting is shown in the custom reporting format designed by the Finance Department, which combines significant elements of the income statement, balance sheet, and cash flow statement into one single page report. At times, reporting formats may be amended to better represent the financial health of a fund, however those changes will be noted.

#### Comments on Net Losses and Working Capital

- Net losses signify that depreciation expense (the decline in value of infrastructure)
  exceeds revenue and may signify that infrastructure replacement may eventually
  need to be funded by bonding and higher user fees.
- Negative undesignated working capital signifies that we have more approved spending for infrastructure than we have fund balance to pay for.
- Net Income/and loss includes grant revenue.
- Long-term infrastructure plans have been developed for all major enterprise funds; these plans seek to identify long-term infrastructure needs and determine the correct level of user fees necessary to finance the plan. A long-term capital improvement plan has been developed for the General Fund; however, due to lack of dedicated revenue streams, funding has not been identified to finance the plan.

## **Definitions of Key Terms**

**Working Capital** - This is essentially what a Fund has to spend. It is defined as current assets less current liabilities, including the current portion of long term debt. Working capital already appropriated for capital expenditures but unspent is called appropriated but unspent working capital; the remainder is unappropriated working capital. The calculation of General Fund working capital also excludes designated amounts for liquidity and emergency response.

**Depreciation Expense** - This an estimation of the decline in value of a long lived asset, which is an expense. When a long lived asset is purchased, cash is paid but expense is not recorded; instead, expense is recorded gradually, over the life of the asset, to match its use against revenues earned in the same period. Most importantly, Depreciation Expense **IS NOT** the accumulation of cash to replace an asset; that is called a sinking fund and is part of Working Capital.

**Fund Balance** – This is the net assets of a fund. It is equal to total assets less liabilities. It is important to note that a Fund Balance is usually only partially in cash; the remainder may be made up of long lived assets, receivables, and other assets. Fund balances for governmental-type funds are classified in one of 5 classifications: non-spendable, restricted, committed, assigned, and unassigned and available. Fund balances for enterprise and internal service funds is classified as either restricted or unrestricted.

# **Definitions of Key Terms**

**Net Available Cash** – This is equal to cash and investments, less liabilities and restricted or designated fund balances. This is similar to "cash on the barrelhead".

**EBI/EBID** – These are accounting terms which measure earnings before certain expenses. EBI is Earnings Before Interest and measures earnings before interest expense. EBID is Earnings Before Interest and Depreciation, and is a rough measure of cash flow from operations.

**Enterprise Fund** – A fund which is run, and accounted for, similar to a private business. In such a fund, profit is measured and operations are accounted for on a full accrual basis.

**Internal Service Fund** - A fund which provides services to other funds. Such funds usually have no external source of revenue. Similar to an enterprise fund, profit is measured and operations are accounted for on a full accrual basis.

#### General Fund Financial Analysis As Of, And For the First Fiscal Quarter Ending, September 30, 2019

#### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
Revenue	14,483,986	Increased by 2.6%	Met Plan	General governmental revenue is relatively static, growing very slowly
Appropriated Outlays vs. Actual Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	802,119	Decreased by \$75K but still under budget	Unde <mark>r bu</mark> dget	Filling of vacant staff positions decreased extent to which outlays are under budget
Surplus (Shortfall) of Revenues Over Outlays	6,574,283	Increased	More surplus than Planned	Greater than planned surplus due to outlays lower than planned and greater than planned sales tax revenue
Capital Expenditure Outlays (The General Fund's depreciable assets decrease in value for FY18 is \$7.4 million (including schools), which could be a benchmark for setting aside funds for future asset replacement)	309,587	Decreased	Met Plan	Not enough is being set aside to replace assets in the future if lack of grant funding continues.
Assigned (Designated) Fund Balance (Includes balance restricted by SGC and other external restrictions such as E-911, liquidity restriction, emergency response, etc)	9,255,371	Increased by 2.6%	Met Plan	
Unassigned and Available Fund Balance (Portion of fund balance not committed for above/other purposes)	12,640,054	Increased	Exceeded Plan	Surpluses may be transferred into Infrastructure Sinking Fund, while deficits reduce amount of unassigned fund balance. Fine for now, but need to watch decline.
Total General Fund Balance	21,895,425	Increased	Exceeded Plan	Fund balance incre <mark>ased</mark> due to FY2019 surplus

The General Fund's financial performance for FY2020 improved over FY2019 and exceeded planned levels in every metric except for capital expenditure outlays. The General Fund's expenditures were less than budgeted appropriations and revenue was slightly above plan, creating a surplus of \$6,574,283. This surplus was 33.3% lower than the surplus in the 1<sup>st</sup> Quarter of FY2019, and, also higher than planned. This surplus is due to a combination of higher revenue than last fiscal year, with sales tax receipts \$395K or 8.1% greater than plan; and, outlays that were \$802K or 9.2% less than planned levels.

The large increase in financial position, as reflected in the increase in the unassigned fund balance, should be viewed as temporary, as the General Fund receives a substantial portion of its annual revenue (approximately 45%) in the first fiscal quarter because property taxes are due by September 30<sup>th</sup>.

The long-term financial view of the General Fund has not substantially changed over the course of the last fiscal year. Accordingly, that view bears repeating again this year, and is repeated as follows:

"Management's overriding concern for the General Fund continues to be the inadequate size of its unassigned fund balance compared with known deferred maintenance amounts, and, the small amount of the annual surplus when compared to potential future general obligation bond debt service. The condition of general governmental infrastructure (school buildings, streets, city hall, the police station, etc.) continues to deteriorate each year as the facilities age.

School buildings are of particular concern as the State's school bond debt service reimbursement program no long exists for new debt for building or repairing schools. In addition, the general fund will have to bear more of the burden of paying for existing school bond debt as the state backs away from its original commitment to reimburse debt service. This is an expense that has not been contemplated beyond the 1% seasonal sales tax that will be insufficient to cover debt service should the state continue to reduce the rate of reimbursement. The youngest school building, Keet Gooshi Heen Elementary School, is 32 years old, having been initially constructed in 1986. The oldest building, Baranof Elementary School, is 64 years old, having been constructed in 1954. The other two major school builds are in between. Albeit, major renovations have taken place over the intervening years, but the buildings are getting old. The Police Department facility has aged to the point of being almost insufficient to meet basic law enforcement needs.

The challenge we face is that there is no sinking fund set aside for major renovation of existing buildings or construction of new ones. The unassigned General Fund balance is all that is currently available. Thus, unless the General Fund balance increases substantially in the near future, or significant grant opportunities arise (which is unlikely as the CBS does not have any staff dedicated to seeking grant funding), the issuance of general obligation bonds for schools and a Police Department facility is the most likely funding source the Municipality will turn to.

Issuance of additional general obligation bonds in the future will be complicated by two aspects: the doubtfulness of school bond debt reimbursement by the State of Alaska, and, the inability to levy additional property taxes necessary to meet additional debt service, due to the Charter property tax cap.

The take-away for the General Fund, and particularly for general governmental infrastructure, is that Sitka's general government and school funding situation will continue to worsen.

Unfortunately, there are no easy or painless solutions. The challenges in general government funding can't be solved by expense cutting alone unless municipal services are significantly reduced. "

#### City and Borough of Sitka General Fund

#### **Financial Statements**

#### For The Twelve-Month Period From July 1, 2018 to June 30, 2019 (Unaudited)

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020 YTD	FY2019	Variance To	FY2020 Plan	Variance To
	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YID	YTD	FY2019 YTD	(S/L - 100.0%)	FY2020 Plan
Property Taxes	6,714,302	_	_	_	6,714,302	6,687,596	26,706	6,687,360	26,942
Sales Taxes	5,267,181	_	_	_	5,267,181	5,082,865	184,316	4,872,600	394,581
Bed Taxes	-	_	-	_	-	-	-	-	-
State Assistance	497,524	_	-	_	497,524	716,610	(219,086)	480,507	17,017
Federal Assistance	37,301	_	-	_	37,301	36,839	462	41,340	(4,039)
Transfer From Permanent Fund, etc.	547,554	-	-	-	547,554	232,448	315,106	474,625	72,929
Interfund Billings	665,870	-	-	-	665,870	673,862	(7,992)	665,870	0
Other Operating Revenue	754,254	-	-	_	754,254	691,582	62,672	716,500	37,754
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	14,483,986	-	-	-	14,483,986	14,121,802	362,184	13,938,802	545,184
Administrator	127,995	-	-	-	127,995	287,486	159,491	261,640	133,645
Attorney	129,112	-	-	-	129,112	105,083	(24,029)	101,338	(27,774)
Clerk	90,160	-	-	-	90,160	98,051	7,891	111,613	21,453
Finance	404,778	-	-	-	404,778	409,940	5,162	463,993	59,215
Assessing	85,716	-	-	-	85,716	87,075	1,359	113,193	27,477
Planning	37,823	-	-	-	37,823	43,945	6,122	72,982	35,159
General/Shared Expenses	422,291	-	-	-	422,291	306,591	(115,700)	301,326	(120,966)
Police	952,421	-	-	-	952,421	1,064,182	111,761	1,166,275	213,854
Fire	529,093	-	-	-	529,093	530,239	1,146	542,618	13,525
Public Works	829,060	-	-	-	829,060	840,073	11,013	1,128,692	299,632
Library	226,012	-	-	-	226,012	217,341	(8,671)	239,635	13,623
Centennial Building	176,519	-	-	-	176,519	136,217	(40,302)	168,902	(7,617)
SR Citizen Center	16,282	-	-	-	16,282	15,962	(320)	22,441	6,159
Contingency		-	-	-		-	-	-	-
Debt Service	11,258	-	-	-	11,258	11,394	136	11,258	-
School Support	1,724,533	-	-	-	1,724,533	1,744,573	20,040	1,724,533	-
Hospital Support	-	-	-	-	-	-	-	-	-
Fixed Asset Acquisition	-	-	-	-	-	- 2 202 707	-	134,735	134,735
Transfers To Other Funds	2,146,650	-	-	-	2,146,650	3,292,787	1,146,137	2,146,650	-
Total Outlays:	7,909,703	-	-	-	7,909,703	9,190,939	1,281,236	8,711,822	802,119
Surplus/(Shortfall)/Total Revenue	6,574,283	-	-	-	6,574,283	4,930,863	1,643,420	5,226,979	1,347,304
Controllable Costs (Outlays Less Transfers)	4,027,262				4,027,262	4,142,185	114,923	4,694,647	667,385

#### City and Borough of Sitka General Fund

#### **Financial Statements**

#### For The Twelve-Month Period From July 1, 2018 to June 30, 2019 (Unaudited)

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General Fund Balance					YTD Balance	FY2019	Variance To
						YTD	FY2019 YTD
Beginning Total General Fund Balance :	15,757,890	21,895,425	21,895,422	21,895,430	15,757,890	15,060,172	697,719
Surplus/(Shortfall) of Revenues Over Outlays:	6,574,283	-	-	-	6,574,283	697,718	5,876,565
Other balance sheet changes:	(436,748)	(3)	7	(1)	(436,745)	1	(436,746)
Ending Total General Fund Balance:	21,895,425	21,895,422	21,895,430	21,895,429	21,895,429	15,757,890	6,137,538
<u>As o</u>	<u>9/30/2019</u>	12/31/2019	3/31/2020	6/30/2020			
General Fund Balance:							
Total Assets:	24,455,475	20,266,115	17,942,343	17,333,608	17,333,608	21,099,669	(3,766,061)
Total Liabilities:	(2,560,050)	(632,232)	(1,593,374)	(1,575,718)	(1,575,718)	(1,108,636)	(467,082)
General Fund Balance:	21,895,425	19,633,883	16,348,969	15,757,890	15,757,890	19,991,033	(4,233,143)
General Fund Balance Detail:							
Non-Spendable Fund Balance	68,509	=	=	-	68,509	57,679	10,830
Restricted Fund Balance	-	-	-	-	-	-	-
Committed Fund Balance	-	-	-	-	-	-	-
Assigned (Designated) Fund Balance					-		
Advances to Other Funds	100,000	-	-	-	100,000	503,154	(403,154)
911 Surcharges	612,783	-	-	-	612,783	527,614	85,169
SRS Title III	512,663	-	-	-	512,663	512,663	-
Liquidity/Hospital Escrow	5,831,416	-	-	-	5,831,416	5,831,416	-
Emergency Response	2,000,000	-	-	-	2,000,000	2,000,000	-
Encumbrances	130,000	-	-	-	130,000	130,000	-
Unassigned and Available Fund Balance	12,640,054	<del>-</del> .	-	<u>-</u>	12,640,054	10,428,507	2,211,547
Total General Fund Balance:	21,895,425	-	-	-	21,895,425	19,991,033	1,904,392

	Contracted & Purchased Services	Interdepartment Services	Total	Starting Cash	New Appropriations	A/R Collections	2019 A/P Paid in 2020	2020 Outlays	Ending Cash
Unspent Capital Project Working Capital Appropriations	<u>Expenses</u>	<u>Expenses</u>	<u>Expenses</u>						
OOES2 City State Building Major Maintenance				42,331.96					42,331.96
90583 - City State Building Major Maintenance 90690 - City/State Troubleshoot Air Control System		-		16,000.00					16,000.00
90692 - Centennial Hall Reconstruction		_		26,786.51	_	_	_		26,786.51
90739 - Sitka Library Expansion		-	-	122,404.53		-	-	-	122,404.53
90740 - Nelson Logging Road	-	4,747.16	4,747.16	(5,682.35)	-	5,682.35	-	(4,747.16)	(4,747.16)
90741 - Baranof Warm Springs Dock	-	-	-	-	-	-	-	-	-
90789 - Justice Center	-	1,267.76	1,267.76	13,165.34	-	-	(196.00)	(1,267.76)	11,701.58
90790 - East DeGrof St. Utilites and Street Improvement	-	-	-	78,777.28	-	-	-	-	78,777.28
90801 - Lincoln Street (Jeff Davis to Metlakatla)	-	-	-	352,408.18	-	-	-	-	352,408.18
90812 - Storm Drain Improvements	-			100,000.00	-	-	-	-	100,000.00
90814 - Cross Trail Multi-Modal Pathway Phase 6	-	3,284.84	3,284.84	45,734.79	-	4,791.84	(4,791.84)	(3,284.84)	42,449.95
90820 - Davidoff Storm Sewers	253,940.73	3,537.55	257,478.28	361,804.47	-	-	(12,862.50)	(245,160.75)	103,781.22
90831 - Wayfaring Signage	2,582.40	-	2,582.40		-	-	-	(2,582.40)	(2,582.40)
90832 - CAMAS Software	-	-	-	4,000.00	-	-	-	- 1	4,000.00
90838 - Lincoln St. Paving (Harbor Way to Harbor Drive_	-	1,074.35	1,074.35	1,469,293.23	300,000.00	-	(10,000.00)	(1,074.35)	1,758,218.88
90843 - Lake Street (DeGroff to Arrowhead)Street Improven	-	-	-		645,000.00	-	-	-	645,000.00
90844 - Lincoln St Paving (Jeff Davis to Harbor Drive)	•	-	-	730,586.00	434,414.00	-	-	-	1,165,000.00
90855 - Seawalk Part II	-	40.42	40.42	156,895.09	153,060.00	-	-	(40.42)	309,914.67
90859 - Landslide Study Project	-	500.75	500.75	2,153.02	-	-	(272.00)	(500.75)	1,380.27
90861 - Resource Management & GIS Implementation	-	-	-	40,000.00	100,000.00	-	-	-	140,000.00
90866 - City Hall HVAC & Controls Replacement	-	-	-	500,000.00	-	-	-	-	500,000.00
90867 - Police Department RMS	-	-	-	360,000.00	-	-	-	-	360,000.00
90876 - Animal Shelter	-	-	-	56,434.13	-	-	-	-	56,434.13
90877 - Brady and Gavan St Paving	-	-	-	432,236.49	-	-	-	-	432,236.49
90878 - Katlian Ave Paving		186.41	186.41	544,416.29		-	-	(186.41)	544,229.88
90879 - Seaplane Base Project	7.75	8,914.45	8,922.20	16,943.01	-	-	(4,723.40)	(8,922.20)	3,297.41
90880 - Utility Office Security	584.69		584.69	5,739.96	-	-	- '	(584.69)	5,155.27
90881 - Peterson Storm Sewers	25,271.25	3,646.53	28,917.78	73,482.59	220,000.00	31,087.41	(4,570.00)	(28,917.78)	291,082.22
90885 - Senior Center ADA Ramp & Rear Porch Improvemen		-	-	-	15,000.00	-	-	,	15,000.00
90886 - Community Playground Safety Improvements		_			10,000.00	_		_	10,000.00
90887 - Lower East Moller Playground Safety Improvements	_	_	_		10,000.00		_	_	10,000.00
90888 - Pioneer Park Shelter Improvements			_		15,000.00		_		15,000.00
90907 - Police Department Heat Pump					23,000.00				23,000.00
90909 - No Name Mountain Master Plan					165,000.00				165,000.00
Closed Project Funding Transferred in January 2017		_			103,000.00		-		103,000.00
2.3 Pending allocation FY19									
2.2 - No Job									
2.2 - 110 JUD	-		_						
		<u> </u>	<del></del>						
Totals:	282,386.82	27,200.22	309,587.04	5,545,910.52	2,090,474.00	41,561.60	(37,415.74)	(297,269.51)	7,343,260.87



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Category	Governmental Funds					
Fund Type	General Fund					
Fund 10	00 - General Fund					
ASSET	S					
1010						
1010.001	Petty Cash		825.00	825.00	.00	.00
1010.002	Cash Drawers		1,275.00	1,275.00	.00	.0
1020		<b>1010 -</b> Totals	\$2,100.00	\$2,100.00	\$0.00	0.00%
1020.001	Checking Account- General		10,419,179.09	7,184,537.30	3,234,641.79	45.02
1020.002	Checking Account-Payroll		(7,060.81)	(20,978.62)	13,917.81	66.34
1020.003	Checking Account-C Card		52,575.15	55,144.57	(2,569.42)	(4.66
1020.008	Hospital Escrow		4,500,000.00	.00	4,500,000.00	+++
1020.010	Money Market - AML Pool		4,143,799.19	7,682,183.26	(3,538,384.07)	(46.06)
1020.011	Money Market - FNBA Trust		1,089,320.52	3,701,768.76	(2,612,448.24)	(70.57)
	•	<b>1020 -</b> Totals	\$20,197,813.14	\$18,602,655.27	\$1,595,157.87	8.57%
1025						
1025.000	Investments		52,068,893.28	49,987,672.02	2,081,221.26	4.16
		<b>1025 -</b> Totals	\$52,068,893.28	\$49,987,672.02	\$2,081,221.26	4.16%
1027						
1027.000	Change in FMV-Investments		125,952.00	(241,007.00)	366,959.00	152.26
		<b>1027 -</b> Totals	\$125,952.00	(\$241,007.00)	\$366,959.00	152.26%
1030						
1030.100	Investment-Central Trea.		(55,750,065.51)	(53,700,659.48)	(2,049,406.03)	(3.82)
		<b>1030 -</b> Totals	(\$55,750,065.51)	(\$53,700,659.48)	(\$2,049,406.03)	(3.82%)
1050						
1050.000	Accts RecMisc Billing		(5,799.15)	31,870.70	(37,669.85)	(118.20)
1050.010	Accts RecUtility Billng		65,632.05	67,502.02	(1,869.97)	(2.77)
1050.025	Accts RecAmbulance		97,405.66	81,775.04	15,630.62	19.11
1050.050	Accts RecCollections		1,009,891.63	954,059.54	55,832.09	5.85
1050.060	Accts Rec State		.00	2,235.06	(2,235.06)	(100.00)
1050.070	Accts Rec Federal		38,715.55	39,498.56	(783.01)	(1.98)
1050.080	Accts RecSales Tax		25.00	3,719,799.22	(3,719,774.22)	(100.00)
1050.100	Interest Receivable		300,248.70	316,254.15	(16,005.45)	(5.06)
1050.200	Property Tax Receivable		366,276.74	387,634.18	(21,357.44)	(5.51)
1050.500	Interfund Receivable		1,532,206.16	1,206,637.18	325,568.98	26.98
1050.900	Allowance - Doubtful Acct	4050 7 111	(1,009,891.63)	(954,059.54)	(55,832.09)	(5.85)
1060		<b>1050 -</b> Totals	\$2,394,710.71	\$5,853,206.11	(\$3,458,495.40)	(59.09%)
<b>1060</b>	Advances of Day		01	01	00	00
1060.010	Advances of Pay		.01	.01	.00	.00.



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	Governmental Funds					
Fund Type	General Fund					
Fund 1	100 - General Fund					
ASSE	TS					
1060.020	Advances to Other Funds		100,000.00	150,000.00	(50,000.00)	(33.33)
		<b>1060 -</b> Totals	\$100,000.01	\$150,000.01	(\$50,000.00)	(33.33%)
1070						
1070.010	Notes Receivable		.00	353,153.61	(353,153.61)	(100.00)
		<b>1070 -</b> Totals	\$0.00	\$353,153.61	(\$353,153.61)	(100.00%)
1200						
1200.020	Prepaid Insurance		52,263.67	93,212.40	(40,948.73)	(43.93)
1200.030	Prepaid Workers Compensation Insurance		(17,427.81)	(35,533.35)	18,105.54	50.95
		<b>1200 -</b> Totals	\$34,835.86	\$57,679.05	(\$22,843.19)	(39.60%)
		ASSETS TOTALS	\$19,174,239.49	\$21,064,799.59	(\$1,890,560.10)	(8.97%)
LIABI	ILITIES AND FUND EQUITY					
LIA	ABILITIES					
2010						
2010.005	Clearing Acct Collections		40.00	897.58	(857.58)	(95.54)
2010.006	Clearing Acct Interest		.00	(.67)	.67	100.00
2010.008	Clearing Acct Harbors		(197,575.76)	(167,266.78)	(30,308.98)	(18.12)
2010.010	Clearing Acct Misc A/R		(1,025.05)	.00	(1,025.05)	+++
2010.011	Clearing Acct Utility Donations		476.50	808.50	(332.00)	(41.06)
2010.015	Clearing Acct - Tobacco		.00	207,495.24	(207,495.24)	(100.00)
2010.025	Clearing Acct Ambulance		2,518.42	(125.60)	2,644.02	2,105.11
2010.040	Pcard Liability		(37,792.77)	421,831.05	(459,623.82)	(108.96)
		<b>2010 -</b> Totals	(\$233,358.66)	\$463,639.32	(\$696,997.98)	(150.33%)
2020						
2020.000	Accounts Payable		.00	(247,457.71)	247,457.71	100.00
		<b>2020 -</b> Totals	\$0.00	(\$247,457.71)	\$247,457.71	100.00%
2023						
2023.000	Retainage Payable		6,543.89	.00	6,543.89	+++
		<b>2023 -</b> Totals	\$6,543.89	\$0.00	\$6,543.89	+++
2030						
2030.000	Refunds Payable		474.40	2,136.25	(1,661.85)	(77.79)
	-	<b>2030 -</b> Totals	\$474.40	\$2,136.25	(\$1,661.85)	(77.79%)
2040					•	. ,
2040.000	Citation Surcharge - St.		2,300.00	360.00	1,940.00	538.89
	-	<b>2040 -</b> Totals	\$2,300.00	\$360.00	\$1,940.00	538.89%
			•		•	



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Categor	y Governmental Funds					
Fund Type	General Fund					
Fund	100 - General Fund					
LIAE	BILITIES AND FUND EQUITY					
	IABILITIES					
2050						
2050.002	Medicare Tax Payable		15,221.32	13,500.78	1,720.54	12.74
2050.003	Federal Inc Tax Payable		57,539.26	41,729.80	15,809.46	37.89
2050.004	PERS Payable		71,720.06	55,297.36	16,422.70	29.70
2050.005	SBS Insurance Payable		994.60	1,086.04	(91.44)	(8.42)
2050.006	Deferred Comp Payable		8,638.19	8,850.31	(212.12)	(2.40)
2050.007	Workers Comp Payable		(16,134.84)	(1,572.35)	(14,562.49)	(926.16)
2050.008	Other Payroll Withholding		3,429.93	5,215.59	(1,785.66)	(34.24)
2050.009	Union Dues Withheld		4,123.17	4,030.92	92.25	2.29
2050.010	Health Insurance Withheld		4,518.10	18,550.53	(14,032.43)	(75.64)
2050.011	Life Insurance Withheld		1,283.49	1,238.46	45.03	3.64
2050.012	SBS Annuities Payable		116,264.80	114,733.38	1,531.42	1.33
2050.013	Health - Employer Payable		229,453.45	281,301.51	(51,848.06)	(18.43)
2050.014	Life - Employer Payable		159.77	156.77	3.00	1.91
2050.016	PERS Tier 4		208,186.18	144,436.03	63,750.15	44.14
		<b>2050 -</b> Totals	\$705,397.48	\$688,555.13	\$16,842.35	2.45%
2070						
2070.001	Business leave Bank PSEA		2,275.24	2,275.24	.00	.00
2070.002	Business leave Bank ASEA		6,282.77	3,282.77	3,000.00	91.39
		<b>2070 -</b> Totals	\$8,558.01	\$5,558.01	\$3,000.00	53.98%
2100						
2100.001	Deposits - Sales Tax		34,169.69	29,119.69	5,050.00	17.34
2100.002	Deposits - Security Bonds		5,500.00	5,500.00	.00	.00.
		<b>2100 -</b> Totals	\$39,669.69	\$34,619.69	\$5,050.00	14.59%
2300						
2300.000	Advances Payable		120,355.00	160,465.00	(40,110.00)	(25.00)
		<b>2300 -</b> Totals	\$120,355.00	\$160,465.00	(\$40,110.00)	(25.00%)
2700						
2700.000	Deferred Revenue		760.00	760.00	.00	.00
		<b>2700 -</b> Totals	\$760.00	\$760.00	\$0.00	0.00%
		LIABILITIES TOTALS	\$650,699.81	\$1,108,635.69	(\$457,935.88)	(41.31%)
F	UND EQUITY					
2900						
2900.010	Reserve for Encumbrances		(1,448,764.14)	(1,448,764.14)	.00	.00
2900.020	Reserve-Advances Other Fd		100,000.00	832,413.00	(732,413.00)	(87.99)



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Governmental Funds				
Fund Type	General Fund				
Fund	100 - General Fund				
F	UND EQUITY				
2900.070	Reserved Title III Funds	512,663.41	512,663.41	.00	.00
	<b>2900 -</b> Totals	(\$836,100.73)	(\$103,687.73)	(\$732,413.00)	(706.36%)
2910					
2910.100	Designated-E911	612,783.00	527,614.00	85,169.00	16.14
	<b>2910 -</b> Totals	\$612,783.00	\$527,614.00	\$85,169.00	16.14%
2920					
2920.000	Undesignated/Re. Earnings	13,834,725.69	13,187,481.69	647,244.00	4.91
	<b>2920 -</b> Totals	\$13,834,725.69	\$13,187,481.69	\$647,244.00	4.91%
2965					
2965.000	P/Y Encumbrance Control	1,448,764.14	1,448,764.14	.00	.00
	<b>2965 -</b> Totals	\$1,448,764.14	\$1,448,764.14	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$15,060,172.10	\$15,060,172.10	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(697,717.94)			
	Fund Revenues	(10,684,432.61)			
	Fund Expenses	7,918,782.97			
	FUND EQUITY TOTALS	\$18,523,539.68	\$15,060,172.10	\$3,463,367.58	23.00%
	LIABILITIES AND FUND EQUITY TOTALS	\$19,174,239.49	\$16,168,807.79	\$3,005,431.70	18.59%
	Fund 100 - General Fund Totals	\$0.00	\$4,895,991.80	(\$4,895,991.80)	(100.00%)
	Fund Type <b>General Fund</b> Totals	\$0.00	\$4,895,991.80	(\$4,895,991.80)	(100.00%)



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
und Categor	y Governmental Funds				
Fund Type	Capital Projects Funds				
Fund	700 - Capital Projects-General				
ASSE	TS TS				
1030					
1030.100	Investment-Central Trea.	7,343,190.87	5,506,919.23	1,836,271.64	33.34
	<b>1030 -</b> Totals	\$7,343,190.87	\$5,506,919.23	\$1,836,271.64	33.34%
1050					
1050.060	Accts Rec State	4,747.16	257,171.06	(252,423.90)	(98.15)
1050.070	Accts Rec Federal	.00	216,580.85	(216,580.85)	(100.00)
	<b>1050 -</b> Totals	\$4,747.16	\$473,751.91	(\$469,004.75)	(99.00%)
	ASSETS TOTALS	\$7,347,938.03	\$5,980,671.14	\$1,367,266.89	22.86%
LIAB	ILITIES AND FUND EQUITY				
	ABILITIES				
2023					
2023.000	Retainage Payable	124,905.65	171,641.18	(46,735.53)	(27.23)
	<b>2023 -</b> Totals	\$124,905.65	\$171,641.18	(\$46,735.53)	(27.23%)
	LIABILITIES TOTALS	\$124,905.65	\$171,641.18	(\$46,735.53)	(27.23%)
FU	JND EQUITY				
2800					
2800.001	Contributed CapFederal	1,313,539.46	1,313,539.46	.00	.00
2800.002	Contributed CapState	1,677,910.17	1,677,910.17	.00	.00
	<b>2800 -</b> Totals	\$2,991,449.63	\$2,991,449.63	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	1,876,623.36	1,876,623.36	.00	.00
	<b>2900 -</b> Totals	\$1,876,623.36	\$1,876,623.36	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	516,106.40	516,106.40	.00	.00
	<b>2920 -</b> Totals	\$516,106.40	\$516,106.40	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	(1,876,623.90)	(1,876,623.90)	.00	.00
	<b>2965 -</b> Totals	(\$1,876,623.90)	(\$1,876,623.90)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$3,507,555.49	\$3,507,555.49	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(1,557,333.71)			
	Fund Revenues	(2,095,221.16)			
	Fund Expenses	(62,922.02)			
	FUND EQUITY TOTALS	\$7,223,032.38	\$3,507,555.49	\$3,715,476.89	105.93%
	LIABILITIES AND FUND EQUITY TOTALS	\$7,347,938.03	\$3,679,196.67	\$3,668,741.36	99.72%
	Fund <b>700 - Capital Projects-General</b> Totals	\$0.00	\$2,301,474.47	(\$2,301,474.47)	(100.00%)



				Current YTD	Prior Year		
Account	Account Description			Balance	YTD Total	Net Change	Change %
Fund Category	Governmental Funds		_				
		Fund Type	Capital Projects Funds Totals	\$0.00	\$2,301,474.47	(\$2,301,474.47)	(100.00%)
		Fund Category	Governmental Funds Totals	\$0.00	\$7,197,466.27	(\$7,197,466.27)	(100.00%)
			Grand Totals	\$0.00	\$7,197,466.27	(\$7,197,466.27)	(100.00%)

#### Electric Fund Financial Analysis As Of, And For the First Fiscal Quarter Ending September 30, 2019

#### **KPI Dashboard**

Indicator	Amount	Compared To Last Yr	Compared To Plan	Big Picture
Revenue	4,577,450	Declined 3.5% From 1st Qtr FY2019	1,7% Greater Than Planned	The Electric Fund continues to struggle in generating the cash flow necessary to increase working capital in order to finance capital repairs and improvements
Appropriated Operating Outlays vs. Actual Operating Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	392,426	Outlays for operations were \$135 K more under budget than 1st Qtr FY2019	Under Budget	n/a
Earnings Before Interest & Depreciation ("EBIDA" = Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	2,665,926	Decreased by 1.0% from last year	\$593K greater than Plan	While planned levels are being exceeded, Plan does not provide for any meaningful increase in cash flow, primarily due to static demand and no fee increases
Net Income (Loss) (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	(490,301)	Net Loss Decreased by 0.9%	Smaller Loss Than Planned	The net loss is almost unchanged and again shows weakness in cash flow generation
Asset Replacement  (Net income minus debt principal repayment— gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	(1,172,204)	Deficit Increased by \$16.3K	Smaller Deficit than Planned	Not setting aside sufficient capital for future asset replacement
Total Working Capital (What total resources are available in the fund)	9,337,056	Decreased by \$1,185K Prior Year	\$82K/0.9% greater than Plan	Decline in total working capital due to capital expenditures outpacing cash flow generation
Working Capital Appropriated For Projects (and Unspent Bond Proceeds) (Of the fund's total resources, how much has been already appropriated for CAPEX)	8,345,953	Declined by \$2,772K From Last Year	Met Plan	Working capital appropriated for projects but unspent is declining due to significant capital spending
Undesignated Working Capital (How much of the fund's resources are available?)	693,133	Balance Has Finally Turned Positive	Exceeded Plan by 11.8%	Very little available for either capital investment or emergency

Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	209.11	Less Than Last Year	Met Plan	Watch trend
Days Cash on Hand, Undesignated Working Capital (How many days of operations would the fund's fairly liquid assets cover?)	15.52	Balance Has Finally Turned Positive	Met Plan	Not unexpected, but wat <mark>ch tr</mark> end

Electricity consumption as compared to the prior fiscal quarter increased by about 858,800 kWh, a increase of 3.6% compared to 1<sup>st</sup> Quarter FY2019 consumption. This slight uptick in electricity consumption caused electricity sales revenue to increase by \$35.6K, or 0.8%. Operating costs decreased by \$128.1K, or 3.2% compared to 1<sup>st</sup> Quarter FY2019.

The major, and ongoing, concern that management has is the looming infrastructure needs of the electric utility and our ability to fund them. The utility is expending significant capital in the near term to upgrade and modernize the Marine Street Substation in the ongoing Marine Street N-1 Design project; \$808.2K was expended on this project in the 1<sup>st</sup> fiscal quarter alone. There are also substantial infrastructure needs in the 3-5 year range (one significant one, described below, is the Green Lake Hydroelectric Facility overhaul). As the utility has just 693K in undesignated working capital and is generating minimal cash flow after debt service, the fund will be required to take on additional debt to complete those projects. The take-away remains that the condition of the electric system, especially the transmission and distribution grid, is aging and requires substantial ongoing capital investments to maintain it.

Examining cash flow, the essential cash flow of the Electric Fund for the 1<sup>st</sup> Quarter FY2020 was \$790.1K before capital spending. Capital spending for the 1<sup>st</sup> Quarter FY2020 was \$768.4K; hence, all but \$21.7K in cash flow generated in the 1<sup>st</sup> Quarter FY2020 was essentially consumed immediately to fund capital spending. As total working capital continues to be either drawn down or barely grown, the risk of having an unforeseen emergency capital expenditure which can't be paid for increases.

Looming in the mid-term future (3 years) is the first phase of a major overhaul of the Green Lake Hydroelectric Facility. The facility has not had a major overhaul since it was built in the 1980s. The ability to meet Sitka's electricity needs without diesel generation depends on the Green Lake facility, and, postponing a major overhaul puts the facility at increased risk of a serious breakdown which impacts electricity generation. Even after re-allocating significant working capital from other need to this project, the Utility will request authority to take on additional debt in FY2021 to finance this critical capital expenditure.

The Electric Fund remains in a very weak financial condition due to a combination of an insufficient amount of working capital, and, a large backlog of deferred maintenance due to aging infrastructure. The financial condition may slowly improve over time, but the weak condition places the utility at heightened risk of not having enough working capital to respond to unplanned infrastructure failures.

#### City and Borough of Sitka Electric Fund

#### **Financial Statements**

For The Twelve-Month Period From July 1, 2019 to June 30, 2020 (Unaudited)

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020	FY2019	Variance To	FY2020 Plan	Variance To
Income Statement	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD	YTD	FY2019 YTD	(S/L = 25.0%)	FY2020 Plan
Revenue:									
Electricity Sales	4,504,645	_	_	_	4,504,645	4,469,040	35,605	4,421,910	82,735
Jobbing	32,269	_	_	_	32,269	169,150	(136,881)	42,000	(9,731)
Other Operating Revenue	40,536			<u> </u>	40,536	104,506	(63,970)	37,750	2,786
Total Revenue:	4,577,450	-	-	-	4,577,450	4,742,696	(165,246)	4,501,660	75,790
Cost of Sales:									
Green Lake	139,848	-	-	-	139,848	158,298	18,450	247,944	108,096
Blue Lake	463,979	-	-	-	463,979	522,688	58,709	515,762	51,783
Diesels	115,479	-	-	-	115,479	125,367	9,888	231,031	115,552
Switchyard	12,677	-	-	-	12,677	1,764	(10,913)	7,634	(5,043)
Line Maintenance	-	-	-	-	-	2,217	2,217	45,875	45,875
Substation Maintenance	1,667	-	-	-	1,667	2,433	766	4,500	2,833
Distribution	495,815	-	-	-	495,815	544,547	48,732	528,702	32,887
Metering	85,665	-	-	-	85,665	104,042	18,377	101,091	15,426
Jobbing	6,724	-	-	-	6,724	28,955	22,231	25,000	18,276
Stores	40,813	-	-	-	40,813	47,260	6,447	47,555	6,742
Depreciation	1,962,299	<del></del>	<del>-</del>		1,962,299	1,952,782	(9,517)	1,952,780	(9,519)
Total Cost of Sales:	3,324,966				3,324,966	3,490,353	165,387	3,707,873	382,907
Gross Margin:	1,252,484	-	-	-	1,252,484	1,252,343	141	793,787	458,697
Gross Margin: Operating Revenue	27.36%				27.36%	26.41%	0.96%	17.63%	9.73%
Selling and Administrative Expenses	548,857				548,857	511,525	(37,332)	673,716	124,859
Earnings Before Interest (EBI):	703,627	-	-	_	703,627	740,818	(37,191)	120,071	583,556
EBI: Operating Revenue	15.37%				15.37%	15.62%	-0.25%	2.67%	12.70%
Non-operating Revenue and Expense:					(4.400.075)				
Operating Subsidy	_	_	_	_	(1,480,975)	_	_	_	_
Bond Interest Subsidy	143,916	_	_	_	143,916	144,365	(449)	574,020	(430,104)
Misc./Non-Operating Revenue/(Expense)	- 10,510	_	_	_			-	-	(100,201)
Enterprise Fund Interest	119,163	-	-	-	119,163	108,049	11,114	87,500	31,663
Bond Fund Interest	5,496	-	-	-	5,496	15,165	(9,669)	110,000	(104,504)
Grant Revenue	-	-	-	-		5,007	(5,007)	-	-
Transfers in	18,472	-	-	-	18,472	-	18,472	_	18,472
Bonded Interest Expense:	(1,409,039)	-	-	-	(1,409,039)	(1,445,866)	36,827	(1,409,039)	-
Subordinated Interest expense	(71,936)				(71,936)	(62,679)	(9,257)	(71,585)	(351)
Total Non-operating Revenue & Expense:	(1,193,928)				(1,193,928)	(1,235,959)	42,031	(709,104)	(484,824)
Net Income:	(490,301)				(490,301)	(495,141)	4,840	(589,033)	98,732
Net Income: Operating Revenue	-10.71%				-10.71%	-10.44%	-0.27%	-13.08%	
EBIDA (Earnings before interest, depreciation, amortization)	2,665,926				2,665,926	2,693,600	(27,674)	2,072,851	593,075
	58.24%				58.24%	56.79%	1.45%	46.05%	12.19%
Key Indicators									
Bond Covenant Ratio (> 1.25 for fiscal year)	1.52				1.52	1.53	(0)	1.6217	
Total kWh Sold	24,707,600				24,707,600	23,848,800	858,800	105,421,500	(80,713,900)
Revenue per Kwh Sold	0.1823				0.1823	0.1874	(0.0051)	0.0419	0.1404
Cost of Sales per Kwh Sold	0.1346				0.1346	0.1464	0.0118	0.0352	(0.0994)

#### City and Borough of Sitka Electric Fund

#### **Financial Statements**

#### For The Twelve-Month Period From July 1, 2019 to June 30, 2020 (Unaudited)

<u>Debt Principal Coverage</u>	
Simple Cash Flow (Net Incor	ne Plus Depreciation)
Bonded Debt Principal	
Subordinated Debt Principal	
Debt Principal Coverage Sur	plus/Deficit
Debt Principal Coverage Per	centage
Simple Asset Replacemen	nt Coverage
Debt Principal Coverage S	Surplus/Deficit (From Above)
Depreciation	
Cash Accumulated For/(T	aken From) Asset Replacement
Working Capital/Balance Sh	<u>eet</u>
Cash Flow:	
Net Income + Depreciation L	•
CapEx, Accruals, and other B	<u> </u>
Increase in (Decrease in) Wo	orking Capital
Plus Beginning Total Working	g Capital
<b>Ending Total Working Capita</b>	al:
Working Capital Detail:	
Repair Reserve (0.19	% of PPE):
Working Capital Designated	for CapEx
Capital Projects Fund	d
Unspent Bond Proce	eds
Total Working Capital Desig	nated for CapEx
Undesignated Working Capi	tal
Total Working Capital:	
Days on Hand Annual Cash (	Outlays:
Total Working	Capital (WC)
Total WC Less F	Repair Reserve:
Undesignated \	WC:
<b>Working Capital Calculation</b>	
	Current Assets
	Current Liabilities
	Next Debt Principal Payment Accrual
	One Year's Debt Principal
	Total Working Capital

Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun
<u>2019</u>	<u>2019</u>	<u>2020</u>	2020
1,471,998	-	-	-
565,000	-	-	-
116,903			-
790,095			
216%			
22070			
700.005			
790,095 1,962,299	-	_	-
(1,172,204)		<del></del>	
(1,172,204)		-	-
790,095			
(858,797)			-
(68,702)			-
9,405,758			
9,337,056			
9,337,056	-	-	-
297,970	-	_	_
	<u> </u>		
7.265.424			
7,365,134 980,819			-
8,345,953			
8,343,933			
693,133	-	-	-
9,337,056			-
200.11			
209.11	-	-	-
202.44	-	-	-
15.52	-	-	-
13,830,104	-	-	-
(1,268,912)	•	-	-
(485,774)	-	-	-
(2,738,362)			-
9,337,056	-	-	-

FY2020
YTD
1,471,998
565,000
116,903
790,095
216%
790,095
1,962,299
(1,172,204)
790,095
(858,797)
(68,702)
9,405,758
9,337,056
297,970
297,970
7,365,134
7,365,134 980,819
7,365,134
7,365,134 980,819 <b>8,345,953</b>
7,365,134 980,819
7,365,134 980,819 <b>8,345,953</b>
7,365,134 980,819 <b>8,345,953</b> 693,133
7,365,134 980,819 <b>8,345,953</b> 693,133
7,365,134 980,819 <b>8,345,953</b> 693,133 9,337,056
7,365,134 980,819 <b>8,345,953</b> <b>693,133</b> <b>9,337,056</b>
7,365,134 980,819 <b>8,345,953</b> 693,133 9,337,056
7,365,134 980,819 8,345,953 693,133 9,337,056 209.11
7,365,134 980,819 8,345,953 693,133 9,337,056 209.11
7,365,134 980,819 8,345,953 693,133 9,337,056 209.11 202.44 15.52 13,830,104 (1,268,912)
7,365,134 980,819 <b>8,345,953</b> 693,133 9,337,056 209.11 202.44 15.52
7,365,134 980,819 8,345,953 693,133 9,337,056 209.11 202.44 15.52 13,830,104 (1,268,912)
7,365,134 980,819 8,345,953 693,133 9,337,056 209.11 202.44 15.52 13,830,104 (1,268,912) (485,774)

FY2019	Variance To
YTD	FY2019 YTD
1,457,641	14,357
543,750	(21,250)
117,002	99
<b>796,889</b>	(6,794)
221%	-5%
796,889	(6,794)
1,952,782	(9,517)
(1,155,893)	<b>16,311</b>
796,889	(6,794)
(1,075,228)	216,431
(278,339)	209,637
10,801,103	(1,395,345)
10,522,764	(1,185,708)

FY2020 Plan	Variance To
(S/L = 25.0%)	FY2020 Plan
1,363,747	108,251
565,000	-
90,840	(26,063)
707,907	82,189
707,907	82,189
1,952,780	(9,519)
(1,244,873)	<b>72,670</b>
707,907	82,189
(858,797)	-
(150,890)	82,189
9,405,758	-
9,254,868	82,189

Fund 710 Capital Projects					Α							
		Investment In			Construction	FY2019	Repairs &	Contracted	Interdepartment	Tools & Small	Equipment	
Detail		Central	A/R	A/R	In Progress	Supplies	Maintenance	Services	Services	Equipment	Rental	Other
By Project Number	2020	Treasury	Misc.	State	7/1/2019	Expenses	Expenses	Expenses	Expenses	Expenses	Expenses	<u>Expenses</u>
63010 - Green Lake FERC Compliance	\$ -	\$ 62,711.19 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80003 - Feeder Improvements	\$ 200,000.00	\$ 221,395.88 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80381 - Island Transmission Line Route Study	\$ -	\$ - \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90261 - Island Improvements	\$ 60,000.00	\$ 143,630.41 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90410 - SCADA	\$ -	\$ 247,251.44 \$	- \$	-	\$ -	\$ -	\$ -	\$ 1,653.50	\$ -	\$ -	\$ -	\$ -
90562 - Green Lake Powerplant	\$ -	\$ 126,643.58 \$	- \$	-	\$ 89,879.82	\$ -	\$ -	\$ 308.13	\$ 97.08	\$ -	\$ -	\$ -
90610 - Blue Lake FERC Compliance	\$ -	\$ 231,749.34 \$	- \$	-	\$ 1,758.75	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90672 - Medvejie Transformer	\$ -	\$ 103,507.29 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90717 - Jarvis Street Improvements	\$ -	\$ 17,192.34 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90718 -Marine Street Substation	\$ 20,000.00	\$ 14,184.62 \$	- \$	-	\$ 109,952.36	\$ -	\$ -	\$ 13,918.72	\$ -	\$ -	\$ -	\$ -
90777 - Meter Replacement	\$ 95,000.00	\$ 112,010.93 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90804 - Old Powerhouse Conversion	\$ -	\$ 300,000.00 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90821 - Capital For Fuel Conversions	\$ -	\$ 950,096.80 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90823 - Marine Street N-1 Design	\$ -	\$ 1,870,445.13 \$	- \$	-	\$ -	\$ 761,239.52	\$ -	\$ 46,995.83	\$ -	\$ -	\$ -	\$ -
90829 - Harbor Meters	\$ 75,000.00	\$ 231,212.80 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90839 - Green Lake PP 35-Year Overhaul	\$ 985,000.00	\$ 1,040,862.44 \$	- \$	-	\$ 129,338.01	\$ -	\$ -	\$ 14,799.55	\$ -	\$ -	\$ -	\$ -
90840 - Green Lake PP 35-Year Overhaul Inspection	\$ -	\$ 226,469.62 \$	- \$	-	\$ 224,127.20	\$ 334.27	\$ -	\$ (70,931.09)	\$ -	\$ -	\$ -	\$ -
90841 - Jarvis Fuel System Repairs	\$ -	\$ 1,115,541.58 \$	- \$	-	\$ 284,458.42	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90857 - Raw Water Infrastructure Enhancement	\$ -	\$ 570.09 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90860 - Cellular Service Enhancement Project	\$ -	\$ (12,977.82) \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90868 - 69 kV Thimbleberry Transmission Line Bypass	\$ 20,000.00	\$ 20,000.00 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90884 - Blue Lake Completion	\$ -	\$ 252,636.25 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90869 - Blue Lake Autostart Backup Diesel	\$ -	\$ 70,000.00 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90868 - Thimbleberry Bypass	\$ -	\$ 20,000.00 \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2.2 No Job	\$ -	\$ - \$	- \$	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Totals:	\$ 1,455,000.00	\$ 7,365,133.91 \$	- \$		\$ 839,514.56	\$ 761,573.79	\$ -	\$ 6,744.64	\$ 97.08	\$ -	\$ -	\$ -

Fund 710 Capital Projects	В	D	E	F					
		(=B)		(=A+D+E)					
	FY2019	Expenses	CIP/Expense	Construction					12/31/2018
Detail	Total	Reclassified	Reclass to	In Progress	Total	Accounts	Retainage	Total	Working
By Project Number	Expenses	To CIP	Parent Fund	6/30/2018	Assets	Payable	Payable	Liabilities	Capital
<del> </del>									
63010 - Green Lake FERC Compliance	\$ -	\$ -	\$ -	\$ -	\$ 62,711.19		\$ -	\$ -	\$ 62,711.19
80003 - Feeder Improvements	\$ -	\$ -	\$ -	\$ -	\$ 221,395.88	\$ -	\$ -	\$ -	\$ 221,395.88
80381 - Island Transmission Line Route Study	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90261 - Island Improvements	\$ -	\$ -	\$ -	\$ -	\$ 143,630.41	\$ -	\$ -	\$ -	\$ 143,630.41
90410 - SCADA	\$ 1,653.50	\$ -	\$ -	\$ -	\$ 247,251.44	\$ -	\$ -	\$ -	\$ 247,251.44
90562 - Green Lake Powerplant	\$ 405.21	\$ -	\$ -	\$ 89,879.82	\$ 216,523.40	\$ -	\$ -	\$ -	\$ 126,643.58
90610 - Blue Lake FERC Compliance	\$ -	\$ -	\$ -	\$ 1,758.75	\$ 233,508.09	\$ -	\$ -	\$ -	\$ 231,749.34
90672 - Medvejie Transformer	\$ -	\$ -	\$ -	\$ -	\$ 103,507.29	\$ -	\$ -	\$ -	\$ 103,507.29
90717 - Jarvis Street Improvements	\$ -	\$ -	\$ -	\$ -	\$ 17,192.34	\$ -	\$ -	\$ -	\$ 17,192.34
90718 -Marine Street Substation	\$ 13,918.72	\$ -	\$ -	\$ 109,952.36	\$ 124,136.98	\$ -	\$ -	\$ -	\$ 14,184.62
90777 - Meter Replacement	\$ -	\$ -	\$ -	\$ -	\$ 112,010.93	\$ -	\$ -	\$ -	\$ 112,010.93
90804 - Old Powerhouse Conversion	\$ -	\$ -	\$ -	\$ -	\$ 300,000.00	\$ -	\$ -	\$ -	\$ 300,000.00
90821 - Capital For Fuel Conversions	\$ -	\$ -	\$ -	\$ -	\$ 950,096.80	\$ -	\$ -	\$ -	\$ 950,096.80
90823 - Marine Street N-1 Design	\$ 808,235.35	\$ -	\$ -	\$ -	\$ 1,870,445.13	\$ -	\$ -	\$ -	\$ 1,870,445.13
90829 - Harbor Meters	\$ -	\$ -	\$ -	\$ -	\$ 231,212.80	\$ -	\$ -	\$ -	\$ 231,212.80
90839 - Green Lake PP 35-Year Overhaul	\$ 14,799.55	\$ -	\$ -	\$ 129,338.01	\$ 1,170,200.45	\$ -	\$ -	\$ -	\$ 1,040,862.44
90840 - Green Lake PP 35-Year Overhaul Inspection	\$ (70,596.82)	\$ -	\$ -	\$ 224,127.20	\$ 450,596.82	\$ -	\$ -	\$ -	\$ 226,469.62
90841 - Jarvis Fuel System Repairs	\$ -	\$ -	\$ -	\$ 284,458.42	\$ 1,400,000.00	\$ -	\$ -	\$ -	\$ 1,115,541.58
90857 - Raw Water Infrastructure Enhancement	\$ -	\$ -	\$ -	\$ -	\$ 570.09	\$ -	\$ -	\$ -	\$ 570.09
90860 - Cellular Service Enhancement Project	\$ -	\$ -	\$ -	\$ -	\$ (12,977.82)	\$ -	\$ -	\$ -	\$ (12,977.82)
90868 - 69 kV Thimbleberry Transmission Line Bypass	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ -	\$ -	\$ -	\$ 20,000.00
90884 - Blue Lake Completion	\$ -	\$ -	\$ -	\$ -	\$ 252,636.25	\$ -	\$ -	\$ -	\$ 252,636.25
90869 - Blue Lake Autostart Backup Diesel	\$ -	\$ -	\$ -	\$ -	\$ 70,000.00	\$ -	\$ -	\$ -	\$ 70,000.00
90868 - Thimbleberry Bypass	\$ -	\$ -	\$ -	\$ -	\$ 20,000.00	\$ -	\$ -	\$ -	\$ 20,000.00
2.2 No Job	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Totals:	\$ 768,415.51	\$ -	\$ -	\$ 839,514.56	\$ 8,204,648.47	\$ -	\$ -	\$ -	\$ 7,365,133.91



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds				
Fund Type	Capital Projects Funds				
Fund	710 - Capital Projects-Electric				
ASSI	ETS				
1030					
1030.100	Investment-Central Trea.	7,365,133.91	10,131,721.83	(2,766,587.92)	(27.31)
	<b>1030 -</b> Totals	\$7,365,133.91	\$10,131,721.83	(\$2,766,587.92)	(27.31%)
1050					
1050.060	Accts Rec State	.00	5,007.32	(5,007.32)	(100.00)
	<b>1050 -</b> Totals	\$0.00	\$5,007.32	(\$5,007.32)	(100.00%)
1590					
1590.000	Construction in Progress	839,514.56	304,646.40	534,868.16	175.57
	<b>1590 -</b> Totals		\$304,646.40	\$534,868.16	175.57%
	ASSETS TOTALS	\$8,204,648.47	\$10,441,375.55	(\$2,236,727.08)	(21.42%)
LIAB	ILITIES AND FUND EQUITY				
	ABILITIES				
2023					
2023.000	Retainage Payable	.00	18,265.79	(18,265.79)	(100.00)
	<b>2023 -</b> Totals		\$18,265.79	(\$18,265.79)	(100.00%)
	LIABILITIES TOTALS	\$0.00	\$18,265.79	(\$18,265.79)	(100.00%)
	UND EQUITY				
2800					
2800.002	Contributed CapState	8,786,754.07	8,786,754.07	.00	.00
	<b>2800 -</b> Totals	\$8,786,754.07	\$8,786,754.07	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	4,748,026.90	4,748,026.90	.00	.00
	<b>2900 -</b> Totals	\$4,748,026.90	\$4,748,026.90	\$0.00	0.00%
2910					
2910.140	Designated-Capital Projct	12,184,387.32	12,184,387.32	.00	.00
	<b>2910 -</b> Totals	\$12,184,387.32	\$12,184,387.32	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	(12,025,255.41)	(12,025,255.41)	.00	.00
	<b>2920 -</b> Totals	(\$12,025,255.41)	(\$12,025,255.41)	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	(4,748,027.44)	(4,748,027.44)	.00	.00
	<b>2965 -</b> Totals	(\$4,748,027.44)	(\$4,748,027.44)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes		\$8,945,885.44	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	1,432,821.46			
	Fund Revenues	(1,455,000.00)			
	Fund Expenses	763,415.51			



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	<b>Proprietary Funds</b>					
Fund Type	Capital Projects Funds					
		FUND EQUITY TOTALS	\$8,204,648.47	\$8,945,885.44	(\$741,236.97)	(8.29%)
		LIABILITIES AND FUND EQUITY TOTALS	\$8,204,648.47	\$8,964,151.23	(\$759,502.76)	(8.47%)
		Fund 710 - Capital Projects-Electric Totals	\$0.00	\$1,477,224.32	(\$1,477,224.32)	(100.00%)
		Fund Type Capital Projects Funds Totals	\$0.00	\$1,477,224.32	(\$1,477,224.32)	(100.00%)



			Current YTD	Prior Year		
ccount	Account Description		Balance	YTD Total	Net Change	Change %
und Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	200 - Electric Fund					
ASSE	TS					
027	01		0.10.01.1.15	(0.11.5.15.07)	504 700 50	474.00
027.000	Change in FMV-Investments	4027 First	243,244.65	(341,545.87)	584,790.52	171.22
000		<b>1027 -</b> Totals	\$243,244.65	(\$341,545.87)	\$584,790.52	171.22%
030	Investment Central Tree		2 270 220 52	1 040 252 25	1 220 077 10	117.00
030.100	Investment-Central Trea.	<b>1030 -</b> Totals	2,279,229.53	1,049,252.35	1,229,977.18	117.22 117.22%
050		1030 - Totals	\$2,279,229.53	\$1,049,252.35	\$1,229,977.18	117.2270
050.000	Accts RecMisc Billing		82,531.05	59,767.51	22,763.54	38.09
050.000	Accts RecWillity Billing		802,031.76	866,194.18	(64,162.42)	(7.41)
050.010	Accts RecCollections		142,302.80	143,869.53	(1,566.73)	(1.09)
050.030	Accts Rec Federal		96,688.85	96,380.62	308.23	.32
050.900	Allowance - Doubtful Acct		(142,302.80)	(143,869.53)	1,566.73	1.09
0001700	The Maries Dead Carried	<b>1050 -</b> Totals	\$981,251.66	\$1,022,342.31	(\$41,090.65)	(4.02%)
100		- Totale	\$70.725BC	ψ./οΣΣ/ο.Σ.ο.	(\$11,676,669)	(110270)
100.010	Inventory - Materials		1,165,753.00	1,328,971.34	(163,218.34)	(12.28)
100.020	Inventory - Fuel		182,855.31	140,266.16	42,589.15	30.36
100.030	Inventory - Freight		(1,081.38)	(19,026.42)	17,945.04	94.32
	•	<b>1100 -</b> Totals	\$1,347,526.93	\$1,450,211.08	(\$102,684.15)	(7.08%)
200						
200.020	Prepaid Insurance		565,812.84	510,817.15	54,995.69	10.77
200.030	Prepaid Workers Compensation Insurance		68,046.98	84,987.71	(16,940.73)	(19.93)
		<b>1200 -</b> Totals	\$633,859.82	\$595,804.86	\$38,054.96	6.39%
425						
425.000	Deferred Outflow OPEB		352,665.00	117,632.00	235,033.00	199.80
		<b>1425 -</b> Totals	\$352,665.00	\$117,632.00	\$235,033.00	199.80%
500						
500.100	Land - Electric Fund		692,937.00	692,937.00	.00	.00
		<b>1500 -</b> Totals	\$692,937.00	\$692,937.00	\$0.00	0.00%
510						
510.000	Land Improvements		378,744.97	70,767.15	307,977.82	435.20
		<b>1510 -</b> Totals	\$378,744.97	\$70,767.15	\$307,977.82	435.20%
520						
520.001	Blue Lake Hydro Plant		167,950,408.29	167,821,992.45	128,415.84	.08
520.002	Green Lake Hydro Plant		77,189,638.92	77,189,638.92	.00	.00
520.004	Indian River Diesel Plant		25,026,276.20	25,026,276.20	.00	.00
520.005	Transmission Lines		5,293,413.38	5,293,413.38	.00	.00.



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Categoi	ry Proprietary Funds					
Fund Type	Enterprise Funds					
Fund	200 - Electric Fund					
ASSI	ETS					
1520.006	Distribution Lines		14,177,730.53	12,935,111.80	1,242,618.73	9.61
1520.007	General Plant		1,208,063.94	1,054,383.76	153,680.18	14.58
1520.008	Takatz Lake Plant		1,744,392.16	1,744,392.16	.00	.00
		<b>1520 -</b> Totals	\$292,589,923.42	\$291,065,208.67	\$1,524,714.75	0.52%
1540						
1540.000	Buildings		2,097,951.05	2,097,951.05	.00	.00
		<b>1540 -</b> Totals	\$2,097,951.05	\$2,097,951.05	\$0.00	0.00%
1550						
1550.000	Machinery & Equipment		2,065,170.84	1,951,208.82	113,962.02	5.84
		<b>1550 -</b> Totals	\$2,065,170.84	\$1,951,208.82	\$113,962.02	5.84%
1570						
1570.000	Furniture & Fixtures		158,799.31	158,799.31	.00	.00
		<b>1570 -</b> Totals	\$158,799.31	\$158,799.31	\$0.00	0.00%
1580						
1580.000	Electric Heat Conversions		679,403.79	592,185.74	87,218.05	14.73
		<b>1580 -</b> Totals	\$679,403.79	\$592,185.74	\$87,218.05	14.73%
1600						
1600.100	Accumulated Depreciation Land Improvements		(59,755.90)	(53,075.51)	(6,680.39)	(12.59)
		<b>1600 -</b> Totals	(\$59,755.90)	(\$53,075.51)	(\$6,680.39)	(12.59%)
1620						
1620.000	Accumulated Depr Ut Plant		(.19)	(.19)	.00	.00
1620.001	Accumulated Depr Blue Lak		(29,898,016.94)	(24,506,478.20)	(5,391,538.74)	(22.00)
1620.002	Accumulated Depr GreenLk		(39,226,315.14)	(38,384,910.54)	(841,404.60)	(2.19)
1620.004	Accumulated Depr Diesel P		(7,016,397.77)	(6,261,027.98)	(755,369.79)	(12.06)
1620.005	Accumulated Depr Transm		(2,297,447.62)	(2,153,434.99)	(144,012.63)	(6.69)
1620.006	Accumulated Depr Distrib		(7,687,976.36)	(7,265,313.11)	(422,663.25)	(5.82)
1620.007	Accumulated Depr GeneralP		(434,343.18)	(373,867.95)	(60,475.23)	(16.18)
1620.008	Accumulated Depreciation Takatz Lake Plant		(301,060.46)	(227,985.33)	(73,075.13)	(32.05)
		<b>1620 -</b> Totals	(\$86,861,557.66)	(\$79,173,018.29)	(\$7,688,539.37)	(9.71%)
1640						
1640.000	Accumulated Depr Building		(752,413.93)	(701,931.31)	(50,482.62)	(7.19)
		<b>1640 -</b> Totals	(\$752,413.93)	(\$701,931.31)	(\$50,482.62)	(7.19%)
1650						
1650.000	Accumulated Depr Equipmnt		(1,098,066.27)	(1,026,046.17)	(72,020.10)	(7.02)
		<b>1650 -</b> Totals	(\$1,098,066.27)	(\$1,026,046.17)	(\$72,020.10)	(7.02%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	200 - Electric Fund					
ASSE	TS					
1670						
1670.000	Accumulated Depr furnitur		(117,114.38)	(109,174.43)	(7,939.95)	(7.27
		<b>1670 -</b> Totals	(\$117,114.38)	(\$109,174.43)	(\$7,939.95)	(7.27%
1680			(	/-··	(	
1680.000	Acc Depr Heat Conversion		(279,815.01)	(246,767.37)	(33,047.64)	(13.39
		<b>1680 -</b> Totals	(\$279,815.01)	(\$246,767.37)	(\$33,047.64)	(13.39%
1800	2010 D 11 0 D 51		0.744.400.74	0.400.040.70	04 555 05	
1800.050	2010 Debt Serv Reserve Fd		3,711,498.74	3,629,942.79	81,555.95	2.2
1800.060	2013 Debt Serv Reserve Fd		5,507,436.02	5,379,148.33	128,287.69	2.3
1800.070	2013 Series 3 (FY14) Debt Service Reserve		1,494,708.45	1,460,110.09	34,598.36	2.3
4040		<b>1800 -</b> Totals	\$10,713,643.21	\$10,469,201.21	\$244,442.00	2.33%
1810	550011		004 (0) 10	004 (0) (0		
1810.050	FERC License expenditures		991,626.49	991,626.49	.00	.0
1810.060	D4 Air Quality Permit		304,097.83	304,097.83	.00	.0
1810.070	Takatz Lake FERC license		272,904.94	272,904.94	.00	.0
1810.095	Acc. Amort. FERC License		(196,636.80)	(196,636.80)	.00	.0
1810.100	Water Rights ALP	1010 7	23,483.00	23,483.00	.00	0.
400=		<b>1810 -</b> Totals	\$1,395,475.46	\$1,395,475.46	\$0.00	0.00%
1825			550 (50 00	400 745 00	(7.014.00	44.0
1825.000	Deferred Outflow Pension	400	550,659.00	482,745.00	67,914.00	14.0
		<b>1825 -</b> Totals	\$550,659.00	\$482,745.00	\$67,914.00	14.07%
		ASSETS TOTALS	\$227,991,762.49	\$231,560,163.06	(\$3,568,400.57)	(1.54%
	LITIES AND FUND EQUITY					
	ABILITIES					
2060	0 P.		205 505 05	0/0 474.05	40.054.00	4/5
2060.000	Compensated Absences Pay.	<b>2060 -</b> Totals	305,525.25	262,174.25	43,351.00	16.5
2100		<b>2060 -</b> Totals	\$305,525.25	\$262,174.25	\$43,351.00	16.54%
2100	Danasita Hailita.		100.004.00	120.042.40	0.42.20	,
2100.003	Deposits - Utility		128,884.80	128,042.60	842.20	.6
2100.005	Deposits -	2400	10,000.00	25,000.00	(15,000.00)	(60.00
2200		<b>2100 -</b> Totals	\$138,884.80	\$153,042.60	(\$14,157.80)	(9.25%
2200	Interest Develop Develop		702.001.07	010 724 22	(10.022.27)	(0.00
2200.001	Interest Payable-Bonds		793,901.06	812,734.32	(18,833.26)	(2.32
2200.002	Interest Payable-Notes		30,600.93	52,219.48	(21,618.55)	(41.40
		<b>2200 -</b> Totals	\$824,501.99	\$864,953.80	(\$40,451.81)	(4.68%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds					
Fund Type	Enterprise Funds					
Fund	200 - Electric Fund					
LIAB	ILITIES AND FUND EQUITY					
LI	ABILITIES					
2300						
2300.000	Advances Payable		(.02)	(.02)	.00	.00
		<b>2300 -</b> Totals	(\$0.02)	(\$0.02)	\$0.00	0.00%
2450						
2450.300	Deferred Inflow OPEB		373,506.00	410,081.00	(36,575.00)	(8.92)
2450.900	Net OPEB Liability		932,600.00	711,433.00	221,167.00	31.09
		<b>2450 -</b> Totals	\$1,306,106.00	\$1,121,514.00	\$184,592.00	16.46%
2500						
2500.015	Revenue Bonds 2010 Series		33,760,000.00	35,935,000.00	(2,175,000.00)	(6.05)
2500.017	2013 Bond Series 1		35,530,000.00	35,530,000.00	.00	.00
2500.019	Premium on 2013 Bonds		3,807,229.00	3,943,202.00	(135,973.00)	(3.45)
2500.020	2013 Series 3 (FY14)		25,615,000.00	25,615,000.00	.00	.00
2500.021	2013 Series 3 (FY14) Premium		863,681.15	893,463.15	(29,782.00)	(3.33)
2500.024	2014 Series Three Electric		16,325,000.00	16,325,000.00	.00	.00
2500.025	2014 Series 3 Premium		1,977,001.60	2,053,559.60	(76,558.00)	(3.73)
2500.090	Premiun on 2010 Bonds		854,293.00	931,956.00	(77,663.00)	(8.33)
2500.095	Deferred Loss on Bonds		(1,189,402.00)	(1,486,753.00)	297,351.00	20.00
2500.500	Notes Payable-State		8,630,182.33	9,082,146.98	(451,964.65)	(4.98)
2500.900	Net Pension Liability		4,438,036.00	4,307,659.00	130,377.00	3.03
		<b>2500 -</b> Totals	\$130,611,021.08	\$133,130,233.73	(\$2,519,212.65)	(1.89%)
2700						
2700.300	Deferred Inflow Pension		112,373.00	613,039.00	(500,666.00)	(81.67)
		<b>2700 -</b> Totals	\$112,373.00	\$613,039.00	(\$500,666.00)	(81.67%)
		LIABILITIES TOTALS	\$133,298,412.10	\$136,144,957.36	(\$2,846,545.26)	(2.09%)
FI	JND EQUITY					
2800						
2800.001	Contributed CapFederal		2,339,850.00	2,339,850.00	.00	.00
2800.002	Contributed CapState		(1,312,876.49)	(1,312,876.49)	.00	.00
2800.003	Contributed CapLocal		19,474,625.56	19,474,625.56	.00	.00
		<b>2800 -</b> Totals	\$20,501,599.07	\$20,501,599.07	\$0.00	0.00%
2900						
2900.010	Reserve for Encumbrances		44,428.87	44,428.87	.00	.00
2900.040	Reserve for Debt Service		7,047,684.68	7,047,684.68	.00	.00
		<b>2900 -</b> Totals	\$7,092,113.55	\$7,092,113.55	\$0.00	0.00%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Catego	ry Proprietary Funds				
Fund Type	Enterprise Funds				
Fund	200 - Electric Fund				
F	UND EQUITY				
2910					
2910.140	Designated-Capital Projct	(27,175,239.34)	(27,175,239.34)	.00	.00
2910.200	Designated-Rate Stabilize	688,000.00	320,000.00	368,000.00	115.00
	<b>2910 -</b> Totals	(\$26,487,239.34)	(\$26,855,239.34)	\$368,000.00	1.37%
2920					
2920.000	Undesignated/Re. Earnings	96,647,312.88	97,015,312.88	(368,000.00)	(.38)
2920.500	Post Soft Close Entries	412,645.08	412,645.08	.00	.00
	<b>2920 -</b> Totals	\$97,059,957.96	\$97,427,957.96	(\$368,000.00)	(0.38%)
2965					
2965.000	P/Y Encumbrance Control	(44,429.61)	(44,429.61)	.00	.00
	<b>2965 -</b> Totals	(\$44,429.61)	(\$44,429.61)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$98,122,001.63	\$98,122,001.63	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(704,665.44)			
	Fund Revenues	(4,859,884.64)			
	Fund Expenses	8,993,201.32			
	FUND EQUITY TOTALS	\$94,693,350.39	\$98,122,001.63	(\$3,428,651.24)	(3.49%)
	LIABILITIES AND FUND EQUITY TOTALS	\$227,991,762.49	\$234,266,958.99	(\$6,275,196.50)	(2.68%)
	Fund 200 - Electric Fund Totals	\$0.00	(\$2,706,795.93)	\$2,706,795.93	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$2,706,795.93)	\$2,706,795.93	100.00%
	Fund Category <b>Proprietary Funds</b> Totals	\$0.00	(\$1,229,571.61)	\$1,229,571.61	100.00%
	Grand Totals	\$0.00	(\$1,229,571.61)	\$1,229,571.61	100.00%

# Water Utility Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

#### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared	Compared	Big Picture
		To Last Year	To Plan	8
Revenue	749,537	Almost exactly equal to FY2019	Exceeded Plan by 1.4%	Watch trend
Appropriated Operating Outlays vs. Actual Operating Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	107,493	n/a	Under budget	n/a
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	462,755	Almost exactly equal to FY2019	Exceeded Plan	Ability to finance future water distribution infrastructure major repairs problematic
Net Income (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	83,881	Declined From Last Year	Exceeded Plan	Lower than planned costs of operations led to greater than planned net income
Asset Replacement  (Net income minus debt principal repayment — gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	(18,942)	Declined From Last Year	Exceeded Plan	Comparison with FY2019 impacted by increased depreciation expense
Total Working Capital (What total resources are available in the fund)	3,598,907	Increased From Last Year	Exceeded Plan by 3.9%	Watch trend
Working Capital Appropriated For Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	1,615,475	Increased From Last Year	Met Plan	Watch trend
Undesignated Working Capital (How much of the fund's resources are available?)	1,530,226	Increased From Last Year	Met Plan	Not much available for either capital investment or emergency
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	723.6	Greater Than Last Year	Met Plan	Watch trend

#### Days Cash on Hand, Undesignated Working Capital

(How many days of operations would the fund's fairly liquid assets cover?)

Greater Than Last Year





In the 1<sup>st</sup> Quarter of FY2020, the Water Fund recorded results almost unchanged from FY2019, but, did exceed planned results. The main reason behind exceeding planned results were costs of operations that were \$96.6K under planned levels. As water user fee increase was enacted for FY2020, water user fee revenue increased by just \$4.1K over FY2019. Net income declined by \$35.0K from FY2019 to \$83.8K. Increased interest expense on DEC Clean Drinking Water Program loans was the reason behind the decline in net income.

307.7

Earnings before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was virtually unchanged from FY2019, increasing by just \$73. In FY2019, water user fees were substantially increased in order to provide for increased cash flow to pay for the new debt the Municipality must take on to finance the alternative water supply capital improvement; in FY2020, however, water user fees were not increased, leading to the flat comparison with prior period. As construction outlays for the alternative water supply project have not ramped up, the additional cash flow from the FY2019 user fee increase has increased undesignated working capital. This is reflected by the increase in total working capital of \$1,311.2K over September 30, 2018.

Even with the increase in undesignated working capital, we will have to continue to use debt to finance our capital needs. This is because the increases in undesignated working capital are far exceeded by the estimated cost of necessary future capital improvements. Key future capital improvements which must be continuously addressed are ongoing replacements of water distribution mains. Many of the original water mains installed in Sitka are now reaching the end of their useful lives and are wearing out. The Municipality has replaced mains in the oldest parts of Sitka, but mains installed in the 1970s are now requiring replacement. This ongoing replacement of water mains will continue to require either working capital or new debt as financing sources. The alternative is to risk water main failure or breakage if older mains are not replaced, causing service disruptions to citizens.

### City and Borough of Sitka

#### Water Utility

#### Financial Statements (Unaudited)

#### For The Twelve-Month Period Ending June 30, 2020

	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020	lΓ	FY2020 YTD	ſ	FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L = 25.00%)	Variance To FY2020 Plan
Income Statement Revenue:							-	•			
Water Sales	741,931	-	-	-		741,931		737,863	4,068	725,985	15,946
Jobbing	4,420	-	-	-		4,420		4,080	340	10,893	(6,473)
Other Operating Revenue	3,186	<u>-</u>	<del></del>			3,186		8,533	(5,347)	2,250	936
Total Revenue:	749,537	-	-	-		749,537		750,476	(939)	739,128	10,410
Cost of Sales:											
Distribution	85,878	-	-	-		85,878		75,513	(10,365)	174,657	88,779
Treatment	57,550	-	-	-		57,550		75,658	18,108	50,717	(6,834)
Jobbing	-	-	-	-		-		-	-	-	- (+0.0.10)
Depreciation	331,802	<del>-</del>				331,802		320,861	(10,941)	320,861	(10,942)
Total Cost of Sales:	475,230	<u>-</u>				475,230		472,032	(3,198)	546,234	71,004
Gross Margin:	274,307	_	_	_		274,307		278,444	(4,137)	192,894	81,413
	36.60%	#DIV/0!	#DIV/0!	#DIV/0!		36.60%		37.10%	-0.51%	26.10%	10.50%
Selling and Administrative Expenses	143,354	<u>-</u>				143,354		136,623	(6,731)	168,901	25,547
Farmings Refere Interest (FRI)	120.052					130,953		141,821	(10.000)	22.002	100.000
Earnings Before Interest (EBI):	130,953 17.47%	- #DIV/0!	- #DIV/0!	#DIV/0!		130,953		141,821	(10,868) -1.43%	23,993 3.25%	106,960 14.23%
Non-operating Revenue and Expense:	17.47/0	#DIV/0:	#61470:	#DIV/0:		17.47/0		18.50%	-1.43/0	3.23/0	14.23%
Non-operating revenue:	17,184	-	-	-		17,184		12,483	4,701	13,803	3,382
Grant Revenue	-	-	-	-		-		35	(35)	-	-
Interest Expense:	(64,256)	-				(64,256)		(35,429)	(28,827)	(64,256)	(1)
Total Non-operating Revenue & Expense:	(47,072)	<u>-</u>				(47,072)		(22,911)	(24,161)	(50,453)	<u>3,381</u>
Net Income:	83,881					83,881		118,910	(35,029)	(26,460)	110,341
	11.19%	#DIV/0!	#DIV/0!	#DIV/0!		11.19%		15.84%	3730.46%	-3.58%	14.77%
Earnings Before Interest and Depreciation (EBID):	462,755	_	-	_		462,755		462,682	73	344,854	96,019
,	61.74%	#DIV/0!	#DIV/0!	#DIV/0!		61.74%		61.65%	0.09%	46.66%	15.08%
Debt Principal Coverage											
Simple Cash Flow (Net Income Plus Depreciation)	415,683	_				415,683		439,771	(24,088)	294,401	121,283
Debt Principal	102,823	_	_	_		102,823		112,942	10,119	102,823	-
Debt Principal Coverage Surplus/Deficit	312,860	-				312,860		326,829	(13,969)	191,578	121,283
Debt Principal Coverage Percentage	404%					404.27%		389.38%	14.89%	286.32%	117.95%
Simple Asset Replacement Coverage											
Debt Principal Coverage Surplus/Deficit (from above)	312,860	-	-	-		312,860		326,829	(13,969)	191,578	121,283
Depreciation	331,802	-				331,802		320,861	(10,941)	331,802	
Cash Accumulated For/(Taken From) Asset Replacement	(18,942)	-	-	-		(18,942)		5,968	(24,910)	(140,225)	121,283

### City and Borough of Sitka

#### Water Utility

#### Financial Statements (Unaudited)

#### For The Twelve-Month Period Ending June 30, 2020

		Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020
		<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD
Working Capital/Balance Shee	<u>t</u>					
Cash Flow:						
Net Income Plus Depreciation	Less Principal	312,860	-	_	-	312,860
CapEx, Accruals, and other Bal	•	82,333	-	-	-	82,333
Increase in (Decrease in) Work	ing Capital	395,193	-	-	-	395,193
Plus Beginning Total Working (	Capital	3,203,714				3,203,714
Equals Ending Total Working C		3,598,907	-	-	-	3,598,907
Working Capital Detail:	·					
Repair Reserve (1%	of PPE):	453,206	-		-	453,206
Working Capital Des	signated for CapEx	1,615,475	-			1,615,475
Undesignated Work	ing Capital	1,530,226	-	-	-	1,530,226
Total Working Capital:		3,598,907	-	-	-	3,598,907
Days On Hand Annual Cash Ou	ıtlavs:					
Total Working Capital:	idays.	723.57	-	-	-	723.57
Less Repair Reserve:		651.32	-	-	-	651.32
Undesignated Working Capita	al	307.66	-	-	-	307.66
Working Capital Calculation:						
Tommis capital calculation.	Current Assets	4,069,945	_	_	_	4,069,945
	Current Liabilities	(59,745)	-	-	-	(59,745)
	CPLTD	(411,293)				(411,293)
	Total Working Capita	3,598,907	-	-	-	3,598,907
	5 · · · · ·					

FY2019	Variance To	FY2020 Plan	Variance To
YTD	FY2019 YTD	(S/L = 25.00%)	FY2020 Plan
326,829	(13,969)	191,578	121,283
251,554	(169,221)	82,333	
F70 202	(183,190)	273,911	121,283
578,383	(105,190)	2/3,911	121,205
1,709,200	1,494,513	3,203,714	
2,287,583	1,311,323	3,477,624	121,283

										FY2019	FY2019	FY2019	
	FY2019	FY2019	FY2019		Federal	State		Construction	FY2019	Contracted	Interdepartment	Transportation	Other & ADJ fpr
	Adjustments/	Payments-Loan	Beginning	Ending	Grant	Grant	Loan	In Progress	Supplies	Services	Services	& Vehicles	Mixed Project
Unspent Capital Project Working Capital Appropriations	Appropriations	Grant & Other	<u>Cash</u>	<u>Cash</u>	A/R	A/R	A/R	<u>7/1/2019</u>	Expenses	Expenses	Expenses	Expenses	<u>Expense</u>
80238 - Japonski Island Water Design	\$ -	\$ -	\$ 50,000.00 \$	50,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90531 - Monastery St (DeGroff to Arrowhead) and Kinkead Utility & Street Improvements	\$ -	\$ -	\$ 50,000.00 \$	50,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90652 - UV Disinfection Facility	\$ -	\$ -	\$ 1,747.52 \$	1,747.52	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90790 - DeGroff Street Utilities and Street Improvements	\$ -	\$ -	\$ (29,396.58) \$	(29,533.53)	\$ -	\$ -	\$ 193,008.67	\$ 987,216.31	\$ -	\$ 136.95	\$ -	\$ -	\$ -
90796 - Brady Street Water/Wastewater (HPR to Gavan)	\$ -	\$ -	\$ 10,000.00 \$	10,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90801 - Sitka FY17 Paving	\$ -	\$ -	\$ 11,826.51 \$	11,826.51	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90819 - South Lake / West Degroff Improvements	\$ -	\$ -	\$ (0.00) \$	(0.00)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90826 - SMC Water Tank Planning Site Selection & Survey	\$ -	\$ -	\$ - \$	- 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90833 - Critical Secondary Water Line	\$ -	\$ -	\$ 321,506.76 \$	200,723.79	\$ -	\$ -	\$ 260,346.00	\$ 225,629.77	\$ 68,964.27	\$ 28,384.20	\$ 6,297.97	\$ -	\$ -
90838 - Lincoln Street Paving (Harbor Way to Harbor Drive)	\$ 60,000	\$ -	\$ 20,000.00 \$	80,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90843 - Lake Street (DeGrof to Arrowhead & Hirst)	\$ -	\$ -	\$ 75,000.00 \$	75,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90844 - Lincoln Street Utilities (Jeff Davis to Harbor Drive)	\$ 75,000	\$ -	\$ 10,000.00 \$	85,000.00	\$ -	\$ -	\$ -	\$ 9,000.00	\$ -	\$ -	\$ -	\$ -	\$ -
80859 - Landslide Study	\$ -		\$ 11,000.00 \$	11,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90870 - Water Master Plan	\$ -	\$ -	\$ 100,000.00 \$	100,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90877 - Sitka Paving 2017-Brady and Gavan St Paving	\$ -	\$ -	\$ 5,000.00 \$	5,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90878 - Sitka Paving 2017 Katlian	\$ -	\$ -	\$ 15,000.00 \$	15,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
90883 - SMC Water Transmission Main Repair	\$ 400,000	\$ -	\$ (7,900.24) \$	374,356.42	\$ -	\$ -	\$ -	\$ 7,900.24	\$ -	\$ 455.28	\$ 17,288.06	\$ -	\$ -
80889 -Blue Lake Watershed Plan	\$ 35,000	\$ -	\$ - \$	35,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80890 - Monitor Analyzing Panel	\$ 25,000	\$ -	\$ - \$	25,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80891 - Blue Lake WTP Valve Insulation Box	\$ 15,000	\$ -	\$ - \$	15,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80892 - Harbor Mountain Tank Ladder	\$ 17,000	\$ -	\$ - \$	17,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80893 - SCADA Reporting Software	\$ 10,000	\$ -	\$ - \$	10,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80894 - Resource Management/GIS Implementation (W/WW)	\$ 20,000	\$ -	\$ - \$	20,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
80908 - Water Transmission Main Emergency Repair	\$ -	\$ -	\$ - \$	- 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ - \$	- 9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ - \$	- 5	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ - \$	- :	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ - 9	9	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	ś -	\$ -	s -
Unidentified Balancing Amount	\$ -	\$ -	s - s	, -	\$ -	\$ -	\$ -	s -	\$ -	\$ -	\$ -	\$ -	\$ -
	<del>,</del>		·						-				
Total:	\$ 657,000.00	\$ -	\$ 643,783.97 \$	1,162,120.71	\$ -	\$ -	\$ 453,354.67	\$ 1,229,746.32	\$ 68,964.27	\$ 28,976.43	\$ 23,586.03	\$ -	\$ -
	,			,,			,	,,,	,				

Unspent Capital Project Working Capital Appropriations	1	/2019 Fotal penses	Total <u>Assets</u>	Change in Accounts Payable	Change in Retainage <u>Payable</u>	Ending Accounts <u>Payable</u>		Ending Retainage <u>Payable</u>	Tota <u>Liabili</u>		Working <u>Capital</u>
80238 - Japonski Island Water Design	Ś	_	\$ 50,000.00	\$ -	\$ -	\$ -	Ś	-	\$		\$ 50,000.00
90531 - Monastery St (DeGroff to Arrowhead) and Kinkead Utility & Street Improvements	\$	_	\$ 50,000.00		\$ -	\$ -	\$	-	\$	2	\$ 50,000.00
90652 - UV Disinfection Facility	Ś	_	\$ 1,747.52	\$ -	\$ -	\$ -	\$	-	\$	2	\$ 1,747.52
90790 - DeGroff Street Utilities and Street Improvements	\$	136.95		\$ -	\$ -	\$ -	\$		\$	2	\$ 163,475.14
90796 - Brady Street Water/Wastewater (HPR to Gavan)	\$	_	\$ 10,000.00	\$ -	\$ -	\$ -	\$	-	\$	2	\$ 10,000.00
90801 - Sitka FY17 Paving	\$	_	\$ 11,826.51	\$ -	\$ -	\$ -	\$	-	\$	2	\$ 11,826.51
90819 - South Lake / West Degroff Improvements	\$	-	\$ (0.00)	\$ -	\$ -	\$ -	\$	-	\$	2	\$ (0.00)
90826 - SMC Water Tank Planning Site Selection & Survey	\$	_	\$ -	\$ -	\$ -	\$ -	\$	-	\$	2	\$ -
90833 - Critical Secondary Water Line	\$ 10	3,646.44	\$ 686,699.56	\$ (17,136.53)	\$ -	\$ -	\$	-	\$	-	\$ 461,069.79
90838 - Lincoln Street Paving (Harbor Way to Harbor Drive)	\$	-	\$ 80,000.00	\$ -	\$ -	\$ -	\$	-	\$	4	\$ 80,000.00
90843 - Lake Street (DeGrof to Arrowhead & Hirst)	\$	-	\$ 75,000.00	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 75,000.00
90844 - Lincoln Street Utilities (Jeff Davis to Harbor Drive)	\$	-	\$ 94,000.00	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 85,000.00
80859 - Landslide Study	\$	-	\$ 11,000.00	\$ -	\$ -	\$ -	\$	-	\$	4	\$ 11,000.00
90870 - Water Master Plan	\$	-	\$ 100,000.00	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 100,000.00
90877 - Sitka Paving 2017-Brady and Gavan St Paving	\$	-	\$ 5,000.00	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 5,000.00
90878 - Sitka Paving 2017 Katlian	\$	-	\$ 15,000.00	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 15,000.00
90883 - SMC Water Transmission Main Repair	\$ 1	17,743.34	\$ 382,256.66	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 374,356.42
80889 -Blue Lake Watershed Plan	\$	-	\$ 35,000.00	\$ -	\$ -	\$ -	\$	-	\$	4	\$ 35,000.00
80890 - Monitor Analyzing Panel	\$	-	\$ 25,000.00	\$ -	\$ -	\$ -	\$	-	\$	4	\$ 25,000.00
80891 - Blue Lake WTP Valve Insulation Box	\$	-	\$ 15,000.00	\$ -	\$ -	\$ -	\$	-	\$	4	\$ 15,000.00
80892 - Harbor Mountain Tank Ladder	\$	-	\$ 17,000.00	\$ -	\$ -	\$ -	\$	-	\$	-	\$ 17,000.00
80893 - SCADA Reporting Software	\$	-	\$ 10,000.00	\$ -	\$ -	\$ -	\$	-	\$	2	\$ 10,000.00
80894 - Resource Management/GIS Implementation (W/WW)	\$	_	\$ 20,000.00	\$ -	\$ -	\$ -	\$	-	\$	2	\$ 20,000.00
80908 - Water Transmission Main Emergency Repair	\$	_	\$ -	\$ -	\$ -	\$ -	\$	-	\$	2	\$ -
The state of the s	\$	_	\$ -	\$ -	\$ -	\$ -	\$	-	\$	2	\$ -
	\$		\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$ -
	\$		\$ -	\$ -	\$ -	\$ -	\$	-	\$	-	\$ -
	Ś		\$ -	\$ -	\$ -	\$ -	S	-	Ś		\$ -
Unidentified Balancing Amount	\$		\$ <u>-</u>	\$ <u>-</u>	<u>\$</u> _	<u>\$</u> -	\$	<u>-</u>	\$	_	<u>\$</u> _
Total:	\$ 12	21,526.73	\$ 2,845,221.70	\$ (17,136.53)	\$ -	\$ -	\$	-	\$	-	\$ 1,615,475.38



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor					
Fund Type	Capital Projects Funds				
Fund	720 - Capital Projects-Water				
ASSE	ETS				
1030		4 407 054 05	(50.407.47		
1030.100	Investment-Central Trea.	1,107,051.95	658,407.46	448,644.49	68.14
4050	<b>1030 -</b> Totals	\$1,107,051.95	\$658,407.46	\$448,644.49	68.14%
1050	Andr Dan Chat-	252 200 //	E7/ 2E1 22	(222.050.57)	(5, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0, 0,
1050.060	Aceta Rec State	253,200.66	576,251.23	(323,050.57)	(56.06)
1050.070	Accts Rec Federal	200,154.01	.00	200,154.01	(21 220()
1590	1030 - Totals	\$453,354.67	\$576,251.23	(\$122,896.56)	(21.33%)
1590.000	Construction in Progress	1,229,746.32	491,879.48	737,866.84	150.01
1390.000	<b>1590 -</b> Totals	\$1,229,746.32	\$491,879.48	\$737,866.84	150.01%
	ASSETS TOTALS	\$1,229,746.32	\$1,726,538.17	\$1,063,614.77	61.60%
	ASSETS TOTALS	\$2,790,152.94	\$1,720,538.17	\$1,003,014.77	01.00%
FU <b>2800</b>	UND EQUITY				
2800.001	Contributed CapFederal	1,319,191.95	1,319,191.95	.00	.00
2800.001	Contributed CapState	181,396.23	181,396.23	.00	.00.
2000.002	<b>2800 -</b> Totals	\$1,500,588.18	\$1,500,588.18	\$0.00	0.00%
2900	10tals	ψ1,000,000.10	\$1,000,000.10	Ψ0.00	0.0070
2900.010	Reserve for Encumbrances	363,522.04	363,522.04	.00	.00
2700.010	2900 - Totals	\$363,522.04	\$363,522.04	\$0.00	0.00%
2910		4000,022.01	\$666,62 <u>2</u> .61	40.00	0.0070
2910.140	Designated-Capital Projet	1,743,704.43	1,743,704.43	.00	.00
	<b>2910 -</b> Totals	\$1,743,704.43	\$1,743,704.43	\$0.00	0.00%
2920			, ,,	***	
2920.000	Undesignated/Re. Earnings	(1,722,798.40)	(1,722,798.40)	.00	.00
	<b>2920 -</b> Totals	(\$1,722,798.40)	(\$1,722,798.40)	\$0.00	0.00%
2965		, , , , , , , , , , , , , , , , , , , ,	(, , , , , , , , , , , , , , , , , , ,	***	
2965.000	P/Y Encumbrance Control	(363,522.04)	(363,522.04)	.00	.00
	<b>2965 -</b> Totals	(\$363,522.04)	(\$363,522.04)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$1,521,494.21	\$1,521,494.21	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(705,687.52)			
	Fund Revenues	(739,566.70)			
	Fund Expenses	176,595.49			
	FUND EQUITY TOTALS	\$2,790,152.94	\$1,521,494.21	\$1,268,658.73	83.38%
	LIABILITIES AND FUND EQUITY TOTALS	\$2,790,152.94	\$1,521,494.21	\$1,268,658.73	83.38%
	Fund 720 - Capital Projects-Water Totals	\$0.00	\$205,043.96	(\$205,043.96)	(100.00%)



		Current YTD	Prior Year		
Account Description		Balance	YTD Total	Net Change	Change %
Fund Category Proprietary Funds					
	Fund Type Capital Projects Funds Totals	\$0.00	\$205,043.96	(\$205,043.96)	(100.00%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category						
31	Enterprise Funds					
	210 - Water Fund					
ASSE <b>1027</b>	TS					
1027	Change in FMV-Investments		20,272.00	(26,753.00)	47,025.00	175.77
1027.000	Change in tiviv-investments	<b>1027 -</b> Totals	\$20,272.00	(\$26,753.00)	\$47,025.00	175.77%
1030		TOZ, Totals	\$20,272.00	(\$20,733.00)	Ψ47,023.00	173.7770
1030.100	Investment-Central Trea.		1,988,120.70	1,378,462.01	609,658.69	44.23
10001100	masament contra mean	<b>1030 -</b> Totals	\$1,988,120.70	\$1,378,462.01	\$609,658.69	44.23%
1050			* 1,100,100	* 1,000 0, 102.10	7201,020101	
1050.000	Accts RecMisc Billing		3,026.21	1,384.49	1,641.72	118.58
1050.010	Accts RecUtility Billng		178,813.56	174,406.37	4,407.19	2.53
1050.050	Accts RecCollections		29,022.45	29,535.53	(513.08)	(1.74)
1050.900	Allowance - Doubtful Acct		(29,022.45)	(29,535.53)	513.08	1.74
		<b>1050 -</b> Totals	\$181,839.77	\$175,790.86	\$6,048.91	3.44%
1070						
1070.010	Notes Receivable		(.01)	(.01)	.00	.00
		<b>1070 -</b> Totals	(\$0.01)	(\$0.01)	\$0.00	0.00%
1100						
1100.010	Inventory - Materials		225,874.99	223,961.52	1,913.47	.85
		<b>1100 -</b> Totals	\$225,874.99	\$223,961.52	\$1,913.47	0.85%
1200						
1200.020	Prepaid Insurance		31,004.34	22,795.92	8,208.42	36.01
1200.030	Prepaid Workers Compensation Insurance		7,356.91	8,145.68	(788.77)	(9.68)
4.45=		<b>1200 -</b> Totals	\$38,361.25	\$30,941.60	\$7,419.65	23.98%
1425	D. C I O. I G ODED		20, 20, 20	40.700.00	47 (04 00	1/0.10
1425.000	Deferred Outflow OPEB	142F T-1-1-	28,396.00	10,792.00	17,604.00	163.12
1520		<b>1425 -</b> Totals	\$28,396.00	\$10,792.00	\$17,604.00	163.12%
1520.100	Water Plant		36,217,582.88	36,217,188.13	394.75	.00
1320.100	water riant	<b>1520 -</b> Totals	\$36,217,582.88	\$36,217,188.13	\$394.75	0.00%
1540		1320 - Totals	\$30,217,302.00	\$30,217,100.13	ψ374.73	0.0076
1540.000	Buildings		8,894,611.74	8,894,611.74	.00	.00
1010.000	zananigo	<b>1540 -</b> Totals	\$8,894,611.74	\$8,894,611.74	\$0.00	0.00%
1550			+=,=,0	+=1=10	40.00	3.3370
1550.000	Machinery & Equipment		208,392.76	167,995.95	40,396.81	24.05
		<b>1550 -</b> Totals	\$208,392.76	\$167,995.95	\$40,396.81	24.05%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	10 - Water Fund					
ASSET	TS .					
L590				( )		400.0
590.000	Construction in Progress	4500 Table	.00	(.11)	.11	100.00
c20		<b>1590 -</b> Totals	\$0.00	(\$0.11)	\$0.11	100.00%
620	Assumption of Doma Ht Disast		(1/, 722,020,4/)	(15 (07 (5( 1/)	(1.025.202.20)	// /0
620.000	Accumulated Depr Ut Plant	1630 T-t-1-	(16,733,039.46)	(15,697,656.16)	(1,035,383.30)	(6.60
640		<b>1620 -</b> Totals	(\$16,733,039.46)	(\$15,697,656.16)	(\$1,035,383.30)	(6.60%
640.000	Accumulated Depr Building		(1,261,181.70)	(964,383.57)	(296,798.13)	(30.78
640.000	Accumulated Dept Building	<b>1640 -</b> Totals	(\$1,261,181.70)	(\$964,383.57)	(\$296,798.13)	(30.78%
.650		<b>1040 -</b> Totals	(\$1,201,101.70)	(\$904,303.37)	(\$290,798.13)	(30.76%
650.000	Accumulated Depr Equipmnt		(149,680.53)	(143,721.68)	(5,958.85)	(4.15
030.000	Accumulated Dept Equipmint	<b>1650 -</b> Totals	(\$149,680.53)	(\$143,721.68)	(\$5,958.85)	(4.15%
.810		1000 Fotals	(\$147,000.33)	(\$143,721.00)	(\$3,730.03)	(4.1370
810.100	Water Rights ALP		23,483.00	23,483.00	.00	.0
010.100	Water Rights ALI	<b>1810 -</b> Totals	\$23,483.00	\$23,483.00	\$0.00	0.009
.825		1010 Foldis	\$23, 100.00	\$25, 100.00	\$0.00	0.007
1825.000	Deferred Outflow Pension		37,575.00	32,488.00	5,087.00	15.6
		<b>1825 -</b> Totals	\$37,575.00	\$32,488.00	\$5,087.00	15.66%
		ASSETS TOTALS	\$29,720,608.39	\$30,323,200.28	(\$602,591.89)	(1.99%
LIARII	LITIES AND FUND EQUITY				,	•
	BILITIES					
2060	DIETTES					
2060.000	Compensated Absences Pay.		27,354.24	18,246.43	9,107.81	49.9
		<b>2060 -</b> Totals	\$27,354.24	\$18,246.43	\$9,107.81	49.929
100						
2100.007	Deposits - Water		.00	100.00	(100.00)	(100.00
		<b>2100 -</b> Totals	\$0.00	\$100.00	(\$100.00)	(100.00%
200						
200.002	Interest Payable-Notes		32,390.50	33,383.50	(993.00)	(2.97
		<b>2200 -</b> Totals	\$32,390.50	\$33,383.50	(\$993.00)	(2.97%
2450						
450.300	Deferred Inflow OPEB		34,882.00	37,622.00	(2,740.00)	(7.28
2450.900	Net OPEB Liability		81,835.00	65,269.00	16,566.00	25.3
		<b>2450 -</b> Totals	\$116,717.00	\$102,891.00	\$13,826.00	13.449



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Catego	ry <b>Proprietary Funds</b>				
Fund Type	Enterprise Funds				
Fund	210 - Water Fund				
LIAE	BILITIES AND FUND EQUITY				
L	IABILITIES				
2500					
2500.500	Notes Payable-State	6,807,164.83	6,475,797.76	331,367.07	5.12
2500.900	Net Pension Liability	354,299.00	344,534.00	9,765.00	2.83
	<b>2500 -</b> Totals	\$7,161,463.83	\$6,820,331.76	\$341,132.07	5.00%
2700					
2700.300	Deferred Inflow Pension	18,177.00	55,677.00	(37,500.00)	(67.35)
	<b>2700 -</b> Totals	\$18,177.00	\$55,677.00	(\$37,500.00)	(67.35%)
	LIABILITIES TOTALS	\$7,356,102.57	\$7,030,629.69	\$325,472.88	4.63%
	UND EQUITY				
2800					
2800.001	Contributed CapFederal	53,838.86	53,838.86	.00	.00
2800.002	Contributed CapState	13,579,799.42	13,579,799.42	.00	.00
2800.003	Contributed CapLocal	80,301.48	80,301.48	.00	.00
	<b>2800 -</b> Totals	\$13,713,939.76	\$13,713,939.76	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	(11,860.61)	(11,860.61)	.00	.00
	<b>2900 -</b> Totals	(\$11,860.61)	(\$11,860.61)	\$0.00	0.00%
2910					
2910.140	Designated-Capital Projct	(1,024,704.43)	(1,024,704.43)	.00	.00
	<b>2910 -</b> Totals	(\$1,024,704.43)	(\$1,024,704.43)	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	10,636,628.18	10,636,628.18	.00	.00
2920.500	Post Soft Close Entries	(2,434.18)	(2,434.18)	.00	.00
	<b>2920 -</b> Totals	\$10,634,194.00	\$10,634,194.00	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	11,859.89	11,859.89	.00	.00
	<b>2965 -</b> Totals	\$11,859.89	\$11,859.89	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$23,323,428.61	\$23,323,428.61	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	417,490.80			
	Fund Revenues	(766,721.55)			
	Fund Expenses	1,308,153.54			
	FUND EQUITY TOTALS	\$22,364,505.82	\$23,323,428.61	(\$958,922.79)	(4.11%)
	LIABILITIES AND FUND EQUITY TOTALS	\$29,720,608.39	\$30,354,058.30	(\$633,449.91)	(2.09%)
	Fund 210 - Water Fund Totals	\$0.00	(\$30,858.02)	\$30,858.02	100.00%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	Proprietary Funds					
		Fund Type Enterprise Funds Totals	\$0.00	(\$30,858.02)	\$30,858.02	100.00%
		Fund Category <b>Proprietary Funds</b> Totals	\$0.00	\$174,185.94	(\$174,185.94)	(100.00%)
		Grand Totals	\$0.00	\$174,185.94	(\$174,185.94)	(100.00%)

## Wastewater Utility Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
Revenue	889,791	7.7% Greater Than Previous Year	1.3% Under Plan	Increase in wastewater revenue attributable to 6.6% increase in user fees in FY2020
Appropriated Operating Outlays vs. Actual Operating Outlays (Budgeted for period minus actual expenditures.	194,978	n/a	Under Budget	n/a
Indicates spending levels as compared to approved budget (over budget)/under budget)				
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	419,056	\$141.3K Increase Over FY2019	Exceeded Plan	Increase in wastewater EBID attributable to 6.6% increase in user fees in FY2020
Net Income (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	174,851	\$112.3K Increase Over FY2019	Exceeded Plan	Increase in wastewater EBID attributable to 6.6% increase in user fees in FY2020
Asset Replacement (Net income minus debt principal repayment— gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	96,736	Greater Than FY2019	Exceeded Plan	Continue to Monitor
Total Working Capital (What total resources are available in the fund)	8,379,436	\$1,150,269 Increase Over FY2019	Exceeded Plan	Increasing, but still not sufficient to fully fund capital improvements without new debt
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	2,652,785	More than Prior Year	Met Plan	Watch trend
Undesignated Working Capital (How much of the fund's resources are available?)	4,984,228	3.6% Greater Than FY2019	Exceeded Plan	Increasing, but still not sufficient to fully fund capital improvements without new debt
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	1,221.4	Greater Than Last Year	Exceeded Plan	Watch trend

## Days Cash on Hand, Undesignated Working Capital

(How many days of operations would the fund's fairly liquid assets cover?)

Greater Than Last Year





The financial performance of the Wastewater Fund over the fiscal year met or exceeded most aspects of the 1<sup>st</sup> Quarter FY2020 financial plan, and, was improved over FY2019 in all most metrics. Year-over-year comparisons reflect the positive effects of the 6.5% wastewater fee increase which took effect in FY2020.

709.3

For the 1<sup>st</sup> Quarter of FY2020, the wastewater user fee user fee revenue increased by \$61.8K, or 9.65% over FY2019; the 6.5% user fee increase was the reason for the large increase. Net income increased by \$112.3K from FY2019 to \$174.9K.

Earnings before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was \$419.1K, a 50.9% increase over FY2019. In FY2020, wastewater user fees were substantially increased in order to provide for increased cash flow to pay for the new debt the Municipality must take on to finance repairs to the wastewater treatment plant. As construction outlays for the wastewater treatment plant repairs have not ramped up, the additional cash flow from the FY2020 user fee increase has increased undesignated working capital. This is reflected by the increase in total working capital of \$1,133.0K over September 30, 2018.

While the Wastewater Fund's working capital is greater than most other CBS enterprise funds, its situation is similar in that there is significant need now, and in the near future, to accumulate working capital for capital investments to maintain infrastructure. All available working capital is either formally appropriated for capital improvements, or, informally earmarked for them.

Major elements of Municipal wastewater treatment infrastructure are rapidly reaching the end of their useful life and are in danger of failing. The Municipality has already experienced multiple leaks in the sewer force main which connects the main commercial and residential areas with the treatment plant on Japonski Island. The leaks are due to a combination of age and corrosion, and, full replacement of the aging main will be an expensive proposition. In addition, elements of the waste water treatment plant are in excess of forty years old, their useful life, and are failing. There is insufficient working capital within the wastewater fund to accomplish either of these significant repairs without taking on additional debt.

#### City and Borough of Sitka

#### **Wastewater Utility**

#### Financial Statements (Unaudited)

#### For The Twelve-Month Period Ending June 30, 2020

	Jul-Sep <u>2019</u>	Oct-Dec 2019	Jan-Mar <u>2020</u>	Apr-Jun <u>2020</u>	FY2020 YTD	FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L = 25%)	Variance To FY2020 Plan
Revenue:							_		-
Wastewater Fees	850,962	-	-	-	850,962	789,156	61,806	833,190	17,773
Jobbing	35,789	-	-	-	35,789	32,873	2,916	59,888	(24,099)
Other Operating Revenue	3,040	<u>-</u>		<del></del>	3,040	4,436	(1,396)	8,073	(5,033)
Total Revenue:	889,791	-	-	-	889,791	826,465	63,326	901,150	(11,359)
Cost of Sales:									
Collections	213,064	-	-	-	213,064	254,736	41,672	364,410	151,346
Treatment	86,429	-	-	-	86,429	105,973	19,544	57,104	(29,326)
Jobbing	-	-	-	-	-	8,283	8,283	-	-
Depreciation	223,807	<u>-</u>		<del>-</del>	223,807	218,157	(5,650)	240,438	16,631
Total Cost of Sales:	523,300	<u>-</u>	<del>-</del>	<del>-</del>	523,300	587,149	63,849	661,951	138,651
Gross Margin:	366,491		_	_	366,491	239,316	127,175	239,199	127,292
G. 055 8	41.19%				41.19%	28.96%	12.23%	26.54%	14.64%
Selling and Administrative Expenses	171,242				171,242	179,725	8,483	244,200	72,958
Earnings Before Interest (EBI):	195,249	-	-	-	195,249	59,591	135,658	(5,001)	200,250
• • • •	21.94%				21.94%	7.21%	14.73%	-0.55%	22.50%
Non-operating Revenue and Expense:									
Non-operating revenue:	39,514	-	-	-	39,514	38,396	1,118	41,190	(1,676)
Grant Revenue	-	-	-	-	-	35	(35)	-	-
Interest Expense:	(59,912)	-			(59,912)	(35,429)	(24,483)	(59,912)	<u>-</u>
Total Non-operating Revenue & Expense:	(20,398)	<u>-</u>	<del>-</del>	<del>-</del>	(20,398)	3,002	(23,400)	(18,723)	(1,676)
Net Income:	174,851	-	_	-	<u> 174,851</u>	62,593	112,258	(23.723)	- 198,574
	19.65%				19.65%	7.57%	177.27%	-2.63%	22.28%
Earnings Before Interest and Depreciation (EBIDA):	419,056	-	-	-	419,056	277,748	141,308	235,437	216,880
	47.10%				47.10%	33.61%	13.49%	26.13%	20.97%
<u>Debt Principal Coverage</u>									
Simple Cash Flow (Net Income Plus Depreciation)	398,658		_	_	398,658	280,750	117,908	216,714	181,944
Debt Principal	78,115	_	_	_	78,115	84,177	6,062	78,115	-
Debt Principal Coverage Surplus/Deficit	320,543				320,543	196,573	123,970	138,600	181,944
Debt Principal Coverage Percentage	510%				510.35%	333.52%	176.83%	277.43%	232.92%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	320,543	_	_	_	320,543	196,573	123,970	138,600	181,944
Depreciation	223,807	_	_	_	223,807	218,157	(5,650)	240,438	(16,631)
Cash Accumulated For/(Taken From) Asset Replacement	96,736				96,736	(21,584)	118,320	(101,838)	198,574
cash Accamatated For Clarent Form Asset Replacement	30,730		·	-	30,730	(21,304)	110,520	(101,030)	130,374

#### City and Borough of Sitka

#### Wastewater Utility

#### Financial Statements (Unaudited)

#### For The Twelve-Month Period Ending June 30, 2020

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun		FY2020
	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>		YTD
Working Capital						
Cash Flow:						
Net Income Plus Depreciation Less Principal	320,543	-	•	-		320,543
CapEx, Accruals, and other Balance Sheet Changes	37,038					37,038
Increase in (Decrease in) Working Capital	357,581	-	-	-		357,581
Plus Beginning Total Working Capital	7,790,766					7,790,766
Equals Ending Total Working Capital:	8,148,347	-	-	-		8,148,347
Repair Reserve (1% of PPE):	591,089	-	-	-		591,089
			<u> </u>		,	
Working Capital Designated for CapEx	2,825,611					2,825,611
Undesignated Working Capital	4,731,647	-	-	-		4,731,647
					,	
Total Working Capital:	8,148,347		-			8,148,347
Days On Hand Annual Cash Outlays in Total Working Capital:						
	1,221.39	-	-	-		1,221.39
Days On Hand Annual Cash Outlays in Total Working Capital						
Less Repair Reserve:	1,132.79	-	-	-		1,132.79
Days On Hand Annual Cash Outlays in Undesignated Working						
Capital	709.25	-	-	-		709.25
Workiı Current Assets	8,715,863		-			8,715,863
Current Liabilities	(255,057)	-	-	-		(255,057)
CPLTD	(312,459)					(312,459)
Total Working Capital	8,148,347	-	-	-		8,148,347

FY2019	Variance To	FY2020 Plan	Va
YTD	FY2019 YTD	(S/L = 25%)	FY
196,573	123,970	138,600	
(52,070)	89,108	37,038	
144,503	213,078	175,638	
6,853,575	937,191	7,790,766	
6,998,078	1,150,269	7,966,403	

FY2020 Plan	Variance To
(S/L = 25%)	FY2020 Plan
138,600	181,944
37,038	· •
175,638	181,944
7,790,766	-
7,966,403	181.944

Project	FY2020 Appropriations	FY2020 Payments-Loan Grant & Other	<u>Cash</u>	State Grant <u>A/R</u>	t	State Loan <u>A/R</u>	Federal Loan <u>A/R</u>	Construction In Progress 6/30/2019	Advertising Expenses
90447 - WWTP Control System	\$ 70,000.00	\$ -	\$ 77,936.83	\$	- \$	-	\$ -	\$ 82,513.17	\$ -
90531 - Monastery/Kincaid Sewer Design Replacement	\$ -	\$ -	\$ 30,000.00	\$	- \$	-	\$ -	\$ -	\$ -
90565 - Jamestown Bay Lift Station Rebuild	\$ -	\$ -	\$ 58,231.68	\$	- \$	-	\$ -	\$ 26,768.32	\$ -
90655 - WWTP Rehabilitation	\$ -	\$ -	\$ (445,508.40)	\$	- \$	728,125.81	\$ -	\$ 694,665.79	\$ -
90676 - Brady Street Lift Station	\$ -	\$ -	\$ 136,330.34	\$	- \$	-	\$ -	\$ 9,877.10	\$ -
90713 - Crescent & Landfill Lift Station Replacement	\$ -	\$ -	\$ 582,024.80	\$	- \$	-	\$ -	\$ 141.07	\$ -
90750 - WWTP Building Envelope	\$ -	\$ -	\$ -	\$	- \$	-	\$ -	\$ 24,994.60	\$ -
90783 - Replace Generators - Lift Stations	\$ -	\$ -	\$ 166,257.00	\$	- \$	-	\$ -	\$ 59,148.00	\$ -
90784 - WWTP Garage Door & Blowers	\$ -	\$ -	\$ 16,278.48	\$	- \$	-	\$ -	\$ 73,721.52	\$ -
90790 - DeGroff Street Utilities and Street Improvements	\$ 33,814.00	\$ -	\$ (199,385.16)	\$	- \$	285,604.16	\$ -	\$ 912,264.96	\$ -
90796 - Brady Street Water/Wastewater HPR To Gavin	\$ -	, \$ -	\$ -	\$	- \$	-	\$ -	\$ -	\$ -
90800 - Hypochlorite Injection System	\$ -	\$ -	\$ 24,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90801 - Sitka FY17 Paving	, \$ -	, \$ -	\$ 30,491.08	\$	- \$	_	\$ -	; ;	, \$ -
90803 - Marine Street Street Improvements - Erler to Osprey	, \$ -	, \$ -	\$ -	\$	- \$	-	\$ -	; ;	, \$ -
90805 - Replace 1995 CCTV Equipment	\$ -	\$ -	\$ -	\$	- \$	_	\$ -	\$ -	, \$ -
90808 - Replace WWTP Chlorine Generator	, \$ -	, \$ -	\$ -	, \$	- \$	_	; ; -	\$ -	, \$ -
90809 - Replace WWTP Influent Grinder	\$ -	\$ -	\$ 100,000.00	\$	- \$	<del>-</del>	\$ -	\$ -	\$ -
90813 - Upgrade RV Dump Site	, \$ -	, \$ -	\$ -	\$	- \$	_	\$ -	; ;	, \$ -
90816 - Channel Lift Station	, \$ -	, \$ -	\$ 73,100.20	\$	- \$	26,899.80	\$ -	\$ 6,791.26	, \$ -
90819 - South Lake / West Degroff Improvements	\$ (33,814.00	, ) \$ -	\$ (0.43)	\$	- \$	-	\$ -	\$ -	, \$ -
90838 - Lincoln Street Paving (Harbor Way to Harbor Drive)	\$ -	, , \$ -	\$ 20,000.00	\$	- \$	-	\$ -	\$ -	, \$ -
90843 - Lake Street (DeGroff to Arrowhead & Hirst) Utility Improvements	\$ -	\$ -	\$ 53,778.07	\$	- \$	-	\$ -	\$ 21,221.93	, \$ -
90844 - Lincoln Street (Jeff Davis to Harbor Drive) Utility Improvements	, \$ -	, \$ -	\$ 10,000.00	, Š	- Ś	_	\$ -	\$ -	, \$ -
90845 - Trailer-Mounted 3-Phase Generator	, ,	\$ -	\$ 90,000.00	Ś	- Ś	_	š -	\$ -	\$ -
90846 - WWTP Generator Replacement	, ,	\$ -	\$ 100,000.00	Ś	- Ś	_	\$ -	\$ -	\$ -
90856 - Thompsen Lift Station Rehabilitation (Q4 FY18)	\$ -	\$ -	\$ 240,700.00	\$	- \$	_	\$ -	\$ 103,291.50	\$ -
90858 - Eagle Way LS	\$ -	\$ -	\$ 210,652.50	\$	- \$	9,347.50	\$ -	\$ 19,192.80	\$ -
90862 - Japonski Sewer Force Main Condition Assessment	\$ -	\$ -	\$ 249,682.55	\$	- \$		\$ -	\$ 317.45	\$ -
90877 - Brady & Gavan Street Paving	\$ -	\$ -	\$ 5,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90878 - Katlian Street Paving	\$ -	\$ -	\$ 40,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90894 - Resource Management/GIS Implementation (W/WW)	\$ 25,000.00	\$ -	\$ 25,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90895 - Wastewater Master Plan	\$ 120,000.00		\$ 120,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90896 - Lake & Lincoln 20 hp Pump	\$ 27,000.00		\$ 27,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90897 - WW Lift Station #6 6.5 hp Pump	\$ 12,000.00		\$ 12,000.00	\$	- \$	_	\$ -	\$ -	\$ -
90898 - Granite Creek WW Pump	\$ 16,000.00		\$ 16,000.00	\$	- \$	_	\$ -	\$ -	\$ -
Unidentified Balancing Amount	\$ -	\$ -	\$ -	\$	- \$	_	\$ -	\$ -	\$ -
	\$ 270,000.00	\$ -	\$ 1,869,569.54	\$	<del>-</del> - \$	1,049,977.27	\$ -	\$ 2,034,909.47	\$ -
closed projects									

	Supplies <u>Expense</u>		Contracted & Purchased Services Expenses	Interdepartment Services Expenses	Other & Mixed Project Expense	t	Total <u>Expenses</u>	Expenses Reclassified To CIP	Re	/Expense eclass to rent Fund	Construction In Progress 6/30/2020	Total <u>Assets</u>	Accounts <u>Payable</u>	Retainage <u>Payable</u>	Total <u>Liabilities</u>		Working <u>Capital</u>
9		Ş	9,550.00	\$ -	\$ -	\$	9,550.00	\$ -	\$	-	\$ 92,063.17	\$ 170,000.00	\$ -	\$ -	\$ -	\$	77,936.83
5	-	Ş	-	\$ -	\$ -	\$	· · · · · ·	\$ -	\$	-	\$ -	\$ 30,000.00	\$ -	\$ -	\$ -	\$	30,000.00
Ş	-	Ş	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 26,768.32	\$ 85,000.00	\$ -	\$ -	\$ -	\$	58,231.68
5	-	Ş	-	\$ 13,842.61	. \$ -	\$	13,842.61	\$ -	\$	-	\$ 708,508.40	\$ 991,125.81	\$ -	\$ -	\$ -	\$	282,617.41
5	-	ç	18,103.75	\$ 688.81	. \$ -	\$	18,792.56	\$ -	\$	-	\$ 28,669.66	\$ 165,000.00	\$ -	\$ -	\$ -	\$	136,330.34
Ş	-	Ş	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 141.07	\$ 582,165.87	\$ -	\$ -	\$ -	\$	582,024.80
5	-	Ş	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 24,994.60			\$ -	\$ -	\$	-
5	-	Ş	10,595.00	\$ -	\$ -	\$	10,595.00	\$ -	\$	-	\$ 69,743.00			\$ -	\$ -	\$	166,257.00
S	-	Ş	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 73,721.52			\$ -	\$ -	\$	16,278.48
3	-	3	74,832.72	\$ 21,207.49	\$ -	\$	96,040.21	\$ -	\$	-		\$ 1,094,524.17		\$ 93,935.71			(7,716.71)
3	-	3	-	\$ -	\$ -	\$	-	\$ -	\$	-		\$ - :		\$ -	\$ -	\$	-
	-	3	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 24,000.00		\$ -	\$ -	\$	24,000.00
	-	1	-	\$ -	\$ -	\$	-	\$ -	\$	-	Υ	\$ 30,491.08	\$ - \$ -	\$ -	\$ -	\$	30,491.08
3	-	3	-	\$ -	\$ -	\$	-	\$ -	۶ د	-	\$ - e	T	\$ - \$ -	\$ - \$ -	\$ - \$ -	\$ \$	-
3	· -	3	<del>-</del>	÷ -	\$ -	ې د	-	۽ - د	\$ \$	-	\$ -	\$ - \$ -	•	\$ - \$ -	\$ - \$ -	۶ \$	-
3	· -	3	-	\$ - ¢ -	\$ -	ç		\$ - ¢ -	\$ \$	-		\$ 100,000.00	·	\$ - \$ -	\$ - \$ -	\$	100,000.00
3		7		\$ .	ς -	4		\$ -	Ś	_		\$ 100,000.00		\$ -	\$ -	\$	100,000.00
3	_	3	18,606.63	\$ 1,501.91	\$ -	\$	20,108.54	ς -	\$	_	\$ 26,899.80	*		٠ د	\$ -	Ś	100,000.00
3	_	,	10,000.03	\$ 1,501.51	\$ -	\$	20,100.54	ς -	\$	(506.23)				¢ _	\$ -	\$	(0.43)
3	_	3	-	\$ -	\$ -	Ś	_	\$ -	\$	-		\$ 20,000.00		\$ -	\$ -	Ś	20,000.00
3	_	3	-	\$ -	\$ -	Ś	_	\$ -	\$	_		\$ 75,000.00		\$ -	\$ -	Ś	53,778.07
3	_	3	-	; ;	\$ -	Ś	_	\$ -	Ś	_		\$ 10,000.00		\$ -	\$ -	Ś	10,000.00
9	_	3	-	\$ -	\$ -	\$	-	\$ -	\$	-		\$ 90,000.00		\$ -	\$ -	\$	90,000.00
9	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 100,000.00		\$ -	\$ -	\$	100,000.00
Ş	-	Ş	6,008.50	\$ -	\$ -	\$	6,008.50	\$ -	\$	-	\$ 109,300.00	\$ 350,000.00	\$ -	\$ -	\$ -	\$	240,700.00
Ş	-	Ş	7,552.50	\$ -	\$ -	\$	7,552.50	\$ -	\$	-	\$ 26,745.30	\$ 246,745.30	\$ -	\$ -	\$ -	\$	220,000.00
5	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ 317.45	\$ 250,000.00	\$ -	\$ -	\$ -	\$	249,682.55
5	-	4	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 5,000.00	\$ -	\$ -	\$ -	\$	5,000.00
Ş	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 40,000.00	\$ -	\$ -	\$ -	\$	40,000.00
5	-	Ş	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 25,000.00		\$ -	\$ -	\$	25,000.00
5	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-	*	\$ 120,000.00		\$ -	\$ -	\$	120,000.00
Ş	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-		\$ 27,000.00		\$ -	\$ -	\$	27,000.00
5	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 12,000.00		\$ -	\$ -	\$	12,000.00
3	-	5	-	\$ -	\$ -	\$	-	\$ -	\$	-	\$ -	\$ 16,000.00		\$ -	\$ -	\$	16,000.00
3	-	-   5	-	\$ -	\$ -	\$		\$ -	\$		<u>\$</u>	\$ -	\$ -	<del>\$</del> -	<u> </u>	\$	
4	-	ş	145,249.10	\$ 37,240.82	\$ -	\$	182,489.92	\$ -	\$	(506.23)	\$ 2,216,893.16	\$ 5,136,439.97	\$ -	\$ 93,935.71	\$ 93,935.71	\$	2,825,611.10



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
und Catego	ry Proprietary Funds					
Fund Type	Capital Projects Funds					
Fund	730 - Capital Project-Waste Wtr					
ASS	ETS					
1030					,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	/··›
1030.100	Investment-Central Trea.	4000 7 11	1,924,638.30	2,391,082.33	(466,444.03)	(19.51)
4050		<b>1030 -</b> Totals	\$1,924,638.30	\$2,391,082.33	(\$466,444.03)	(19.51%)
1050	Anata Dan Chata		1.040.077.27	472 (52 00	F77 22F 27	100.15
1050.060	Accts Rec State		1,049,977.27	472,652.00	577,325.27	122.15
1050.070	Accts Rec Federal	<b>1050 -</b> Totals	.00	(.01) \$472,651.99	.01 \$577,325.28	100.00 122.15%
1590		1030 - Totals	\$1,049,977.27	\$472,031.99	\$377,323.20	122.1370
1590 1590.000	Construction in Progress		2,034,909.47	573,596.72	1,461,312.75	254.76
1590.000	Construction in Progress	<b>1590 -</b> Totals	\$2,034,909.47	\$573,596.72	\$1,461,312.75	254.76%
		ASSETS TOTALS	\$5,009,525.04	\$3,437,331.04	\$1,461,312.75	45.74%
		ASSETS TOTALS	\$5,009,525.04	\$3,437,331.04	\$1,572,194.00	45.74%
	BILITIES AND FUND EQUITY  IABILITIES					
2023	IADILITIES					
2023.000	Retainage Payable		93,935.71	34,941.03	58,994.68	168.84
	3	<b>2023 -</b> Totals	\$93,935.71	\$34,941.03	\$58,994.68	168.84%
		LIABILITIES TOTALS				
		LIABILITIES TOTALS	\$93,935.71	\$34,941.03	\$58,994.68	168.84%
E	LIND FOLLTY	LIABILITIES TOTALS	\$93,935.71	\$34,941.03	\$58,994.68	168.84%
<b>2800</b>	UND EQUITY	LIABILITIES TOTALS	\$93,935.71	\$34,941.03	\$58,994.68	168.84%
	UND EQUITY  Contributed CapFederal	LIABILITIES TOTALS	\$93,935.71 2,129,958.34	\$34,941.03 2,129,958.34	\$58,994.68 .00	168.84%
2800		LIABILITIES TOTALS				
<b>2800</b> 2800.001	Contributed CapFederal	<b>2800 -</b> Totals	2,129,958.34	2,129,958.34	.00	.00.
<b>2800</b> 2800.001	Contributed CapFederal		2,129,958.34 127,507.33	2,129,958.34 127,507.33	.00 .00	.00 .00
<b>2800</b> 2800.001 2800.002	Contributed CapFederal		2,129,958.34 127,507.33	2,129,958.34 127,507.33	.00 .00	.00 .00
2800 2800.001 2800.002 2900	Contributed CapFederal Contributed CapState		2,129,958.34 127,507.33 \$2,257,465.67	2,129,958.34 127,507.33 \$2,257,465.67	.00 .00 \$0.00	.00 .00 0.00%
2800 2800.001 2800.002 2900	Contributed CapFederal Contributed CapState	<b>2800 -</b> Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83	.00 .00 \$0.00	.00 .00 0.00%
<b>2800</b> 2800.001 2800.002 <b>2900</b> 2900.010	Contributed CapFederal Contributed CapState	<b>2800 -</b> Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83	.00 .00 \$0.00	.00 .00 0.00%
2800 2800.001 2800.002 2900 2900.010	Contributed CapFederal Contributed CapState  Reserve for Encumbrances	<b>2800 -</b> Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83	.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00
2800 2800.001 2800.002 2900 2900.010	Contributed CapFederal Contributed CapState  Reserve for Encumbrances	2800 - Totals  2900 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83	.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00 0.00%
2800 2800.001 2800.002 2900 2900.010 2910 2910.140	Contributed CapFederal Contributed CapState  Reserve for Encumbrances	2800 - Totals  2900 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83	.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00 0.00%
2800 2800.001 2800.002 2900 2900.010 2910 2910.140	Contributed CapFederal Contributed CapState  Reserve for Encumbrances  Designated-Capital Projct	2800 - Totals  2900 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83	.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00 0.00%
2800 2800.001 2800.002 2900 2900.010 2910 2910.140	Contributed CapFederal Contributed CapState  Reserve for Encumbrances  Designated-Capital Projct	2800 - Totals  2900 - Totals  2910 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71)	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71)	.00 .00 \$0.00 .00 \$0.00 .00	.00 .00 0.00% .00 0.00% .00 0.00%
2800 2800.001 2800.002 2900 2900.010 2910 2910.140 2920 2920.000	Contributed CapFederal Contributed CapState  Reserve for Encumbrances  Designated-Capital Projct	2800 - Totals  2900 - Totals  2910 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71) (291,481.83)	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71) (291,481.83)	.00 .00 \$0.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00 0.00% .00 0.00%
2800 2800.001 2800.002 2900 2900.010 2910 2910.140 2920 2920.000	Contributed CapFederal Contributed CapState  Reserve for Encumbrances  Designated-Capital Projct  Undesignated/Re. Earnings	2800 - Totals  2900 - Totals  2910 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71)	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71)	.00 .00 \$0.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00 0.00% .00 0.00%
2800 2800.001 2800.002 2900 2900.010 2910 2910.140 2920 2920.000	Contributed CapFederal Contributed CapState  Reserve for Encumbrances  Designated-Capital Projct  Undesignated/Re. Earnings  P/Y Encumbrance Control	2900 - Totals  2900 - Totals  2910 - Totals  2920 - Totals	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71) (291,481.83)	2,129,958.34 127,507.33 \$2,257,465.67 291,481.83 \$291,481.83 1,787,725.83 \$1,787,725.83 (1,022,653.71) (\$1,022,653.71) (291,481.83)	.00 .00 \$0.00 .00 \$0.00 .00 \$0.00	.00 .00 0.00% .00 0.00% .00 0.00%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	<b>Proprietary Funds</b>					
Fund Type	<b>Capital Projects Funds</b>					
	Fund Revenues		(355,313.18)			
	Fund Expenses		127,421.16			
		FUND EQUITY TOTALS	\$4,915,589.33	\$3,022,537.79	\$1,893,051.54	62.63%
		LIABILITIES AND FUND EQUITY TOTALS	\$5,009,525.04	\$3,057,478.82	\$1,952,046.22	63.84%
		Fund 730 - Capital Project-Waste Wtr Totals	\$0.00	\$379,852.22	(\$379,852.22)	(100.00%)
		Fund Type Capital Projects Funds Totals	\$0.00	\$379,852.22	(\$379,852.22)	(100.00%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	220 - Waste Water Treatment					
ASSET	rs — — — — — — — — — — — — — — — — — — —					
1027	Oleman to FMM/ Inc. and a		50.407.00	(400.047.00)	450 750 00	1.10.00
1027.000	Change in FMV-Investments	<b>1027 -</b> Totals	50,436.00	(103,317.00)	153,753.00	148.82
1030		1027 - Totals	\$50,436.00	(\$103,317.00)	\$153,753.00	148.82%
1030.100	Investment-Central Trea.		E 242 124 0E	4 540 004 11	694,149.94	15.26
1030.100	investment-central frea.	<b>1030 -</b> Totals	5,243,134.05 \$5,243,134.05	4,548,984.11 \$4,548,984.11	\$694,149.94	15.26%
1050		1030 - Totals	\$5,243,134.05	\$4,540,964.11	\$694,149.94	13.20%
1050.000	Accts RecMisc Billing		8,420.39	11,993.72	(3,573.33)	(29.79)
1050.010	Accts RecUtility Billing		208,913.67	191,436.26	17,477.41	9.13
1050.050	Accts RecCollections		39,889.72	40,519.57	(629.85)	(1.55)
1050.900	Allowance - Doubtful Acct		(39,889.72)	(40,519.57)	629.85	1.55
		<b>1050 -</b> Totals	\$217,334.06	\$203,429.98	\$13,904.08	6.83%
1070						
1070.010	Notes Receivable		39,881.30	38,121.85	1,759.45	4.62
1070.020	Assessments Receivable		39,839.78	51,683.66	(11,843.88)	(22.92)
		<b>1070 -</b> Totals	\$79,721.08	\$89,805.51	(\$10,084.43)	(11.23%)
1100						
1100.010	Inventory - Materials		157,966.79	69,795.16	88,171.63	126.33
		<b>1100 -</b> Totals	\$157,966.79	\$69,795.16	\$88,171.63	126.33%
1200						
1200.020	Prepaid Insurance		23,741.24	21,714.61	2,026.63	9.33
1200.030	Prepaid Workers Compensation Insurance		23,983.14	28,237.89	(4,254.75)	(15.07)
		<b>1200 -</b> Totals	\$47,724.38	\$49,952.50	(\$2,228.12)	(4.46%)
1425						
1425.000	Deferred Outflow OPEB		82,298.00	28,437.00	53,861.00	189.40
		<b>1425 -</b> Totals	\$82,298.00	\$28,437.00	\$53,861.00	189.40%
1500						
1500.220	Easements - Sewer Fund		20,000.00	20,000.00	.00	.00
		<b>1500 -</b> Totals	\$20,000.00	\$20,000.00	\$0.00	0.00%
1520						
1520.200	Waste Water Plant		54,614,265.91	54,613,759.68	506.23	.00.
4540		<b>1520 -</b> Totals	\$54,614,265.91	\$54,613,759.68	\$506.23	0.00%
1540	D. 11.P		700 755 / 7	700 755 47	00	
1540.000	Buildings	4-4	729,755.67	729,755.67	.00	00.
		<b>1540 -</b> Totals	\$729,755.67	\$729,755.67	\$0.00	0.00%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
Fund Category	Proprietary Funds					
31	Enterprise Funds					
	220 - Waste Water Treatment					
ASSE	TS					
<b>1550</b> 1550.000	Machinary & Equipment		1,764,912.66	1,719,687.94	45,224.72	2.63
1550.000	Machinery & Equipment	<b>1550 -</b> Totals	\$1,764,912.66	\$1,719,687.94	\$45,224.72	2.63%
1590		<b>1530 -</b> Totals	\$1,704,912.00	\$1,719,007.94	\$45,224.72	2.03%
1590.000	Construction in Progress		.00	(.03)	.03	100.00
1370.000	Construction in Frogress	<b>1590 -</b> Totals	\$0.00	(\$0.03)	\$0.03	100.00%
1620		1390 - Totals	\$0.00	(\$0.03)	\$0.03	100.007
1620.000	Accumulated Depr Ut Plant		(38,846,127.30)	(38,083,403.83)	(762,723.47)	(2.00
.020.000	rissamalated Bopr et Flank	<b>1620 -</b> Totals	(\$38,846,127.30)	(\$38,083,403.83)	(\$762,723.47)	(2.00%
1640		<b>2020</b> Fotulo	(400/010/12/100)	(400/000/100.00)	(4,62,728.17)	(2.0070)
1640.000	Accumulated Depr Building		(381,490.27)	(347,891.08)	(33,599.19)	(9.66
	,	<b>1640 -</b> Totals	(\$381,490.27)	(\$347,891.08)	(\$33,599.19)	(9.66%
1650						
1650.000	Accumulated Depr Equipmnt		(1,550,202.63)	(1,445,646.71)	(104,555.92)	(7.23
		<b>1650 -</b> Totals	(\$1,550,202.63)	(\$1,445,646.71)	(\$104,555.92)	(7.23%
1825						
1825.000	Deferred Outflow Pension		171,603.00	156,039.00	15,564.00	9.9
		<b>1825 -</b> Totals	\$171,603.00	\$156,039.00	\$15,564.00	9.97%
		ASSETS TOTALS	\$22,401,331.40	\$22,249,387.90	\$151,943.50	0.68%
LIABI	LITIES AND FUND EQUITY					
LIA	ABILITIES					
2060						
2060.000	Compensated Absences Pay.		59,019.07	52,519.21	6,499.86	12.38
		<b>2060 -</b> Totals	\$59,019.07	\$52,519.21	\$6,499.86	12.38%
2200						
2200.002	Interest Payable-Notes		102,102.29	67,275.39	34,826.90	51.7
		<b>2200 -</b> Totals	\$102,102.29	\$67,275.39	\$34,826.90	51.77%
2450					()	<b></b>
2450.300	Deferred Inflow OPEB		90,752.00	99,134.00	(8,382.00)	(8.46
2450.900	Net OPEB Liability		222,668.00	171,984.00	50,684.00	29.47
2500		<b>2450 -</b> Totals	\$313,420.00	\$271,118.00	\$42,302.00	15.60%
2500	Notes Davable State		0 114 272 04	7 120 540 45	001 052 20	40.7
2500.500	Notes Payable-State		8,114,372.84	7,132,519.45	981,853.39	13.77
2500.900	Net Pension Liability	3500 7.1.	1,240,129.00	1,210,251.00	29,878.00	2.47
		<b>2500 -</b> Totals	\$9,354,501.84	\$8,342,770.45	\$1,011,731.39	12.13%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds				
Fund Type	Enterprise Funds				
Fund	220 - Waste Water Treatment				
LIAB	BILITIES AND FUND EQUITY				
	IABILITIES				
2700					
2700.300	Deferred Inflow Pension	35,346.00	150,081.00	(114,735.00)	(76.45
	<b>2700 -</b> Totals	\$35,346.00	\$150,081.00	(\$114,735.00)	(76.45%)
	LIABILITIES TOTALS	\$9,864,389.20	\$8,883,764.05	\$980,625.15	11.04%
	UND EQUITY				
2800					
2800.001	Contributed CapFederal	612,127.32	612,127.32	.00	.00
2800.002	Contributed CapState	34,325,051.72	34,325,051.72	.00	.00.
2800.003	Contributed CapLocal	635,040.20	635,040.20	.00	.00
	<b>2800 -</b> Totals	\$35,572,219.24	\$35,572,219.24	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	1,022.25	1,022.25	.00	.00
	<b>2900 -</b> Totals	\$1,022.25	\$1,022.25	\$0.00	0.00%
2910					
2910.140	Designated-Capital Projct	(3,482,121.66)	(3,482,121.66)	.00	.00.
	<b>2910 -</b> Totals	(\$3,482,121.66)	(\$3,482,121.66)	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	(18,477,284.96)	(18,477,284.96)	.00	.00.
2920.500	Post Soft Close Entries	6,575.00	6,575.00	.00	.00
	<b>2920 -</b> Totals	(\$18,470,709.96)	(\$18,470,709.96)	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	(1,023.13)	(1,023.13)	.00	.00.
	<b>2965 -</b> Totals	(\$1,023.13)	(\$1,023.13)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$13,619,386.74	\$13,619,386.74	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	1,022,211.28			
	Fund Revenues	(929,303.99)			
	Fund Expenses	989,537.25			(= ===:)
	FUND EQUITY TOTALS	\$12,536,942.20	\$13,619,386.74	(\$1,082,444.54)	(7.95%)
	LIABILITIES AND FUND EQUITY TOTALS	\$22,401,331.40	\$22,503,150.79	(\$101,819.39)	(0.45%)
	Fund 220 - Waste Water Treatment Totals	\$0.00	(\$253,762.89)	\$253,762.89	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$253,762.89)	\$253,762.89	100.00%
	Fund Category Proprietary Funds Totals	\$0.00	\$126,089.33	(\$126,089.33)	(100.00%)
	Grand Totals	\$0.00	\$126,089.33	(\$126,089.33)	(100.00%)

# Solid Waste Disposal Utility Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared	Compared	Big Picture
		To Last Year	To Plan	8
Revenue	1,272,523	Increased 5.5% Over FY2019	Exceeded Plan by 5.6%	Annual Annual user fee increases necessitated by annual contract CPI adjustments
Appropriated Operating Outlays vs. Actual Operating Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	114,881	n/a	Under Budget	Contractual costs are greatly affected by solid waste volumes which are difficult to predict
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays— indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	195,930	Positive EBIDA Compared to Negative EBIDA in FY2019	Exceeded Plan	Positive cash flow from operations is being generated, but large working capital deficit will takes years to eliminate
Net Income (Loss) (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	153,545	Net Income Compared to Net Loss In FY2019	Exceeded Plan	Net Income is being generated, but large working capital deficit will takes years to eliminate
Asset Replacement (Net income minus debt principal repayment— gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	124,595	Asset Covereage is Finally Positive	Exceeded Plan	While asset replacement coverage deficit is finally positive, large working capital deficit means no capital forr future replacement of assets
Total Working Capital (What total resources are available in the fund)	(741,240)	Working Capital Deficit Reduced By \$192.1 in 1 <sup>st</sup> Qtr FY2020	Working Capital Deficit Smaller Than Planned	Negative working capital means Fund borrows from Central Treasury
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	822,830	Decreased by \$15.0K from September 30, 2018	Met Plan	Capital project funding has been approved, but there is no working capital to set aside for it.
Undesignated Working Capital (How much of the fund's resources are available?)	(1,638,396)	Deficit Reduced by \$177.1K from September 30, 2018	Exceeded Plan	Needed for infrastructure improvement and emergency repairs

Days Cash on Hand, Total Working	(60.9)	1	1	Watch trend
Capital		Less Than Last	Did Not Meet Plan	
(How many days of operations would be covered		Year		
by our total working capital if no more revenue				
were generated)				
Days Cash on Hand, Undesignated	(134.7)	•	<b>1</b>	Watch trend
Working Capital		Less Than Last	Did Not Meet Plan	
(How many days of operations would the fund's		Year		
fairly liquid assets cover?)				

The Solid Waste Fund's financial condition had a noticeable improvement in the 1<sup>st</sup> Quarter of FY2020. The Fund clearly stabilizing itself, as losses were replaced with modest profits and the generation of solid positive cash flow from operations. Though somewhat stabilized, the financial condition of the Solid Waste Fund is still extremely weak. The Fund has no reserves, as total working capital is (\$741K). If the improvement in financial metrics and profitability continues, the Fund may be able to work itself out of its negative working capital hole, but it will take several years to do so.

For the 1<sup>st</sup> Quarter of FY2020, the wastewater user fee user fee revenue increased by \$83.4K, or 7.4% over FY2019; a 6.6% user fee increase was the reason for the large increase. Net income increased by \$229.0K from FY2019 to \$153.5K.

Earnings before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was \$195.9K, an increase of \$221.5K from FY2019. In FY2020, solid waste user fees were substantially increased in order to provide for increased cash flow to eliminate the Fund's working capital deficit. The fee increase appears to be having the planned results, as positive cash flow from the FY2020 user fee increase has reduced the Fund's working capital deficit by \$192.1K, to (\$741.2K).

What is difficult to tell is whether the solid improvement of the financial condition is permanent, boding a turn-around, or temporary due to the seasonality of commercial activity in Sitka. Off-island transportation and disposal costs are directly related to the volume of solid waste disposed of in Sitka. Annual budgets and user fees are based on an estimate of the average amount of solid waste disposed of by each customer annually, and, on transportation costs. When the actual amount of solid waste disposed of, or the costs of transporting in (by barge) vary from plan, the Municipality has no current method of recouping the costs overruns from its customers.

Static basic collection revenue remains a concern. As the financial performance of the fund is largely driven by solid waste collection contracts with built-in annual CPI adjustment clauses, pressure to continue to increase user fees annually will continue to occur unless the overall offisland waste stream is decreased. The only area in which citizens can significantly impact the garbage fees they must pay is by disposing of less solid waste, composting all green waste, and removing glass from the waste stream. This perspective has been spoken to before in financial reports but bears repeating. Efforts in this capacity will reduce the tonnage of solid waste

shipped off-island, expenses.	which will i	mprove cash	flow and	working cap	oital by redu	cing operatin	g

#### City and Borough of Sitka Solid Waste Utility Financial Statements

### For The Twelve-Month Period Ending June 30, 2020 (Unaudited)

	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020	FY2020 YTD	FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L = 25.00%)	Variance To FY2020 Plan
Revenue:						•			
Solid Waste Disposal Services	1,216,906	-	-	-	1,216,906	1,133,496	83,410	1,120,203	96,703
Jobbing	-	-	-	-	-	-	-	-	-
Other Operating Revenue	55,617				55,617	72,125	(16,508)	84,804	(29,187)
Total Revenue:	1,272,523	-	-	-	1,272,523	1,205,621	66,902	1,205,007	67,516
Cost of Sales:									
Contract Waste Hauling	299,182	-	-	-	299,182	289,997	(9,185)	271,849	(27,333)
Transfer Station	484,527	-	-	-	484,527	586,650	102,123	523,750	39,223
Landfill	94,760	-	-	-	94,760	113,302	18,542	123,324	28,564
Scrapyard & Recycling	86,249	-	-	-	86,249	140,321	54,072	148,533	62,284
Jobbing	-	-	-	-		-	-	-	-
Depreciation	42,173			<del>_</del>	42,173	45,470	3,297	45,470	3,297
Total Cost of Sales:	1,006,891	-	-	-	1,006,891	1,175,740	168,849	1,112,926	106,035
Gross Margin:	265,632	_	_	_	265,632	29,881	235,751	92,081	173,551
Gross wargin.	20.87%				20.87%	2.48%	18.40%	7.64%	10.75%
Selling and Administrative Expenses	111,875				111,875	100,926	(10,949)	124,018	12,143
Earnings Before Interest (EBI):	153,757 12.08%	-	-	-	153,757 12.08%	(71,045) -5.89%	224,802 17.98%	(31,937) -2.65%	185,694 20.63%
Non-operating Revenue and Expense:	12.00/0				12.00/8	3.0378	17.50%	2.03/0	20.03/0
Non-operating revenue:	4,131	-	-	-	4,131	345	3,786	1,320	2,811
Interest Expense:	(4,343)			<del>-</del>	(4,343)	(4,785)	442	(4,343)	<del></del>
Total Non-operating Revenue & Expense:	(212)				(212)	(4,440)	4,228	(3,023)	7,251
Net Income:	153,545				153,545	(75,485)	229,030	(34,960)	188,505
	12.07%				12.07%	-6.26%	342.34%	-2.90%	279.20%
Earnings Before Interest and Depreciation (EBIDA):	195,930	-	-	-	195,930	(25,575)	221,505	13,533	182,397
	15.40%				15.40%	-2.12%	17.52%	1.12%	16.40%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	195,718				195,718	(30,015)	225,733	10,510	185,208
Debt Principal	28,950				28,950	28,948	(2)	28,950	183,208
									105 200
Debt Principal Coverage Surplus/Deficit	166,768				166,768	(58,963)	225,731	(18,440)	185,208
Debt Principal Coverage Percentage	676.06%				676.06%	-103.69%	779.74%	36.30%	639.75%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	166,768	-	-	-	166,768	(58,963)	225,731	(18,440)	185,208
Depreciation	42,173				42,173	45,470	3,297	42,173	
Cash For/(Taken From) Asset Replacement	124,595	-	-	-	124,595	(104,433)	229,028	(60,613)	185,208

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020
	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD
Working Capital					
Cash Flow:	100 700				166 760
Net Income Plus Depreciation Less Principal CapEx, Accruals, and other Balance Sheet Changes	166,768 25,326	-	-	-	166,768 25,326
• • •		<del>-</del>	<del></del>	<del></del>	
Increase in (Decrease in) Working Capital	192,094	-	-	-	192,094
Plus Beginning Total Working Capital	(933,334)		-	-	(933,334)
Equals Ending Total Working Capital:	(741,240)	-	-	-	(741,240)
Working Capital Detail:					
Repair Reserve (1% of PPE):	74,776	-	-	-	74,776
Working Capital Designated for CapEx	822,380	-	-	-	822,380
Undesignated Working Capital	(1,638,396)	-	-	-	(1,638,396)
Total Working Capital:	(741,240)	-			(741,240)
					_
Days On Hand Annual Cash Outlays in Total Working Capital:	(60.94)	-	-	-	(60.94)
Days On Hand Annual Cash Outlays in Total Working Capital					
Less Repair Reserve:	(73.18)	-	-	-	(73.18)
	/424 TON				(40.4.70)
Days On Hand Annual Cash Outlays in Undesignated Working Capital	(134.70)	-	-	-	(134.70)
Working Capital Calculation:					
Current Assets	1,431,857	-	-	-	1,431,857
Current Liabilities	(2,057,299)	-	-	-	(2,057,299)
CPLTD	(115,798)	-			(115,798)
Total Working Capital	(741,240)	-	-	-	(741,240)

FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L = 25.00%)	Variance To FY2020 Plan
(58,963)	225,731	(18,440)	185,208
17,576	7,750		25,326
(41,387)	233,481	(18,440)	210,534
(752.202)	(474.044)	(000 004)	
(762,293)	(171,041)	(933,334)	
(803,680)	62,440	(951,774)	210,534

Project	FY2020 propriations	<u>Cash</u>	State Grant <u>A/R</u>		Stat Loa <u>A/I</u>	ın	A/R		Construction In Progress 6/30/2018	upplies xpense	ontracted & Purchased Services Expenses	erdepartment Services <u>Expenses</u>	Total <u>xpenses</u>	Ex	d Project penses assified
90847 - Expand Biosolids Area	\$ -	\$ 453,809.39	\$	- \$	;	-	\$ -	\$	40,166.98	\$ -	\$ 4,208.25	\$ 1,815.38	\$ 6,023.63	\$	-
90871 - Kimsham Landfill Drainage Compliance	\$ -	\$ 100,000.00						\$	-	\$ -	\$ -	\$ -	\$ -	\$	-
90863 - Scrapyard Water Line	\$ -	\$ 889.94						\$	-	\$ -	\$ -	\$ -	\$ -	\$	-
90864 - Transfer Station Scale	\$ -	\$ 92,992.42						\$	1,702.33	\$ -	\$ -	\$ 1,292.73	\$ 1,292.73	\$	-
90865 - Transfer Station Building	\$ -	\$ 151,688.56						\$	16,678.48	\$ -	\$ -	\$ 645.48	\$ 645.48	\$	-
90899 - Scrap Yard Electrical	\$ 8,000.00	\$ 8,000.00						\$	-	\$ -	\$ -	\$ -	\$ -	\$	-
90900 - Scrap Yard / Impound Fence	\$ 15,000.00	\$ 15,000.00						\$ \$	-	\$ -	\$ -	\$ -	\$ -	\$	-
Unidentified Balancing Amount	\$ <u> </u>	\$ -	\$ 	<u> </u>	<u> </u>	<u>-</u>	\$ -	\$	-	\$ -	\$ <u>-</u>	\$ -	\$ -	\$	-
	\$ 23,000.00	\$ 822,380.31	\$	- \$	•	-	\$ -	\$	58,547.79	\$ -	\$ 4,208.25	\$ 3,753.59	\$ 7,961.84	\$	-

Project	_	Expenses Reclassified To CIP	CIP/Expense Reclass to Parent Fund	Ir	onstruction Progress 5/30/2019	Total <u>Assets</u>	Accounts Payable	ainage <u>yable</u>	Total abilities	Working <u>Capital</u>
90847 - Expand Biosolids Area	\$	-	\$ -	\$	40,166.98	\$ 493,976.37	\$ -	\$ _	\$ - 2	\$ 453,809.39
90871 - Kimsham Landfill Drainage Compliance	\$	-	\$ -	\$	-	\$ 100,000.00	\$ -	\$ -	\$ -	\$ 100,000.00
90863 - Scrapyard Water Line	\$	-	\$ -	\$	-	\$ 889.94	\$ -	\$ -	\$ -	\$ 889.94
90864 - Transfer Station Scale	\$	-	\$ -	\$	1,702.33	\$ 94,694.75	\$ -	\$ -	\$ -	\$ 92,992.42
90865 - Transfer Station Building	\$	-	\$ -	\$	16,678.48	\$ 168,367.04	\$ -	\$ -	\$ -	\$ 151,688.56
90899 - Scrap Yard Electrical	\$	-	\$ -	\$	-	\$ 8,000.00	\$ -	\$ -	\$ -	\$ 8,000.00
90900 - Scrap Yard / Impound Fence	\$	-	\$ -	\$	-	\$ 15,000.00	\$ -	\$ -	\$ -	\$ 15,000.00
				\$	-	\$ -	\$ -	\$ -	\$ -	\$ -
Unidentified Balancing Amount	\$	-	\$ -	\$	-	\$ -	\$ 	\$ -	\$ -	\$ -
	\$	-	\$ -	\$	58,547.79	\$ 880,928.10	\$ -	\$ -	\$ -	\$ 822,380.31



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds				
Fund Type	Capital Projects Funds				
Fund	740 - Capital Project-Solid Wst				
ASSE	ETS				
1030					
1030.100	Investment-Central Trea.	822,380.31	899,995.55	(77,615.24)	(8.62)
	<b>1030 -</b> Totals	\$822,380.31	\$899,995.55	(\$77,615.24)	(8.62%)
1590					
1590.000	Construction in Progress	58,547.79	20,512.13	38,035.66	185.43
	<b>1590 -</b> Totals	\$58,547.79	\$20,512.13	\$38,035.66	185.43%
	ASSETS TOTALS	\$880,928.10	\$920,507.68	(\$39,579.58)	(4.30%)
FI	UND EQUITY				
2900					
2900.010	Reserve for Encumbrances	2,106.25	2,106.25	.00	.00
	<b>2900 -</b> Totals	\$2,106.25	\$2,106.25	\$0.00	0.00%
2910					
2910.140	Designated-Capital Projct	771,715.02	771,715.02	.00	.00
	<b>2910 -</b> Totals	\$771,715.02	\$771,715.02	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	(271,715.02)	(271,715.02)	.00	.00
	<b>2920 -</b> Totals	(\$271,715.02)	(\$271,715.02)	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	(2,106.25)	(2,106.25)	.00	.00
	<b>2965 -</b> Totals	(\$2,106.25)	(\$2,106.25)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$500,000.00	\$500,000.00	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(365,889.94)			
	Fund Revenues	(23,000.00)			
	Fund Expenses	7,961.84			
	FUND EQUITY TOTALS	\$880,928.10	\$500,000.00	\$380,928.10	76.19%
	LIABILITIES AND FUND EQUITY TOTALS	\$880,928.10	\$500,000.00	\$380,928.10	76.19%
	Fund 740 - Capital Project-Solid Wst Totals	\$0.00	\$420,507.68	(\$420,507.68)	(100.00%)
	Fund Type Capital Projects Funds Totals	\$0.00	\$420,507.68	(\$420,507.68)	(100.00%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	• •					
Fund Type	Enterprise Funds					
	230 - Solid Waste Fund					
ASSE	TS					
1027	01		4 (00 00	(0.074.00)	0.7/0.00	404.44
1027.000	Change in FMV-Investments	4007 7	1,689.00	(2,074.00)	3,763.00	181.44
		<b>1027 -</b> Totals	\$1,689.00	(\$2,074.00)	\$3,763.00	181.44%
1030				()		
1030.100	Investment-Central Trea.		335,145.99	(470,967.61)	806,113.60	171.16
		<b>1030 -</b> Totals	\$335,145.99	(\$470,967.61)	\$806,113.60	171.16%
1050						
1050.000	Accts RecMisc Billing		4,049.10	6,903.50	(2,854.40)	(41.35)
1050.010	Accts RecUtility Billng		259,032.27	249,087.58	9,944.69	3.99
1050.050	Accts RecCollections		39,597.77	40,106.37	(508.60)	(1.27)
1050.900	Allowance - Doubtful Acct		(39,597.77)	(40,106.37)	508.60	1.27
		<b>1050 -</b> Totals	\$263,081.37	\$255,991.08	\$7,090.29	2.77%
1200						
1200.020	Prepaid Insurance		3,008.88	2,118.84	890.04	42.01
1200.030	Prepaid Workers Compensation Insurance		6,552.15	6,507.84	44.31	.68
		<b>1200 -</b> Totals	\$9,561.03	\$8,626.68	\$934.35	10.83%
1425						
1425.000	Deferred Outflow OPEB		11,718.00	.00	11,718.00	+++
		<b>1425 -</b> Totals	\$11,718.00	\$0.00	\$11,718.00	+++
1500						
1500.000	Land - General Fund		305,000.00	305,000.00	.00	.00
		<b>1500 -</b> Totals	\$305,000.00	\$305,000.00	\$0.00	0.00%
1510						
1510.000	Land Improvements		4,652,468.33	4,593,358.27	59,110.06	1.29
		<b>1510 -</b> Totals	\$4,652,468.33	\$4,593,358.27	\$59,110.06	1.29%
1520						
1520.300	Solid Waste Plant		451,788.22	451,788.22	.00	.00
		<b>1520 -</b> Totals	\$451,788.22	\$451,788.22	\$0.00	0.00%
1540						
1540.000	Buildings		1,455,696.37	1,455,696.37	.00	.00
	•	<b>1540 -</b> Totals	\$1,455,696.37	\$1,455,696.37	\$0.00	0.00%
L550					• • • • •	
1550.000	Machinery & Equipment		859,065.68	859,065.68	.00	.00
	2 m dr. i	<b>1550 -</b> Totals	\$859,065.68	\$859,065.68	\$0.00	0.00%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	230 - Solid Waste Fund					
ASSE	TS					
1585			27.000.40	07.000.40		
1585.000	Intangible Accounts	4505 Table	37,898.68	37,898.68	.00	.00
1600		<b>1585 -</b> Totals	\$37,898.68	\$37,898.68	\$0.00	0.00%
1600.100	Accumulated Depreciation Land Improvements		(37,898.68)	(37,898.68)	.00	.00
1000.100	Accumulated Depreciation Land Improvements	<b>1600 -</b> Totals	(\$37,898.68)	(\$37,898.68)	\$0.00	0.00%
1610		1000 - Totals	(\$37,070.00)	(\$37,676.06)	\$0.00	0.0076
1610.000	Accumulated Depr. Land Im		(871,263.24)	(782,382.09)	(88,881.15)	(11.36)
1010100	Accountation popul zama iiii	<b>1610 -</b> Totals	(\$871,263.24)	(\$782,382.09)	(\$88,881.15)	(11.36%)
1620			(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<b>(</b> , , , , , , , , , , , , , , , , , , ,	<b>(</b> ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,
1620.000	Accumulated Depr Ut Plant		(28,416.18)	(21,730.02)	(6,686.16)	(30.77)
	·	<b>1620 -</b> Totals	(\$28,416.18)	(\$21,730.02)	(\$6,686.16)	(30.77%)
1640						
1640.000	Accumulated Depr Building		(1,166,711.91)	(1,098,264.87)	(68,447.04)	(6.23)
		<b>1640 -</b> Totals	(\$1,166,711.91)	(\$1,098,264.87)	(\$68,447.04)	(6.23%)
1650						
1650.000	Accumulated Depr Equipmnt		(832,569.35)	(831,189.24)	(1,380.11)	(.17)
		<b>1650 -</b> Totals	(\$832,569.35)	(\$831,189.24)	(\$1,380.11)	(0.17%)
1825						
1825.000	Deferred Outflow Pension		3,386.00	.00	3,386.00	+++
		<b>1825 -</b> Totals	\$3,386.00	\$0.00	\$3,386.00	+++
		ASSETS TOTALS	\$5,449,639.31	\$4,722,918.47	\$726,720.84	15.39%
	LITIES AND FUND EQUITY					
2020	ABILITIES					
2020.000	Accounts Payable		.00	362,803.34	(362,803.34)	(100.00)
2020.000	Accounts rayable	<b>2020 -</b> Totals	\$0.00	\$362,803.34	(\$362,803.34)	(100.00%)
2025		ZOZO TOTALS	\$6.00	\$502,003.34	(\$302,003.34)	(100.0070)
2025.000	Interfund Payable		1,526,433.96	1,005,557.96	520,876.00	51.80
		<b>2025 -</b> Totals	\$1,526,433.96	\$1,005,557.96	\$520,876.00	51.80%
2060						
2060.000	Compensated Absences Pay.		4,022.89	.00	4,022.89	+++
	•	<b>2060 -</b> Totals	\$4,022.89	\$0.00	\$4,022.89	+++



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Categor						
Fund Type	Enterprise Funds					
Fund	230 - Solid Waste Fund					
LIAB	ILITIES AND FUND EQUITY					
	ABILITIES					
2100	Denosite Control		F F0/ 2/	10 507 05	(F 000 (0)	(47.50)
2100.006	Deposits - Garbage	2400 7.1.1	5,506.26	10,506.95	(5,000.69)	(47.59)
2450		<b>2100 -</b> Totals	\$5,506.26	\$10,506.95	(\$5,000.69)	(47.59%)
2450	D. C		(4.004.00)	00	(4, 00, 4, 00)	
2450.300	Deferred Inflow OPEB		(1,824.00)	.00	(1,824.00)	+++
2450.900	Net OPEB Liability	<b>2450 -</b> Totals	11,027.00	.00	11,027.00	+++
3500		<b>2450 -</b> Lotais	\$9,203.00	\$0.00	\$9,203.00	+++
<b>2500</b> 2500.500	Natas Barralla Ctata		1 157 075 55	1 272 772 10	(115 707 55)	(0.00)
	Notes Payable-State		1,157,975.55 6,500.00	1,273,773.10	(115,797.55) 6,500.00	(9.09)
2500.900	Net Pension Liability	<b>2500 -</b> Totals	\$1,164,475.55	.00	(\$109,297.55)	(8.58%)
2600		<b>2500 -</b> Totals	\$1,164,475.55	\$1,273,773.10	(\$109,297.55)	(8.58%)
	Accessed Deptalessure Contr		757 100 03	7/0/2002	(12, 421, 00)	(1 (2)
2600.000	Accrued Postclosure Costs	3600 Tatala	756,189.03	768,620.03	(12,431.00)	(1.62)
2700		<b>2600 -</b> Totals	\$756,189.03	\$768,620.03	(\$12,431.00)	(1.62%)
<b>2700</b> 2700.300	Deferred Inflow Pension		(24.062.00)	.00	(24.0(2.00)	
2700.300	Deferred Inflow Pension	<b>2700 -</b> Totals	(24,962.00)	\$0.00	(24,962.00)	+++
		LIABILITIES TOTALS	(\$24,962.00)	\$3,421,261.38	(\$24,962.00) \$19,607.31	0.57%
		LIABILITIES TOTALS	\$3,440,868.69	\$3,421,261.38	\$19,607.31	0.57%
2800	UND EQUITY					
2800.002	Contributed CapState		5,559,845.45	5,559,845.45	.00	.00
2800.002	Contributed CapState  Contributed CapLocal		37,500.00	37,500.00	.00	.00.
2000.003	contributed capLocal	<b>2800 -</b> Totals	\$5,597,345.45	\$5,597,345.45	\$0.00	0.00%
2900		<b>2600 -</b> 10tais	\$5,597,345.45	\$5,597,545.45	\$0.00	0.00%
2900.010	Reserve for Encumbrances		7,403.00	7,403.00	.00	.00
2900.010	Reserve for Effcultibilatices	<b>2900 -</b> Totals	\$7,403.00	\$7,403.00	\$0.00	0.00%
2910		<b>2300</b> - 10tais	\$7,403.00	\$7,403.00	\$0.00	0.0076
2910.140	Designated-Capital Projet		(771,715.02)	(771,715.02)	.00	.00
2910.140	Designated-Capital Projet	<b>2910 -</b> Totals	(\$771,715.02)	(\$771,715.02)	\$0.00	0.00%
2920		<b>2910 -</b> 10tals	(\$771,713.02)	(\$//1,/13.02)	\$0.00	0.00%
2920.000	Undesignated/Re. Earnings		(3,028,852.31)	(3,028,852.31)	.00	.00
2720.000	ondesignated/Ne. Lamings	<b>2920 -</b> Totals	(\$3,028,852.31)	(\$3,028,852.31)	\$0.00	0.00%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Catego	pry Proprietary Funds				
Fund Typ	e Enterprise Funds				
Fund	230 - Solid Waste Fund				
ı	FUND EQUITY				
2965					
2965.000	P/Y Encumbrance Control	(7,403.00)	(7,403.00)	.00	.00
	<b>2965 -</b> Totals	(\$7,403.00)	(\$7,403.00)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$1,796,778.12	\$1,796,778.12	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	444,227.16			
	Fund Revenues	(1,276,653.79)			
	Fund Expenses	620,434.13			
	FUND EQUITY TOTALS	\$2,008,770.62	\$1,796,778.12	\$211,992.50	11.80%
	LIABILITIES AND FUND EQUITY TOTALS	\$5,449,639.31	\$5,218,039.50	\$231,599.81	4.44%
	Fund 230 - Solid Waste Fund Totals	\$0.00	(\$495,121.03)	\$495,121.03	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$495,121.03)	\$495,121.03	100.00%
	Fund Category <b>Proprietary Funds</b> Totals	\$0.00	(\$74,613.35)	\$74,613.35	100.00%
	Grand Totals	\$0.00	(\$74,613.35)	\$74,613.35	100.00%

## Harbor System Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
		10 Last Teal	10 Plati	8
Revenue	881,311	Revenue Increased by 7.6% Over 1 <sup>st</sup> Qtr FY2019	Exceeded Plan	Annual moorage increases necessary to finance capital improvements
Appropriated Operating Outlays vs.	35,516	n/a	Under budget	n/a
Actual Operating Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)				
Earnings Before Interest and	360,586		1	Cash flow from
Depreciation (Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	300,300	More Than Last year	Exceeded Plan	oper <mark>atio</mark> ns is adeq <del>uate</del> and exceeding plan
Net Income	312,052	More Than Last Year	Exceeded Plan	Net income is excee <mark>ding</mark> plan; watch trend
(Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)				
Asset Replacement	209,465	1	1	Asset replacement
(Net income minus debt principal repayment—gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))		More Than Prior Year	Exceeded Plan	is adequate; however, ability to finance replacement of large infrastructure assets depends on future moorage increases
<b>Total Working Capital</b>	17,673,296	More Than Prior Year	Exceeded Plan by \$83.3K	Working capital is
(What total resources are available in the fund)				adequate and in line with plan
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	11,922,451	More than Prior Year	Met Plan	Capital project funding adequately addresses current infrastructure needs

Undesignated Working Capital (How much of the fund's resources are available?)	5,340,117	Decreased by \$1,204.1K from September 30, 2018 due to new capital appropriations of \$2,053.9 in FY2020	Exceeded Plan	Undesignated working capital is adequate for the present; however, ability to finance replacement of large infrastructure depends on sustained future moorage increases
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	2,580.2	More Than Last year	Exceeded Plan	Working capital is adequate and in line with plan
Days Cash on Hand, Undesignated Working Capital (How many days of operations would the fund's fairly liquid assets cover?)	779.6	Less Than Last Year	Exceeded Plan	Watch Trend

The financial performance of the Harbor Fund over the fiscal year met or exceeded all aspects of the annual financial plan, and, was improved over FY2018 in all metrics.

For the 1<sup>st</sup> Quarter of FY2020, moorage and other harbor system revenue increased by \$62.0K, or 7.6% over FY2019; a moorage fee increase was the reason for the large increase in revenue. Net income increased by \$142.1K from FY2019 to \$312.1K.

Earnings before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was \$360.6K, an increase of \$57.6K from FY2019. Annual moorage rate increases in FY2020 resulted in a positive cash flow of \$888.1K, increasing the Fund's working capital to \$17,673.3K (of this amount, \$8,040.6K are unspent bonding proceeds).

As first reported in previous Financial Analyses, results for the first fiscal quarter of FY2020 reflect the issuance of \$8,025,000 in harbor revenue bonds in November, 2018. The proceeds from this bond issuance is being used to pay for the costs of Phase 1 of the Crescent Harbor Replacement project. Unspent proceeds are reflected in the balance of working capital dedicated for capital projects.

For several years, the Harbor Fund Has continued to follow a fiscal plan designed to ultimately provide the necessary capital to renovate Eliason harbor in the 2030s, with sustained annual moorage increases in the range of 6%. Several developments at the State and local level, however, are poised to disrupt this plan and will require the Municipality to rethink the level of harbor infrastructure it can afford to operate and maintain.

The reason for this re-thinking is that the strategic fiscal plan for the harbor system has been built around the assumption that a \$5 million grant will be obtained to assist with the renovation of each of the 5 major harbors. If grants are not obtained for the eventual renovation of Sealing Cove Harbor, Thompson Harbor and Eliason Harbor, the combined loss of \$15 million in future grant funding would make the moorage rate increases required to self-fund the renovations untenable.

It is highly likely that a combination of events and circumstances will combine, causing pressure to mount to scale back the size and scope of the infrastructure in the harbor system by both condemning and demolishing some of our harbors at the end of their useful lives, or, by selling and privatizing harbors and associated uplands.

### City and Borough of Sitka Harbor Fund

### **Financial Statements**

### For The Twelve-Month Period Ending June 30, 2020 (Unaudited)

	Jul-Sep 2019	Oct-Dec <u>2019</u>	Jan-Mar <u>2020</u>	Apr-Jun <u>2020</u>	FY2020 YTD	FY2019 YTD	Variance To FY2019 YTD	FY2019 Plan (S/L -25.00%)	Variance To FY2019 Plan
Revenue:								(2,	
Permanent Moorage	609,935	-	-	-	609,935	543,406	66,529	524,395	85,540
Transient Moorage	215,197	-	-	-	215,197	232,898	(17,701)	229,850	(14,653)
Lightering Fees	-	-	-	-	-	-	-	1,260	(1,260)
Other Operating Revenue	56,179				56,179	43,049	13,130	82,784	(26,605)
Total Revenue:	881,311	-	-	-	881,311	819,353	61,958	838,289	43,022
Cost of Sales:									
Operations	367,349	_	-	-	367,349	349,267	(18,082)	368,043	694
Jobbing	-	-	-	-		-	-	-	-
Depreciation	343,942			<del></del>	343,942	343,056	(886)	343,056	886
Total Cost of Sales:	711,291	-	-	-	711,291	692,323	(18,968)	711,099	1,580
Gross Margin:	170,020	-	_	-	170,020	127,030	42,990	127,190	42,830
	19.29%				19.29%	15.50%	3.79%	15.17%	-11.38%
Selling and Administrative Expenses	153,376				<u>153,376</u>	167,056	13,680	188,198	34,822
Earnings (Loss) Before Interest (EBI):	16,644				16,644	(40,026)	56,670	(61,008)	77,652
carnings (Loss) before interest (EDI).	1.89%	-	-	-	1.89%	-4.89%	6.77%	-7.28%	14.05%
Non-operating Revenue and Expense:									
Raw Fish Tax	326,375	-	-	-	326,375	243,098	83,277	326,375	-
Other Non-Operating Revenue/(Expense):	60,675	-	-	-	60,675	48,439	12,236	56,250	4,425
Grant Revenue	-	-	-	-	-	-	-	-	-
Bond Fund Interest Revenue:	43,784	-	-	-	43,784	- (70.720)	43,784	43,400	384
Interest Expense Loans:	(133,725)	-	-	-	(133,725) (1,701)	(79,729) (1,871)	(53,996)	(133,725)	-
Interest Expense Loans:	(1,701)				(1,701)	(1,8/1)	171	(1,701)	<u> </u>
Total Non-operating Revenue & Expense:	295,408		<del></del>	<del>-</del>	295,408	209,937	<u>85,471</u>	290,599	4,809
Net Income:	312,052				312,052	169,911	142,141	229,591	82,461
	35.41%				35.41%	20.74%	229.42%	27.39%	191.67%
Earnings Before Interest and Depreciation (EBIDA):	360,586				360,586	303,030	57,556	282,048	78,538
Lamings Defore interest and Depreciation (Lobbs).	40.91%				40.91%	36.98%	3.93%	33.65%	-29.72%
Bond Covenant Ratio	3.35				3.35	4.58	(1.23)	3.00	0.35
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	655,994				655,994	512,967	143,027	572,647	83,347
Debt Principal	102,587	_	_	_	102,587	50,087	(52,500)	102,587	-
Debt Principal Coverage Surplus/Deficit	553,407				553,407	462,880	90,527	470,060	83,347
Debt Principal Coverage Percentage	639.45%				639.45%	1024.15%	-384.70%	558.21%	81.25%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	553,407	-	_	_	553,407	462,880	90,527	470,060	83,347
Depreciation	343,942	-	-	-	343,942	343,056	(886)	343,942	-
Cash Accumulated For/(Taken From) Asset Replacement	209,465	-		-	209,465	119,824	89,641	126,118	83,347

Morting Capital   2019   2020   2020   2020   VTO   VTO   V70   V70		Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020	FY2019	Variance To	FY2	2019 Plan	
Cash Flow: Net Income Plus Depreciation Less Principal Open, Accruais, and other Balance Sheet Changes 334,680		<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD	YTD	FY2019 YTD	(S/L	-25.00%)	
Net Income Plus Depreciation Less Principal	Working Capital										
Capts, Accruals, and other Balance Sheet Changes	Cash Flow:										
Increase in (Decrease in) Working Capital 888,087 888,087 821,535 66,552 804,740 Plus Beginning Total Working Capital 16,785,209 16,785,209 7,919,388 8,865,221 16,785,209 17,673,296 8,741,523 8,931,773 17,589,949 Plus Beginning Total Working Capital Designated Or Capital Capital Designated for Capital Capital Designated for Baranof Warm Springs Dock 24,202	Net Income Plus Depreciation Less Principal	553,407	-	-	-	553,407	462,880	90,527		470,060	
Plus Beginning Total Working Capital	CapEx, Accruals, and other Balance Sheet Changes	334,680	-	-	-	334,680	358,655	(23,975)		334,680	
Equals Ending Total Working Capital: 17,673,296	Increase in (Decrease in) Working Capital	888,087	-	-	-	888,087	821,535	66,552		804,740	
Equals Ending Total Working Capital: 17,673,296	Plus Beginning Total Working Capital	16.785.209	_	_		16.785.209	7.919.988	8.865.221		16.785.209	
Working Capital Detail:         386,526          386,526           Working Capital Designated for CapEx         11,922,451           11,922,451           Working Capital Designated for Baranof Warm Springs Dock         24,202           24,202           Undesignated Working Capital         5,340,117           5,340,117           Total Working Capital:         17,673,296           17,673,296           Days On Hand Annual Cash Outlays in:            2,580,25           Total Working Capital:         2,580,25           2,580,25           Undesignated Working Capital         779,64           2,523,82           Undesignated Working Capital         779,64           779,64           Working Capital Calculation:                                   .									-		-
Repair Reserve (1% of PPE):       386,526       -       -       386,526         Working Capital Designated for CapEx       11,922,451       -       -       11,922,451         Working Capital Designated for Baranof Warm Springs Dock       24,202       -       -       -       24,202         Undesignated Working Capital       5,340,117       -       -       5,340,117         Total Working Capital:       17,673,296       -       -       17,673,296         Days On Hand Annual Cash Outlays in:       2,580,25       -       -       2,580,25         Total Working Capital Less Repair Reserve:       2,523,82       -       -       2,580,25         Undesignated Working Capital       779,64       -       -       779,64         Working Capital Calculation:       17,913,328       -       -       779,64         Current Assets       17,913,328       -       -       17,913,328         Accrued Raw Fish Tax Receivable       326,375       -       -       326,375         Current Liabilities       (156,059)       -       -       (156,059)         CPLTD       (410,348)       -       -       -       (410,348)	Equals Eliuling Total Working Capital.	17,073,230				17,073,230	0,741,323	6,331,773	-	17,303,343	-
Working Capital Designated for CapEx    11,922,451	Working Capital Detail:										
Working Capital Designated for Baranof Warm Springs Dock  24,202	Repair Reserve (1% of PPE):	386,526	-	-	-	386,526	1				
Working Capital Designated for Baranof Warm Springs Dock  24,202											
Undesignated Working Capital:  Total Working Capital:  Days On Hand Annual Cash Outlays in:  Total Working Capital:  2,580.25  Total Working Capital Less Repair Reserve:  2,523.82  Undesignated Working Capital  Working Capital Calculation:  Current Assets  Accrued Raw Fish Tax Receivable  Current Liabilities  (156,059)  CPLTD  17,673,296	Working Capital Designated for CapEx	11,922,451			-	11,922,451					
Undesignated Working Capital:  Total Working Capital:  Days On Hand Annual Cash Outlays in:  Total Working Capital:  2,580.25  Total Working Capital Less Repair Reserve:  2,523.82  Undesignated Working Capital  Working Capital Calculation:  Current Assets  Accrued Raw Fish Tax Receivable  Current Liabilities  (156,059)  CPLTD  17,673,296											
Days On Hand Annual Cash Outlays in:         2,580.25         -         -         2,580.25           Total Working Capital Less Repair Reserve:         2,523.82         -         -         -         2,523.82           Undesignated Working Capital Working Capital         779.64         -         -         779.64           Working Capital Calculation:         17,913,328         -         -         -         17,913,328           Accrued Raw Fish Tax Receivable         326,375         -         -         -         326,075           Current Liabilities         (156,059)         -         -         (156,059)           CPLTD         (410,348)         -         -         -         (410,348)	Working Capital Designated for Baranof Warm Springs Dock	24,202				24,202					
Days On Hand Annual Cash Outlays in:         2,580.25         -         -         2,580.25           Total Working Capital Less Repair Reserve:         2,523.82         -         -         -         2,523.82           Undesignated Working Capital Working Capital         779.64         -         -         779.64           Working Capital Calculation:         17,913,328         -         -         -         17,913,328           Accrued Raw Fish Tax Receivable         326,375         -         -         -         326,075           Current Liabilities         (156,059)         -         -         (156,059)           CPLTD         (410,348)         -         -         -         (410,348)											
Days On Hand Annual Cash Outlays in:         Total Working Capital:       2,580.25       -       -       2,580.25         Total Working Capital Less Repair Reserve:       2,523.82       -       -       -       2,523.82         Undesignated Working Capital       779.64       -       -       779.64         Working Capital Calculation:       17,913,328       -       -       17,913,328         Accrued Raw Fish Tax Receivable       326,375       -       -       326,375         Current Liabilities       (156,059)       -       -       (156,059)         CPLTD       (410,348)       -       -       -       (410,348)	Undesignated Working Capital	5,340,117	-	-	-	5,340,117					
Days On Hand Annual Cash Outlays in:         Total Working Capital:       2,580.25       -       -       2,580.25         Total Working Capital Less Repair Reserve:       2,523.82       -       -       -       2,523.82         Undesignated Working Capital       779.64       -       -       779.64         Working Capital Calculation:       17,913,328       -       -       17,913,328         Accrued Raw Fish Tax Receivable       326,375       -       -       326,375         Current Liabilities       (156,059)       -       -       (156,059)         CPLTD       (410,348)       -       -       -       (410,348)											
Total Working Capital:       2,580.25       -       -       -       2,580.25         Total Working Capital Less Repair Reserve:       2,523.82       -       -       -       2,523.82         Undesignated Working Capital       779.64       -       -       -       779.64         Working Capital Calculation:       Current Assets         Accrued Raw Fish Tax Receivable       326,375       -       -       -       17,913,328         Current Liabilities       (156,059)       -       -       -       (156,059)         CPLTD       (410,348)       -       -       -       (410,348)	Total Working Capital:	17,673,296				17,673,296	1				
Total Working Capital:       2,580.25       -       -       -       2,580.25         Total Working Capital Less Repair Reserve:       2,523.82       -       -       -       2,523.82         Undesignated Working Capital       779.64       -       -       -       779.64         Working Capital Calculation:       Current Assets         Accrued Raw Fish Tax Receivable       326,375       -       -       -       17,913,328         Current Liabilities       (156,059)       -       -       -       (156,059)         CPLTD       (410,348)       -       -       -       (410,348)											
Total Working Capital Less Repair Reserve:  2,523.82 2,523.82  Undesignated Working Capital  Working Capital Calculation:  Current Assets  Accrued Raw Fish Tax Receivable  Current Liabilities  (156,059) 2 (156,059)  CPLTD  (410,348) 4 (410,348)	Days On Hand Annual Cash Outlays in:										
Undesignated Working Capital 779.64 779.64  Working Capital Calculation:  Current Assets 17,913,328 17,913,328  Accrued Raw Fish Tax Receivable 326,375 326,375  Current Liabilities (156,059) (156,059)  CPLTD (410,348) 1 (410,348)	Total Working Capital:	2,580.25	-	1	-	2,580.25					
Undesignated Working Capital 779.64 779.64  Working Capital Calculation:  Current Assets 17,913,328 17,913,328  Accrued Raw Fish Tax Receivable 326,375 326,375  Current Liabilities (156,059) (156,059)  CPLTD (410,348) 1 (410,348)											
Working Capital Calculation:       Current Assets     17,913,328     -     -     -     17,913,328       Accrued Raw Fish Tax Receivable     326,375     -     -     -     326,375       Current Liabilities     (156,059)     -     -     -     (156,059)       CPLTD     (410,348)     -     -     -     (410,348)	Total Working Capital Less Repair Reserve:	2,523.82	-	-	-	2,523.82					
Working Capital Calculation:       Current Assets     17,913,328     -     -     -     17,913,328       Accrued Raw Fish Tax Receivable     326,375     -     -     -     326,375       Current Liabilities     (156,059)     -     -     -     (156,059)       CPLTD     (410,348)     -     -     -     (410,348)											
Current Assets     17,913,328     -     -     -     17,913,328       Accrued Raw Fish Tax Receivable     326,375     -     -     -     326,375       Current Liabilities     (156,059)     -     -     -     (156,059)       CPLTD     (410,348)     -     -     -     (410,348)		779.64	-	-	-	779.64					
Accrued Raw Fish Tax Receivable 326,375 326,375  Current Liabilities (156,059) (156,059)  CPLTD (410,348) (410,348)	- ·										
Current Liabilities       (156,059)       -       -       -       (156,059)         CPLTD       (410,348)       -       -       -       (410,348)			-	-	-						
CPLTD (410,348) (410,348)		•	-	-	-						
			-	-	-						
Total Working Capital 17,673,296 17,673,296	CPLTD	(410,348)				(410,348)					
Total Working Capital 17,673,296 17,673,296							_				
	Total Working Capital	17,673,296	-	-	-	17,673,296	j				

Variance To FY2019 Plan

83,347 -83,347

83,347

Project	Bond I	2020 Proceeds sfers In	Ap	FY2020 opropriations		Bond Fund <u>Cash</u>		<u>Cash</u>
80242 - Seplane Base Planning Study	\$	-	\$	-	\$	-	\$	-
90741 - Baranoff Warm Springs Dock	\$	-	\$	-	\$	-	\$	-
90751 - Crescent Harbor Water Line Replacement	\$	-	\$	-	\$	-	\$	-
90757 - Transient Float	\$	-	\$	-	\$	-	\$	262,457.44
90768 - Eliason 5/6 Float replacement	\$	-	\$	-	\$	-	\$	-
90798 - Eliason Electrical Upgrades	\$	-	\$	1,629,772.00	\$	-	\$	1,644,003.34
90799 - Eliason Flotation Upgrades	\$	-	\$	-	\$	-	\$	-
90810 - Sealing Cove Maintenance	\$	-	\$	-	\$	-	\$	15,000.00
90818 - Float Plane Dock	\$	-	\$	-	\$	-	\$	-
90848 - Crescent Harbor Flotation Upgrades	\$	-	\$	-	\$	-	\$	49,843.92
90849 - Crescent Harbor Phase 1 Design	\$	-	\$	-	\$	7,996,889.41	\$	118,991.63
90850 - O'Connell Lightering Facility Repair	\$	-	\$	-	\$	-	\$	15,700.77
90879 - Seaplane Base Project	\$	-	\$	56,176.00	\$	-	\$	56,176.00
90901 - MSC Bulkhead Pile Repair	\$	-	\$	70,000.00	\$	-	\$	70,000.00
90902 - Crescent Harbor High-Load Dock & Net Shed Condition Assessment	\$	-	\$	75,000.00	\$	-	\$	75,000.00
90903 - Thomsen Harbor Anode Replacement	\$	-	\$	203,000.00	\$	-	\$	203,000.00
90906 - Harbor Security Cameras	\$		\$	20,000.00	<u>\$</u>	<u> </u>	<u>\$</u>	20,000.00
Totals:	\$	-	\$	2,053,948.00	\$	7,996,889.41	\$	2,530,173.10



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Catego	ry Proprietary Funds				
Fund Type	e Capital Projects Funds				
Fund	750 - Capital Project-Harbor				
ASS	ETS				
1030					
1030.100	Investment-Central Trea.	2,530,173.10	1,839,402.57	690,770.53	37.55
	<b>1030 -</b> Totals	\$2,530,173.10	\$1,839,402.57	\$690,770.53	37.55%
L590					
1590.000	Construction in Progress	872,196.44	44,309.31	827,887.13	1,868.43
	<b>1590 -</b> Totals	\$872,196.44	\$44,309.31	\$827,887.13	1,868.43%
	ASSETS TOTALS	\$3,402,369.54	\$1,883,711.88	\$1,518,657.66	80.62%
LIAE	BILITIES AND FUND EQUITY				
	IABILITIES				
2023					
2023.000	Retainage Payable	30,650.00	85,851.57	(55,201.57)	(64.30)
	<b>2023 -</b> Totals	\$30,650.00	\$85,851.57	(\$55,201.57)	(64.30%)
	LIABILITIES TOTALS	\$30,650.00	\$85,851.57	(\$55,201.57)	(64.30%)
	UND EQUITY				
2910					
2910.140	Designated-Capital Projct	121,151.95	121,151.95	.00	.00
	<b>2910 -</b> Totals	\$121,151.95	\$121,151.95	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	1,727,547.01	1,727,547.01	.00	.00
	<b>2920 -</b> Totals	\$1,727,547.01	\$1,727,547.01	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$1,848,698.96	\$1,848,698.96	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(159,246.84)			
	Fund Revenues	(2,053,948.00)			
	Fund Expenses	690,174.26			
	FUND EQUITY TOTALS	\$3,371,719.54	\$1,848,698.96	\$1,523,020.58	82.38%
	LIABILITIES AND FUND EQUITY TOTALS	\$3,402,369.54	\$1,934,550.53	\$1,467,819.01	75.87%
	Fund <b>750 - Capital Project-Harbor</b> Totals	\$0.00	(\$50,838.65)	\$50,838.65	100.00%
	Fund Type Capital Projects Funds Totals	\$0.00	(\$50,838.65)	\$50,838.65	100.00%



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
und Categor	y <b>Proprietary Funds</b>					
Fund Type	Enterprise Funds					
	240 - Harbor Fund					
ASSE	ETS					
L027						
1027.000	Change in FMV-Investments		74,054.34	(113,139.41)	187,193.75	165.45
		<b>1027 -</b> Totals	\$74,054.34	(\$113,139.41)	\$187,193.75	165.45%
L030						
1030.100	Investment-Central Trea.		4,952,717.54	5,754,697.63	(801,980.09)	(13.94)
		<b>1030 -</b> Totals	\$4,952,717.54	\$5,754,697.63	(\$801,980.09)	(13.94%)
L050						
1050.000	Accts RecMisc Billing		239.40	239.40	.00	.00
1050.030	Accts RecOther		188,416.51	78,964.94	109,451.57	138.61
1050.050	Accts RecCollections		267,639.79	257,749.84	9,889.95	3.84
1050.060	Accts Rec State		1,188,721.95	1,279,884.82	(91,162.87)	(7.12)
1050.900	Allowance - Doubtful Acct		(267,639.79)	(257,749.84)	(9,889.95)	(3.84)
		<b>1050 -</b> Totals	\$1,377,377.86	\$1,359,089.16	\$18,288.70	1.35%
L200						
1200.020	Prepaid Insurance		49,783.53	43,660.77	6,122.76	14.02
1200.030	Prepaid Workers Compensation Insurance		16,352.22	17,538.13	(1,185.91)	(6.76)
		<b>1200 -</b> Totals	\$66,135.75	\$61,198.90	\$4,936.85	8.07%
L425						
1425.000	Deferred Outflow OPEB		62,465.00	20,651.00	41,814.00	202.48
		<b>1425 -</b> Totals	\$62,465.00	\$20,651.00	\$41,814.00	202.48%
L <b>500</b>						
1500.240	Land - Harbor		90,000.00	90,000.00	.00	.00
		<b>1500 -</b> Totals	\$90,000.00	\$90,000.00	\$0.00	0.00%
L510						
1510.000	Land Improvements		1,298,771.69	1,298,771.69	.00	.00
		<b>1510 -</b> Totals	\$1,298,771.69	\$1,298,771.69	\$0.00	0.00%
L530						
1530.001	ANB Harbor		8,642,301.16	8,642,301.16	.00	.00
1530.002	Crescent Harbor		3,645,852.09	3,645,852.09	.00	.00
1530.003	Eliason Harbor		14,505,581.51	14,505,581.51	.00	.00
1530.004	Grid for Harbors		586,279.73	586,279.73	.00	.00
1530.005	Seaplane Float		458,006.91	458,006.91	.00	.00
1530.006	Work Float		512,991.50	512,991.50	.00	.00
1530.007	Sealing Harbor		2,382,401.67	2,382,401.67	.00	.00
1530.008	Port Facility Harbor		195,001.44	195,001.44	.00	.00
1530.009	Thomsen Harbor		5,463,078.82	5,463,078.82	.00	.00



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Catego	ry Proprietary Funds					
Fund Type	Enterprise Funds					
Fund	240 - Harbor Fund					
ASS	ETS					
1530.010	Parking Lots		38,400.00	38,400.00	.00	.00
1530.011	Fish Waste Disposal Boat		269,316.36	269,316.36	.00	.00
		<b>1530 -</b> Totals	\$36,699,211.19	\$36,699,211.19	\$0.00	0.00%
1540						
1540.000	Buildings		404,983.32	394,723.32	10,260.00	2.60
		<b>1540 -</b> Totals	\$404,983.32	\$394,723.32	\$10,260.00	2.60%
1550						
1550.000	Machinery & Equipment		249,628.79	241,163.83	8,464.96	3.51
		<b>1550 -</b> Totals	\$249,628.79	\$241,163.83	\$8,464.96	3.51%
1590						
1590.000	Construction in Progress		.00	(6.00)	6.00	100.00
		<b>1590 -</b> Totals	\$0.00	(\$6.00)	\$6.00	100.00%
1610						
1610.000	Accumulated Depr. Land Im		(667,501.51)	(633,840.31)	(33,661.20)	(5.31)
		<b>1610 -</b> Totals	(\$667,501.51)	(\$633,840.31)	(\$33,661.20)	(5.31%)
1630						
1630.000	Accumulated Depr Harbor		.23	.23	.00	.00
1630.001	Accumulated Depr ANB Harb		(2,464,402.32)	(2,072,671.68)	(391,730.64)	(18.90)
1630.002	Accumulated Depr Crescent		(2,773,108.38)	(2,619,548.79)	(153,559.59)	(5.86)
1630.003	Accumulated Depr Eliason		(5,326,697.30)	(4,801,382.26)	(525,315.04)	(10.94)
1630.004	Accumulated Depr Grid		(586,279.73)	(586,279.73)	.00	.00
1630.005	Accumulated Depr Seaplane		(208,342.73)	(200,536.10)	(7,806.63)	(3.89)
1630.006	Accumulated Depr Work Flt		(481,622.95)	(477,016.75)	(4,606.20)	(.97)
1630.007	Accumulated Depr Sealing		(1,866,370.71)	(1,773,888.87)	(92,481.84)	(5.21)
1630.008	Accumulated Depr Port Fac		(195,001.44)	(195,001.44)	.00	.00
1630.009	Accumulated Depr Thomsen		(1,604,779.03)	(1,468,202.08)	(136,576.95)	(9.30)
1630.010	Parking Lots		(18,720.00)	(16,800.00)	(1,920.00)	(11.43)
1630.011	Accumulated Depreciation Fish Waste Boat		(141,391.01)	(114,459.38)	(26,931.63)	(23.53)
		<b>1630 -</b> Totals	(\$15,666,715.37)	(\$14,325,786.85)	(\$1,340,928.52)	(9.36%)
1640						
1640.000	Accumulated Depr Building		(391,886.51)	(390,714.55)	(1,171.96)	(.30)
		<b>1640 -</b> Totals	(\$391,886.51)	(\$390,714.55)	(\$1,171.96)	(0.30%)
1650						
1650.000	Accumulated Depr Equipmnt		(242,134.59)	(241,242.05)	(892.54)	(.37)
		<b>1650 -</b> Totals	(\$242,134.59)	(\$241,242.05)	(\$892.54)	(0.37%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	240 - Harbor Fund					
ASSE	TS					
1800						
1800.060	2013 Debt Serv Reserve Fd		919,478.89	334,434.49	585,044.40	174.9
		<b>1800 -</b> Totals	\$919,478.89	\$334,434.49	\$585,044.40	174.949
L825						
1825.000	Deferred Outflow Pension		95,263.00	83,180.00	12,083.00	14.5
		<b>1825 -</b> Totals	\$95,263.00	\$83,180.00	\$12,083.00	14.539
		ASSETS TOTALS	\$29,321,849.39	\$30,632,392.04	(\$1,310,542.65)	(4.28%
LIABI	LITIES AND FUND EQUITY					
	ABILITIES					
2060						
2060.000	Compensated Absences Pay.		36,348.74	38,334.77	(1,986.03)	(5.18
		<b>2060 -</b> Totals	\$36,348.74	\$38,334.77	(\$1,986.03)	(5.18%
2200						
2200.001	Interest Payable-Bonds		89,150.02	25,483.34	63,666.68	249.8
		<b>2200 -</b> Totals	\$89,150.02	\$25,483.34	\$63,666.68	249.849
2450						
2450.300	Deferred Inflow OPEB		65,482.00	71,989.00	(6,507.00)	(9.04
2450.900	Net OPEB Liability		164,238.00	124,891.00	39,347.00	31.5
		<b>2450 -</b> Totals	\$229,720.00	\$196,880.00	\$32,840.00	16.689
2500						
2500.017	2013 Bond Series 1		3,115,000.00	3,270,000.00	(155,000.00)	(4.74
2500.019	Premium on 2013 Bonds		430,136.16	460,861.16	(30,725.00)	(6.67
2500.027	2018 One Harbor Loan		7,795,000.00	.00	7,795,000.00	++
2500.030	Premium on 2018 Harbor Bond		576,094.15	.00	576,094.15	++
2500.500	Notes Payable-State		453,481.58	498,829.73	(45,348.15)	(9.09)
2500.900	Net Pension Liability		772,679.00	749,484.00	23,195.00	3.0
		<b>2500 -</b> Totals	\$13,142,390.89	\$4,979,174.89	\$8,163,216.00	163.959
2700						
2700.300	Deferred Inflow Pension		18,471.00	107,544.00	(89,073.00)	(82.82
		<b>2700 -</b> Totals	\$18,471.00	\$107,544.00	(\$89,073.00)	(82.82%
		LIABILITIES TOTALS	\$13,516,080.65	\$5,347,417.00	\$8,168,663.65	152.769
	ND EQUITY					
2800						
2800.001	Contributed CapFederal		255,047.27	255,047.27	.00	.0.
2800.002	Contributed CapState		6,630,333.85	6,630,333.85	.00	.0



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Category	y Proprietary Funds				
Fund Type	Enterprise Funds				
Fund :	240 - Harbor Fund				
	UND EQUITY				
2800.003	Contributed CapLocal	698,765.18	698,765.18	.00	.00
	<b>2800 -</b> Totals	\$7,584,146.30	\$7,584,146.30	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	1,997.25	1,997.25	.00	.00
	<b>2900 -</b> Totals	\$1,997.25	\$1,997.25	\$0.00	0.00%
2910					
2910.140	Designated-Capital Projct	(48,000.00)	(48,000.00)	.00	.00
2910.240	Designated-Rate Stabilization	3,150,000.00	2,150,000.00	1,000,000.00	46.51
	<b>2910 -</b> Totals	\$3,102,000.00	\$2,102,000.00	\$1,000,000.00	47.57%
2920					
2920.000	Undesignated/Re. Earnings	14,429,911.75	15,429,911.75	(1,000,000.00)	(6.48)
2920.500	Post Soft Close Entries	208,314.00	208,314.00	.00	.00
	<b>2920 -</b> Totals	\$14,638,225.75	\$15,638,225.75	(\$1,000,000.00)	(6.39%)
2965					
2965.000	P/Y Encumbrance Control	(1,997.25)	(1,997.25)	.00	.00
	<b>2965 -</b> Totals	(\$1,997.25)	(\$1,997.25)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$25,324,372.05	\$25,324,372.05	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	7,464,425.29			
	Fund Revenues	(941,986.10)			
	Fund Expenses	2,996,164.12			
	FUND EQUITY TOTALS	\$15,805,768.74	\$25,324,372.05	(\$9,518,603.31)	(37.59%)
	LIABILITIES AND FUND EQUITY TOTALS	\$29,321,849.39	\$30,671,789.05	(\$1,349,939.66)	(4.40%)
	Fund 240 - Harbor Fund Totals	\$0.00	(\$39,397.01)	\$39,397.01	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$39,397.01)	\$39,397.01	100.00%
	Fund Category <b>Proprietary Funds</b> Totals	\$0.00	(\$90,235.66)	\$90,235.66	100.00%
	Grand Totals	\$0.00	(\$90,235.66)	\$90,235.66	100.00%

### Airport Terminal Fund Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
Revenue	220,034	\$12.0K Less Than 1st Qtr FY2019	Exceeded Plan by \$5.3K, or 2.5%	Revenue is meeting current neeeds but not enough to finance a new facility eventually
Appropriated Operating Outlays vs. Actual Operating Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	5,364	n/a	Under budget	n/a
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	124,406	\$33.3K Less Than 1st Qtr FY2019	Exceeded Plan by 9.4%	Cash flow from operations is adequate and exceeding but long-term build up of working capital will not finance a new facility
Net Income (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	60,928	\$59.6K Less Than 1 <sup>st</sup> Qtr FY2019	Exceeded Plan	Net income is exce <mark>eding</mark> plan
Asset Replacement (Net income minus debt principal repayment— gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	27,178	Less Than 1 <sup>st</sup> Qtr FY2019	Exceeded Plan	Asset replacement is adequate for now; however, once depreciation of new renovations begins, asset replacement will turn negative
<b>Total Working Capital</b> (What total resources are available in the fund)	5,212,199	More Than Prior Year	Met Plan	Working capital is adequate and in line with plan
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	4,414,266	More than Prior Year	Met Plan	Capital project funding adequately addresses current infrastructure needs

Undesignated Working Capital (How much of the fund's resources are available?)	745,864	More Than Prior Year	Met Plan	Undesignated working capital is adequate for the present; however, ability to unplanned significant repairs is problematic
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	7,686.3	More Than Prior year	Met Plan	Watch trend
Days Cash on Hand, Undesignated Working Capital (How many days of operations would the fund's fairly liquid assets cover?)	1,099.9	Less Than Last Year	Met Plan	Watch Trend

The financial performance of the Airport Terminal Fund, while diminished from FY2019, met or exceeded all aspects of the annual financial plan. The major new factor impacting financial performance in FY2020 was interest on new bonded debt. The bonded debt interest expense for the first fiscal quarter was \$50.6K, compared to \$0 in FY2019. The FY2020 annual financial plan included the impacts of this increased interest expense, however, the Fund exceeded planned performance.

For the 1<sup>st</sup> Quarter of FY2020, the airport terminal revenue declined by \$12.0K, or 5.2% decline from FY2019; a decline in terminal lease revenue was the cause. Net income decreased by \$59.6K from FY2019 to \$60.9K.

Earnings before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was \$124.4K, a decline of \$33.3.6K from FY2019. Cash flow was positive at \$98.6K, however, increasing the Fund's working capital to \$5,212.2K (of this amount, \$3,984.4K are unspent bonding proceeds).

The capital project to renovate the jetways and passenger waiting facility is proceeding according to plan. Passenger facility charges (PFCs) are being collected at the level anticipated and are sufficient to finance debt service payments on the Airport Terminal revenue bonds.

The major challenge that the Airport Terminal faces is similar to other elements of Municipal infrastructure – the facility is aging and maintenance and repair of basic mechanical systems – doors , plumbing, HVAC, and electrical – is increasing in frequency and cost. The building is starting to reach the end of its useful life and insufficient working capital has been accumulated to finance the cost of major structural repairs.

### City and Borough of Sitka Airport Terminal Fund

### Financial Statements (Unaudited)

### For The Twelve-Month Period Ending June 30, 2020

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	2020	FY2019	Variance To	FY2020 Plan	Variance To
Revenue:	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD	YTD	FY2019 YTD	(S/L - 25%)	FY2020 Plan
Leases	103,308	=	=	=	103,308	142,205	(38,897)	102,648	660
Other Operating Revenue	116,726	-	-	-	116,726	89,853	26,873	112,100	4,626
						-			
Total Revenue:	220,034	-	-	-	220,034	232,058	(12,024)	214,748	5,286
Cost of Sales:	05.638				05.630	74.200	(24.200)	100 003	F 264
Operations Depreciation	95,628 42,575	-	-	-	95,628 42,575	74,368 42,575	(21,260)	100,992 42,575	5,364 (0)
Depreciation	42,515				<u> </u>	42,313		42,313	
Total Cost of Sales:	138,203	<u>-</u> _		<u>-</u>	138,203	116,943	(21,260)	143,567	5,364
Gross Margin:	81,831	-	-	-	81,831	115,115	9,236	71,181	10,650
	37.19%				37.19%	49.61%	-76.81%	33.15%	4.04%
Selling and Administrative Expenses	_	_	_	_	-	_	_	_	_
Jennig and Administrative Expenses					<del></del>				
Earnings Before Interest (EBI):	81,831	-	-	-	81,831	115,115	(33,284)	71,181	10,650
	37.19%				37.19%	49.61%	276.81%	33.15%	4.04%
Non-operating Revenue and Expense:									
Non-Operating Revenue and Expenses:	8,444	-	-	-	8,444	5,395	3,049	5,250	3,194
Bond Fund Interest	21,215				21,215	=	21,215	-	21,215
Interest Expense:	(50,563)				(50,563)	<del></del>	(50,563)	(50,563)	<del></del>
Total Non-operating Poyonus & Evpances	(20,904)				(20,904)	E 20E	(26,299)	(45,313)	24 400
Total Non-operating Revenue & Expense:	(20,504)	<del></del>			(20,904)	<u>5,395</u>	(20,299)	(43,313)	24,409
Net Income:	60,928	<u> </u>			60,928	120,510	(59,583)	25,868	35,059
	27.69%				27.69%	51.93%	495.53%	12.05%	15.64%
Earnings Before Interest and Depreciation (EBIDA):	124,406	-	-	-	124,406	157,690	(33,284)	113,756	10,650
	56.54%				56.54%	67.95%	276.81%	52.97%	3.57%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	103,503	-	-	-	103,503	163,085	(59,583)	68,443	35,060
Debt Principal	33,750				33,750		33,750	33,750	
Debt Principal Coverage Surplus/Deficit	69,753			-	69,753	163,085	(93,333)	34,693	35,060
Debt Principal Coverage Percentage	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	0.00%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	69,753	_	_	_	69,753	163,085	(93,333)	34,693	35,060
Depreciation	42,575	_	-	_	42,575	42,575	(55,555)	42,575	-
Cash Accumulated For/(Taken From) Asset Replacement	27,178				27,178	120,510	(93,333)	(7,882)	35,060
	2.,170					110,510	(55,555)	(7,002)	25,000

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	2020
	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD
Working Capital					
Cash Flow:					
Net Income Plus Depreciation Less Principal	69,753	-	-	-	69,753
CapEx, Accruals, and other Balance Sheet Changes	28,846	-	-	-	28,846
Increase in (Decrease in) Working Capital	98,599	-	-	-	98,599
Plus Beginning Total Working Capital	5,113,601	-	-	-	5,113,601
Equals Ending Total Working Capital:	5,212,199	-	-	-	5,212,199
Working Capital Detail:					
Repair Reserve (1% of PPE):	52,070				52,070
Working Capital Designated for CapEx	4,414,266				4,414,266
Undesignated Working Capital	745,864				745,864
Ondesignated Working Capital	743,804			-	745,804
Total Working Capital:	5,212,199				5,212,199
Days On Hand Annual Cash Outlays in:					
Total Working Capital:	7,686.31	-	-	-	7,686.31
Days On Hand Annual Cash Outlays in Total Working Capital					
Total Working Capital Less Repair Reserve:	7,609.52	-	-	-	7,609.52
Undesignated Working Capital	1,099.91	-	-	-	1,099.91
Working Capital Calculation:					
Current Assets	5,380,907	-	-	-	5,380,907
Current Liabilities	(33,708)	-	-	-	(33,708)
CPLTD	(135,000)				(135,000)
Total Working Capital	5,212,199	-	-	-	5,212,199

FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L - 25%)	Variance To FY2020 Plan
163,085	(93,333)	34,693	35,060
(8,889)	37,735	28,846	
154,196	(55,598)	63,539	35,060
929,587	4,184,014	5,113,601	-
1,083,783	4,128,417	5,177,140	35,060

Project	FY2020 Transfer In Bond <u>Proceeds</u>	A	FY2020 ppropriations	<u>Cash</u>	State Grant <u>A/R</u>	Federal Grant <u>A/R</u>	Federal Loan <u>A/R</u>	Construction In Progress 6/30/2018	vertising xpense	Pur Se	racted & chased ervices penses	erdepartment Services <u>Expenses</u>	Capita	alized Interest Expenses
90736 - Airport Baggage and TSA Improvements	\$ -	\$	-	\$ -	\$ -	\$	\$ -	\$ 182,723.91	\$	\$	-	\$	\$	-
90835 - Sitka Airport Terminal Improvements	\$ -	\$	-	\$ 164,798.93	\$ -	\$ 8,924.61	\$ -	\$ 287,979.10	\$ -	\$	-	\$ 3,227.33	\$	-
90872 - Airport Air Taxi ADA Ramp & Door	\$ -	\$	20,000.00	\$ 120,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-
90873 - Airport Heat Pumps For Hold Room	\$ -	\$	10,000.00	\$ 46,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-
90904 - Airport Terminal Sidewalk Replacement	\$ -	\$	90,000.00	\$ 90,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$	-
2.2 No Job	\$ -	\$	-	\$ 	\$ _	\$ _	\$ <u> </u>	\$ _	\$ 	\$		\$ <u> </u>	\$	_
Totals:	\$ -	\$	120,000.00	\$ 420,798.93	\$ -	\$ 8,924.61	\$ -	\$ 470,703.01	\$ -	\$		\$ 3,227.33	\$	-

Project	Total <u>Expenses</u>	Ī	onstruction In Progress 6/30/2019	Total <u>Assets</u>	Accounts <u>Payable</u>	Retainage <u>Payable</u>	Total <u>Liabilities</u>	Working <u>Capital</u>
90736 - Airport Baggage and TSA Improvements	\$ -	\$	182,723.91	\$ 182,723.91	\$ -	\$ -	\$ -	\$ -
90835 - Sitka Airport Terminal Improvements	\$ 3,227.33	\$	291,206.43	\$ 464,929.97	\$ -	\$ -	\$ -	\$ 173,723.54
90872 - Airport Air Taxi ADA Ramp & Door	\$ -	\$	-	\$ 120,000.00	\$ -	\$ -	\$ -	\$ 120,000.00
90873 - Airport Heat Pumps For Hold Room	\$ -	\$	-	\$ 46,000.00	\$ -	\$ -	\$ -	\$ 46,000.00
90904 - Airport Terminal Sidewalk Replacement	\$ -	\$	-	\$ 90,000.00	\$ -	\$ -	\$ -	\$ 90,000.00
2.2 No Job	\$ <u> </u>	\$		\$ <u>-</u>	\$ <u>-</u>	\$ 	\$ _	\$ <u>-</u>
Totals:	\$ 3,227.33	\$	473,930.34	\$ 903,653.88	\$	\$ _	\$	\$ 429,723.54



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	ry Proprietary Funds				
Fund Type	Capital Projects Funds				
Fund	760 - Capital Project-Airport T				
ASSI	ETS				
1030					
1030.100	Investment-Central Trea.	420,798.93	349,769.47	71,029.46	20.31
	<b>1030 -</b> Totals	\$420,798.93	\$349,769.47	\$71,029.46	20.31%
1050					
1050.070	Accts Rec Federal	8,924.61	15,686.29	(6,761.68)	(43.11)
	<b>1050 -</b> Totals	\$8,924.61	\$15,686.29	(\$6,761.68)	(43.11%)
1590					
1590.000	Construction in Progress	470,703.01	287,775.35	182,927.66	63.57
	<b>1590 -</b> Totals	\$470,703.01	\$287,775.35	\$182,927.66	63.57%
	ASSETS TOTALS	\$900,426.55	\$653,231.11	\$247,195.44	37.84%
FI	UND EQUITY				
2910					
2910.140	Designated-Capital Projct	82,735.41	82,735.41	.00	.00
	<b>2910 -</b> Totals	\$82,735.41	\$82,735.41	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	443,385.25	443,385.25	.00	.00
	<b>2920 -</b> Totals	\$443,385.25	\$443,385.25	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$526,120.66	\$526,120.66	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(257,533.22)			
	Fund Revenues	(120,000.00)			
	Fund Expenses	3,227.33			
	FUND EQUITY TOTALS	\$900,426.55	\$526,120.66	\$374,305.89	71.14%
	LIABILITIES AND FUND EQUITY TOTALS	\$900,426.55	\$526,120.66	\$374,305.89	71.14%
	Fund <b>760 - Capital Project-Airport T</b> Totals	\$0.00	\$127,110.45	(\$127,110.45)	(100.00%)
	Fund Type Capital Projects Funds Totals	\$0.00	\$127,110.45	(\$127,110.45)	(100.00%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	Proprietary Funds					
Fund Type	Enterprise Funds					
	250 - Airport Terminal Building					
ASSET	TS					
1027	Change in EMV Investments		0.021.00	(12.240.00)	22 201 00	1/7 50
1027.000	Change in FMV-Investments	<b>1027 -</b> Totals	9,021.00 \$9,021.00	(13,360.00)	22,381.00 \$22,381.00	167.52 167.52%
1030		<b>1027 -</b> Totals	\$9,021.00	(\$13,360.00)	\$22,381.00	107.52%
1030.100	Investment-Central Trea.		855,423.96	675,917.15	179,506.81	26.56
1030.100	mvestment-central rrea.	<b>1030 -</b> Totals	\$855,423.96	\$675,917.15	\$179,506.81	26.56%
1050		1030 - Totals	\$633,423.90	\$073,917.13	\$179,300.61	20.50%
1050.000	Accts RecMisc Billing		93,620.71	48,614.99	45,005.72	92.58
1030.000	Acces rec. Wise billing	<b>1050 -</b> Totals	\$93,620.71	\$48,614.99	\$45,005.72	92.58%
1200		1000 Totals	Ψ73,020.71	Ψ40,014.77	ψ+3,003.72	72.3070
1200.020	Prepaid Insurance		8,574.81	7,154.90	1,419.91	19.85
		<b>1200 -</b> Totals	\$8,574.81	\$7,154.90	\$1,419.91	19.85%
1540						
1540.000	Buildings		4,574,191.94	4,574,191.94	.00	.00
	9	<b>1540 -</b> Totals	\$4,574,191.94	\$4,574,191.94	\$0.00	0.00%
1550						
1550.000	Machinery & Equipment		632,790.80	632,790.80	.00	.00
		<b>1550 -</b> Totals	\$632,790.80	\$632,790.80	\$0.00	0.00%
1640						
1640.000	Accumulated Depr Building		(2,891,262.07)	(2,759,293.63)	(131,968.44)	(4.78)
		<b>1640 -</b> Totals	(\$2,891,262.07)	(\$2,759,293.63)	(\$131,968.44)	(4.78%)
1650						
1650.000	Accumulated Depr Equipmnt		(367,220.76)	(328,889.52)	(38,331.24)	(11.65)
		<b>1650 -</b> Totals	(\$367,220.76)	(\$328,889.52)	(\$38,331.24)	(11.65%)
1800						
1800.080	2018 Debt Service Reserve Fund		342,310.73	.00	342,310.73	+++
		<b>1800 -</b> Totals	\$342,310.73	\$0.00	\$342,310.73	+++
		ASSETS TOTALS	\$3,257,451.12	\$2,837,126.63	\$420,324.49	14.82%
LIABI	LITIES AND FUND EQUITY					
	ABILITIES					
2200			00 700 07		20 700 07	
2200.001	Interest Payable-Bonds	2222	33,708.36	.00	33,708.36	+++
2500		<b>2200 -</b> Totals	\$33,708.36	\$0.00	\$33,708.36	+++
2500	2010 0		4 0 45 000 00	00	4 0 45 000 00	
2500.028	2018 One Airport Terminal Loan		4,045,000.00	.00	4,045,000.00	+++



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	ry Proprietary Funds				
Fund Type	Enterprise Funds				
Fund	250 - Airport Terminal Building				
LIAE	BILITIES AND FUND EQUITY				
	IABILITIES				
2500.029	Premium on 2018 Airport Bond	308,118.30	.00	308,118.30	+++
	<b>2500 -</b> Totals	\$4,353,118.30	\$0.00	\$4,353,118.30	+++
	LIABILITIES TOTALS	\$4,386,826.66	\$0.00	\$4,386,826.66	++-
	UND EQUITY				
2800					
2800.001	Contributed CapFederal	606,341.82	606,341.82	.00	.00
2800.002	Contributed CapState	2,214,852.55	2,214,852.55	.00	.00
	<b>2800 -</b> Totals	\$2,821,194.37	\$2,821,194.37	\$0.00	0.00%
2900					
2900.080	Reserved PFC Projects	592,974.04	313,285.93	279,688.11	89.28
	<b>2900 -</b> Totals	\$592,974.04	\$313,285.93	\$279,688.11	89.28%
2910					
2910.140	Designated-Capital Projct	24,000.00	24,000.00	.00	.00.
2910.250	Designated-Rate Stabilization	457,000.00	.00	457,000.00	+++
	<b>2910 -</b> Totals	\$481,000.00	\$24,000.00	\$457,000.00	1,904.17%
2920					
2920.000	Undesignated/Re. Earnings	(1,042,552.19)	(305,864.08)	(736,688.11)	(240.85
	<b>2920 -</b> Totals	(\$1,042,552.19)	(\$305,864.08)	(\$736,688.11)	(240.85%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$2,852,616.22	\$2,852,616.22	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	3,901,704.06			
	Fund Revenues	(228,477.23)			
	Fund Expenses	308,764.93			
	FUND EQUITY TOTALS	(\$1,129,375.54)	\$2,852,616.22	(\$3,981,991.76)	(139.59%)
	LIABILITIES AND FUND EQUITY TOTALS	\$3,257,451.12	\$2,852,616.22	\$404,834.90	14.19%
	Fund 250 - Airport Terminal Building Totals	\$0.00	(\$15,489.59)	\$15,489.59	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$15,489.59)	\$15,489.59	100.00%
	Fund Category Proprietary Funds Totals	\$0.00	\$111,620.86	(\$111,620.86)	(100.00%)
	Grand Totals	\$0.00	\$111,620.86	(\$111,620.86)	(100.00%)

# Marine Service Center Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
Revenue	63,766	Greater Than Last Year	Exceeded Plan	One of two major leases terminated on 6/30/18 but resumed on a month-to-month basis, causing revenue to decline
Appropriated Outlays vs. Actual Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	16,121	n/a	Under budget	n/a
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays— indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	38,358	Greater Than Last year	Exceeded Plan	Cash flow was reduced due to th <mark>e pa</mark> rtial-year loss of a <i>majo</i> r tenant
Net Income (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	41,231	Greater Than Last year	Exceeded Plan	Net income was reduced due to th <mark>e par</mark> tial-year loss of a <i>majo</i> r tenant
Asset Replacement (Net income minus debt principal repayment—gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	41,231	Greater Than Last Year	Exceeded Plan	Asset replacement was reduc <mark>ed d</mark> ue to the partial-year loss of a major tenant
Total Working Capital (What total resources are available in the fund)	2,113,338	Greater Than Last Year	Met Plan	Working capital is adequate and in line with plan
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	264,645	More Than Prior Year	Met Plan	Capital project funding adequately addresses current infrastructure needs
Undesignated Working Capital (How much of the fund's resources are available?)	1,814,420	Not Meaningfully Different	Exceeded Plan	Undesignated working capital is adequate for the present; it is not sufficent to fully pay for asset replacement or major renovation
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	7,589.8	Greater Than Last Year	Exceeded Plan	Monitor

# Days Cash on Hand, Undesignated Working Capital

(How many days of operations would the fund's fairly liquid assets cover?)

Greater Than Last Year Exceeded Plan



The Marine Service Center exceeded planned performance on most metrics for the first fiscal quarter of FY2020. In addition, results improved on all but one metric compared to the first fiscal quarter of FY2019.

6,516.3

For the 1<sup>st</sup> Quarter of FY2020, lease revenue increased by \$31.9K, or 100% over FY2019; full tenancy was the reason for the large increase in revenue. Net income increased by \$32.9K from FY2019 to \$41.2K.

Earnings before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was \$38.4K, an increase of \$32.7K from FY2019. Full tenancy resulted in a positive cash flow of \$49.1K, increasing the Fund's working capital to \$2,113.

Active conversations are now ongoing regarding possible sale of facility, as grant stipulations prohibiting sale have now expired. Negotiations of new leases and deliberations concerning sale of the facility will have a large impact on the future financial condition and performance of this fund.

### City and Borough of Sitka Marine Service Center Financial Statements

### For The Twelve-Month Period Ended June 30, 2020 (Unaudited)

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020	FY2019	Variance To	FY2020 Plan	Variance To
	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD	YTD	FY2019 YTD	(S/L - 25.00%)	FY2020 Plan
Revenue:									
Leases	63,766	-	-	-	63,766	31,883	31,883	31,050	32,716
Other Operating Revenue			<del></del>	<del></del>	<del>_</del>	<del></del>			<del>-</del>
Total Revenue:	63,766	-	-	-	63,766	31,883	31,883	31,050	32,716
Cost of Sales:									
Operations	25,408	-	-	-	25,408	26,221	813	41,529	16,121
Depreciation	7,890				7,890	7,977	87	7,976	86
Total Cost of Sales:	33,298	<u>-</u>	<u>-</u>		33,298	34,198	900	49,506	16,208
0	20.450				20.450	(2.245)	22.702	(40.456)	40.024
Gross Margin:	30,468	-	-	-	30,468	(2,315)	32,783	(18,456)	48,924
	47.78%				47.78%	-7.26%	55.04%	-59.44%	107.22%
Selling and Administrative Expenses					<u> </u>				
Earnings Before Interest (EBI):	30,468			_	30,468	(2,315)	32,783	(18,456)	48,924
Lamings before interest (LDI).	47.78%	-	-	_	47.78%	-7.26%	55.04%	-59.44%	107.22%
Non-operating Revenue and Expense:	47.70%				4717070	7120/0	33.0470	3314470	10712270
Interest and Non-Operating Revenue:	10,763	_	_	-	10,763	10,637	126	10,500	263
Interest Expense:								<u> </u>	
Total Non-operating Revenue & Expense:	10,763	<u>-</u>	<u>-</u>		10,763	10,637	126	10,500	<u> 263</u>
		<del></del>							
Net Income:	41.231	<u> </u>			41.231	8.322	32.909	(7.956)	49.187
	64.66%				64.66%	26.10%	103.22%	-25.62%	90.28%
Earnings Before Interest and Depreciation (EBIDA):	38,358	-	-	-	38,358	5,662	32,696	(10,479)	49,010
	60.15%				60.15%	17.76%	42.40%	-33.75%	93.90%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	49,121	_	_	_	49,121	16,299	32,822	21	49,100
Debt Principal		-	_	-	-	10,299	-	-	49,100
Debt Principal Coverage Surplus/Deficit	49,121			-	49,121	16,299	32,822	21	49,100
Debt Principal Coverage Percentage	0.00%				100%	100%	100%	100%	0%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	49,121				49,121	16,299	32,822	21	49,100
Depreciation	49,121 7,890			-	7,890	7,977	32,822 (87)	7,890	49,100
Cash Accumulated For/(Taken From) Asset Replacement	41,231				41,231	8,322	32,909	(7,869)	49,100
cash Accumulated For Craken From Asset Replacement	71,231	-	-	-	71,231	0,322	32,303	(7,003)	43,100

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	FY2020
	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD
Working Capital					
Cash Flow:					
Net Income Plus Depreciation Less Principal	49,121	-	-	-	49,121
CapEx, Accruals, and other Balance Sheet Changes					<u> </u>
Increase in (Decrease in) Working Capital	49,121	-	-	-	49,121
Plus Beginning Total Working Capital	2,064,217				2,064,217
Equals Ending Total Working Capital:	2,113,338	-	-	-	2,113,338
W. disconsistent					
Working Capital Detail:	34,673				24 672
Repair Reserve (1% of PPE):	34,673				34,673
Working Capital Designated for CapEx	264,245				264,245
		<u> </u>			
Undesignated Working Capital	1,814,420				1,814,420
Total Working Capital:	2,113,338				2,113,338
					•
Days On Hand Annual Cash Outlays in:					
Total Working Capital	7,589.82	-	-	-	7,589.82
Working Capital Less Repair Reserve:	7,465.29	-	-	-	7,465.29
Undesignated Working Capital	6,516.29	-	-	-	6,516.29
	•				
Working Capital Calculation:					
Current Assets	2,113,338	-	-	-	2,113,338
Current Liabilities	-				-
CPLTD					-
Total Working Capital	2,113,338	-	-	-	2,113,338

FY2019	Variance To	FY2020 Plan	Variance To
YTD	FY2019 YTD	(S/L - 25.00%)	FY2020 Plan
16,299	32,822	21	49,100
-	-	-	-
46.200	22.022		40.400
16,299	32,822	21	49,100
1,978,635	85,582	2,064,217	-
4 004 004	440.404	2.004.220	40.400
1,994,934	118,404	2,064,238	49,100

Project FY2020 <u>Appropriations</u>	State Grant <u>Cash</u> <u>A/R</u>	Federal Federal Grant Loan <u>A/R A/R</u>	Construction In Progress 6/30/2019  Advertising Expense	Contracted & Purchased Interdepartment Services Services Expenses Expenses	Total Mixed Project Expenses Expenses Reclassified
90874 - MSC Roof Condenser Replacement \$ 130,000.00	\$ 184,245.00 \$	- \$ - \$ -	\$ 15,755.00 \$ -	\$ - \$ -	\$ - \$ -
90905 - MSC Bulkhead Condition Assessmen \$ 80,000.00	\$ 80,000.00 \$	- \$ - \$ -	\$ - \$ -	\$ - \$ -	\$ - \$ -
2.2 No Job \$ -	<u>\$ -</u> <u>\$</u>	<u>- \$ - \$ -</u>	<u>\$ -</u> <u>\$ -</u>	<u>\$ -</u> <u>\$ -</u>	<u>\$</u>
Totals: \$ 210,000.00	\$ 264,245.00 \$	- \$ - \$ -	\$ 15,755.00 \$ -	\$ - \$ -	\$ - \$ -

Project	_	Expenses Reclassified To CIP	CIP/Expense Reclass to Parent Fund		Construction In Progress 6/30/2019		Total <u>Assets</u>	Accounts <u>Payable</u>		Retainage <u>Payable</u>		Total <u>Liabilities</u>		Working <u>Capital</u>
90874 - MSC Roof Condenser Replacement 90905 - MSC Bulkhead Condition Assessmen 2.2 No Job		- - -	, , , , , , , , , , , , , , , , , , ,	- - <u>-</u>	\$ - \$ - \$ -	\$ \$ \$	184,245.00 80,000.00 -	- - -	\$ \$ \$	- - -	\$ \$ <u>\$</u>	- - -	\$ \$ <u>\$</u>	184,245.00 80,000.00 -
Totals:	\$	-	\$	-	\$ -	\$	264,245.00	\$ -	\$		\$		\$	264,245.00



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds				
Fund Type	Capital Projects Funds				
Fund	770 - Capital Project-Marine SC				
ASSE	ETS				
1030					
1030.100	Investment-Central Trea.	264,245.00	70,000.00	194,245.00	277.49
	<b>1030 -</b> Totals	\$264,245.00	\$70,000.00	\$194,245.00	277.49%
1590					
1590.000	Construction in Progress	15,755.00	.00	15,755.00	+++
	<b>1590 -</b> Totals	\$15,755.00	\$0.00	\$15,755.00	+++
	ASSETS TOTALS	\$280,000.00	\$70,000.00	\$210,000.00	300.00%
Fl	JND EQUITY				
2920					
2920.000	Undesignated/Re. Earnings	(130,560.82)	(130,560.82)	.00	.00.
	<b>2920 -</b> Totals	(\$130,560.82)	(\$130,560.82)	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	130,560.82	130,560.82	.00	.00
	<b>2965 -</b> Totals	\$130,560.82	\$130,560.82	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$0.00	\$0.00	\$0.00	+++
	Prior Year Fund Equity Adjustment	(70,000.00)			
	Fund Revenues	(210,000.00)			
	Fund Expenses	.00			
	FUND EQUITY TOTALS	\$280,000.00	\$0.00	\$280,000.00	+++
	LIABILITIES AND FUND EQUITY TOTALS	\$280,000.00	\$0.00	\$280,000.00	+++
	Fund 770 - Capital Project-Marine SC Totals	\$0.00	\$70,000.00	(\$70,000.00)	(100.00%)
	Fund Type Capital Projects Funds Totals	\$0.00	\$70,000.00	(\$70,000.00)	(100.00%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Category	Proprietary Funds					
Fund Type	Enterprise Funds					
Fund 2	260 - Marine Service Center					
ASSE	TS					
1027				()		
1027.000	Change in FMV-Investments	400	13,850.00	(29,655.00)	43,505.00	146.70
		<b>1027 -</b> Totals	\$13,850.00	(\$29,655.00)	\$43,505.00	146.70%
1030			4 740 045 40	4 000 004 00	(100.005.44)	(0.07
1030.100	Investment-Central Trea.	4000 7.11	1,742,815.63	1,923,021.29	(180,205.66)	(9.37
		<b>1030 -</b> Totals	\$1,742,815.63	\$1,923,021.29	(\$180,205.66)	(9.37%
1050	A. J. D. M. Bill		00 500 07	07.074.70	(0.500.04	047.0
1050.000	Accts RecMisc Billing	4050 7 11	88,500.97	27,971.73	60,529.24	216.39
		<b>1050 -</b> Totals	\$88,500.97	\$27,971.73	\$60,529.24	216.39%
1200	B		2.027.24	0.505.75	222.50	0.44
1200.020	Prepaid Insurance	1200 Tatala	3,926.34	3,595.75 \$3,595.75	330.59 \$330.59	9.19 9.19%
1510		<b>1200 -</b> Totals	\$3,926.34	\$3,595.75	\$330.59	9.19%
<b>1510</b>	Landlessania		20.072.50	20.072.50	00	0.0
1510.000	Land Improvements	1510 Tatala	39,073.50	39,073.50	.00	00.
4540		<b>1510 -</b> Totals	\$39,073.50	\$39,073.50	\$0.00	0.00%
1540 1540 000	Dediction		2 121 070 42	2 121 070 42	00	0.0
1540.000	Buildings	1540 Tatala	3,121,870.43	3,121,870.43	.00	00.
4550		<b>1540 -</b> Totals	\$3,121,870.43	\$3,121,870.43	\$0.00	0.00%
<b>1550</b>	Marking 0 Fordings at		205 017 01	205 017 01	00	0.0
1550.000	Machinery & Equipment	4550 7 11	285,817.91	285,817.91	.00	.00.
1570		<b>1550 -</b> Totals	\$285,817.91	\$285,817.91	\$0.00	0.00%
1570 1570 000	Francis and O. First and		F0 / 20 / /	F0 / 20 / /	00	0.0
1570.000	Furniture & Fixtures	<b>1570 -</b> Totals	59,629.66 \$59,629.66	59,629.66	.00 \$0.00	.00
1610		1370 - Totals	\$59,029.00	\$59,629.66	\$0.00	0.00%
	Assumulated Dans Land In		(22, 470, 50)	(21.015.50)	(1.5(2.00)	/7 12
1610.000	Accumulated Depr. Land Im	<b>1610 -</b> Totals	(23,478.50)	(21,915.50) (\$21,915.50)	(1,563.00)	(7.13
1640		1010 - Totals	(\$23,478.50)	(\$21,915.50)	(\$1,565.00)	(7.13%
1640.000	Assumulated Dans Building		(3,009,603.15)	(2,990,818.67)	(18,784.48)	( ( )
1640.000	Accumulated Depr Building	<b>1640 -</b> Totals	<u> </u>	(\$2,990,818.67)	· · · · · · · · · · · · · · · · · · ·	(.63
1650		1040 - Totals	(\$3,009,603.15)	(\$2,990,010.07)	(\$18,784.48)	(0.03%
1650.000	Accumulated Depr Equipmnt		(184,487.34)	(173,361.15)	(11,126.19)	(6.42
1650.000	Accumulated Dept Equipmint	<b>1650 -</b> Totals	(\$184,487.34)	(\$173,361.15)	(\$11,126.19)	(6.42%
1670		<b>1030 -</b> 10tals	(\$104,407.34)	(\$173,301.13)	(\$11,120.17)	(0.42%
1670.000	Accumulated Depr furnitur		(59,629.66)	(50,620,66)	.00	.00
1070.000	Accumulated Dept Turritui	1670 Total-		(59,629.66)		
		<b>1670 -</b> Totals	(\$59,629.66)	(\$59,629.66)	\$0.00	0.00%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	ry Proprietary Funds				
Fund Type	Enterprise Funds				
Fund	260 - Marine Service Center				
	ASSETS TOTALS	\$2,078,285.79	\$2,185,600.29	(\$107,314.50)	(4.91%)
C1	UND EQUITY				
2800	OND EQUITI				
2800.002	Contributed CapState	2,500,000.00	2,500,000.00	.00	.00
	<b>2800 -</b> Totals	\$2,500,000.00	\$2,500,000.00	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	(252,605.07)	(252,605.07)	.00	.00
2920.500	Post Soft Close Entries	(116.78)	(116.78)	.00	.00
	<b>2920 -</b> Totals	(\$252,721.85)	(\$252,721.85)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$2,247,278.15	\$2,247,278.15	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	223.01			
	Fund Revenues	(74,528.77)			
	Fund Expenses	243,298.12			
	FUND EQUITY TOTALS	\$2,078,285.79	\$2,247,278.15	(\$168,992.36)	(7.52%)
	LIABILITIES AND FUND EQUITY TOTALS	\$2,078,285.79	\$2,247,278.15	(\$168,992.36)	(7.52%)
	Fund 260 - Marine Service Center Totals	\$0.00	(\$61,677.86)	\$61,677.86	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$61,677.86)	\$61,677.86	100.00%
	Fund Category Proprietary Funds Totals	\$0.00	\$8,322.14	(\$8,322.14)	(100.00%)
	Grand Totals	\$0.00	\$8,322.14	(\$8,322.14)	(100.00%)

# Gary Paxton Industrial Park Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared	Compared	Big Picture
		To Last Year	To Plan	<u> </u>
Revenue	37,786	Increased by \$5.8K over 1st Qtr FY2019	Fell Short of Plan by \$5.1K	Reduced lease revenue cash flows will impact future ability to maintain the new dock
Appropriated Outlays vs. Actual Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	3,264	n/a	Under budget	n/a
Earnings (Loss) Before Interest and Depreciation (Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	(22,865)	Larger EBID Loss Than Last year	Did Not Meet Plan	Cash flow from operations is negative; rent and tariff revenue is not covering operating costs
Net Income (Loss) (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	(123,700)	Loss Declined by \$1,322 from 1 <sup>st</sup> Qtr FY2019	Did Not Meet Plan	Ongoing operations not p <mark>rofit</mark> able
Asset Replacement (Net income minus debt principal repayment—gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	(136,146)	Deficit Declined by \$1,322 from 1 <sup>st</sup> Qtr FY2019	Met Plan	Asset replacement is inadequate; unless dock revenue markedly increases, no working capital for asset replacement will be accumulated
Total Working Capital (What total resources are available in the fund)	672,542	Declined by \$172.4K from 1 <sup>st</sup> Qtr FY2019	Met Plan	Working capital is ina <mark>dqu</mark> ate
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for CAPEX)	205,792	Lower Than 1st Qtr FY2019	Met Plan	Capital project funding adequately addresses current infrastructure needs
Undesignated Working Capital (How much of the fund's resources are available?)	301,859	Declined by \$147.6K from 1 <sup>st</sup> Qtr FY2019	Met Plan	Adequate for the present; it is not sufficient to fully pay for asset replacement or major renovation
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	830.4	Lower Than 1 <sup>st</sup> Qtr FY2019	Met Plan	Monitor; adequate for present

# Days Cash on Hand, Undesignated Working Capital

(How many days of operations would the fund's fairly liquid assets cover?)

Lower Than 1<sup>st</sup> Qtr FY2019



Monitor, adequate for pr<mark>esen</mark>t

As the Big Picture column illustrates, the Gary Paxton Industrial Park Fund is consuming working capital and is not covering costs of operations with revenue.

372.7

For the 1<sup>st</sup> Quarter of FY2020, Park revenue increased by \$5.8K, or 18.1% over FY2019; increased dock and tariff charges was the reason for the large increase in revenue. The net loss declined slightly, by \$1.4K from FY2019 to (\$123.7K).

Earnings (Loss) before Interest and Depreciation (EBID), a surrogate for cash flow from operations, was (\$22.9K), an increase in the loss of (\$2.1K) from FY2019. Total working capital declined by (\$172.4K) from September 30, 2019, to \$672.5K

As the opportunities for leasing have diminished, the hope for improving the financial performance and position rests with the dock and the ability to generate significant moorage and wharfage tariff revenue through it. Modestly increased tariff revenue accounted for the positive comparison in revenue, but it was not large enough to keep the Fund's overall financial condition from deteriorating further.

If profitability and positive cash flow can't be achieved, the Municipality may eventually need to seriously consider merging the Park into the General Fund, creating a Department similar to Harrigan Centennial Hall which is subsidized by tax revenues.

### City and Borough of Sitka Gary Paxton Industrial Park Fund

### Financial Statements

### For The Twelve-Month Period Ending June 30, 2020 (Unaudited)

	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	2020	FY2019	Variance To	FY2019 Plan	Variance To
Į.	<u>2019</u>	<u>2019</u>	<u>2020</u>	<u>2020</u>	YTD	YTD	FY2019 YTD	(S/L - 25.00%)	FY2020 Plan
Revenue: Leases	20,986	_	_	_	20,986	28,404	(7,418)	37,863	(16,877)
Other Operating Revenue	16,800		-	-	16,800	3,605	13,195	5,000	11,800
other operating nevenue	10,000				10,000	3,003	13,133	<u> </u>	11,000
Total Revenue:	37,786	-	-	-	37,786	32,009	5,777	42,863	(5,077)
Cost of Sales:									
Operations	60,651	-	-	=	60,651	52,858	(7,793)	63,915	3,264
Depreciation	108,167	<del>-</del>			108,167	115,186	7,019	80,567	(27,600)
Total Cost of Sales:	168,818	_	-	-	168,818	168,044	(774)	144,482	(24,337)
Gross Margin:	(131,032)	-	-	-	(131,032)	(136,035)	5,003	(101,619)	(29,413)
	-346.77%				-346.77%	-424.99%	78.22%	-237.08%	-109.69%
Selling and Administrative Expenses					<u> </u>				
Earnings Before Interest (EBI):	(131,032)	-	-	-	(131,032)	(136,035)	5,003	(101,619)	(29,413)
	-346.77%				-346.77%	-424.99%	78.22%	-237.08%	-109.69%
Non-operating Revenue and Expense:									
Interest and Non-Operating Revenue:	4,798	-	-	-	4,798	8,950	(4,152)	5,500	(702)
Grant Revenue:	-	-	-	-	-	-	-	-	-
Transfers From Bulk Water Fund:	-	-	-	-	-	-	-	7,500	(7,500)
Loss on Impairment	-	-	-	-	-	-	-	-	
Transfers From SMC Contingency Fund	3,343	-	-	-	3,343	3,235	108	2,750	593
Transfers to Other Funds Interest Expense:	(809)	-	-	-	(809)	(1,214)	405	(809)	
interest Expense.	(803)				(803)	(1,214)	403	(803)	<u></u>
Total Non-operating Revenue & Expense:	7,332	<del>-</del>			7,332	10,971	(3,639)	14,941	(7,609)
Net Income:	(123,700)	-	-	-	(123,700)	(125,064)	1,364	(86,678)	(37,022)
	-327.37%				-327.37%	-390.72%	63.35%	-202.22%	265.57%
Earnings Before Interest and Depreciation (EBID):	(22,865)	_	_	_	(22,865)	(20,849)	(2,016)	(21,052)	(1,813)
carrings before interest and bepreciation (EDID).	-60.51%				-60.51%	-65.13%	4.62%	-49.12%	-11.40%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation excluding capital g	(15,533)	_	_	_	(15,533)	(9,878)	(5,655)	(13,611)	(1,922)
Debt Principal	12,446				12,446	12,446	(0)	12,446	- 1
Debt Principal Coverage Surplus/Deficit	(27,979)				(27,979)	(22,324)	(5,655)	(26,057)	(1,922)
Debt Principal Coverage Percentage	-124.81%				-124.81%	-2105600.00%	2105475.19%	-109.36%	2105584.56%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	(27,979)	-	-	-	(27,979)	(22,324)	(5,655)	(26,057)	(1,922)
Depreciation	108,167	-			108,167	115,186	(7,019)	108,167	-
Cash Accumulated For/(Taken From) Asset Replacement	(136,146)	-	-	-	(136,146)	(137,510)	1,364	(134,224)	(1,922)

	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020		2020 YTD
Working Capital	2013	2013	2020	2020		TID
Cash Flow:						
Net Income Plus Depreciation Less Principal	(27,979)	-	-	-		(27,979)
CapEx, Accruals, and other Balance Sheet Changes	(57,369)					(57,369)
Increase in (Decrease in) Working Capital	(85,348)	-	-	-		(85,348)
Plus Beginning Total Working Capital	757,890	-		-		757,890
Equals Ending Total Working Capital:	672,542	-	-	-		672,542
Working Capital Detail:						
Repair Reserve (1% of PPE):	164,890		_			164,890
Repair Reserve (1% of PPE).	164,890					104,690
Working Capital Designated for CapEx	205,792					205,792
Undesignated Working Capital	301,859		<u> </u>			301,859
Total Working Capital:	672,542		-			672,542
Days On Hand Annual Cash Outlays in:						
Total Working Capital	830.37					830.37
			_	_	_	
Total Working Capital Less Repair Reserve	626.79					626.79
Undesignated Working Capital	372.70					372.70
Working Capital Calculation:						
Current Assets	871,672	-	-	-		871,672
Current Liabilities	(149,346)	-	_	-		(149,346)
CPLTD	(49,784)					(49,784)
Total Working Capital	672,542	_	_	_		672,542
Total Working Capital	072,342		-	•		012,342

FY2019 YTD	Variance To FY2019 YTD	FY2019 Plan (S/L - 25.00%)	Variance To FY2020 Plan
(22,324)	(5,655)	(26,057)	(1,922)
163,755	(221,124)	(57,369)	
141,431	(226,779)	(83,426)	(1,922)
703,512	54,378	757,890	
844,943	(172,401)	674,464	(1,922)

GPIP Fund Capital Project Detail  Project		Y2019 opriations	Y2019 Loan It & Other	<u>Cash</u>	State Grant <u>A/R</u>		State Loan <u>A/R</u>	Federal Loan <u>A/R</u>	Construction In Progress 6/30/2019	Supplies Expense	1	ontracted & Purchased Services Expenses	erdepartment Services Expenses	Transfer <u>Out</u>	Total <u>Expenses</u>
90748 - GPIP Dock	\$	-	\$ -	\$ 172,879.83	\$	2	\$ _	\$	\$ 2,540.88	\$ -	\$		\$ -	\$ -	\$ _
90836 - GPIP Shoreline Stabilization	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -
90837 - GPIP Dock Access Ramp Design	\$	-	\$ -	\$ 12,912.58	\$	-	\$ -	\$ -	\$ 34,983.57	\$ -	\$	12,645.00	\$ 1,458.85	\$ -	\$ 14,103.85
90854 - GPIP Site Cleanup	\$	-	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$	-	\$ -	\$ -	\$ -
90875 - GPIP Wash Down Pad	\$	-	\$ -	\$ 20,000.00	\$	<u>-</u> .	\$ 	\$ 	<u>\$</u>	\$ 	\$		\$ <u> </u>	\$ <u>-</u>	\$ <u> </u>
	<u> </u>														
Totals:	\$	-	\$ -	\$ 205,792.41	\$	-	\$ -	\$ -	\$ 37,524.45	\$ -	\$	12,645.00	\$ 1,458.85	\$	\$ 14,103.85

GPIP Fund Capital Project Detail  Project	lixed Project Expenses Reclassified	_	Expenses Reclassified To CIP	IP/Expense Reclass to Parent Fund	In	nstruction Progress /30/2019	Total <u>Assets</u>	Accounts Payable	Retainage <u>Payable</u>	Total <u>Liabilities</u>	Working <u>Capital</u>
90748 - GPIP Dock	\$ -	\$	-	\$	\$	2,540.88	\$ 175,420.71	\$ -	\$ -	\$ -	\$ 172,879.83
90836 - GPIP Shoreline Stabilization	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -
90837 - GPIP Dock Access Ramp Design	\$ -	\$	14,103.85	\$ -	\$	49,087.42	\$ 62,000.00	\$ -	\$ -	\$ -	\$ 12,912.58
90854 - GPIP Site Cleanup	\$ -	\$	-	\$ -	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -
90875 - GPIP Wash Down Pad	\$ <u>-</u>	\$	_	\$ 	\$		\$ 20,000.00	\$ 	\$ 	\$ 	\$ 20,000.00
Totals:	\$	\$	14,103.85	\$ -	\$	51,628.30	\$ 257,420.71	\$ -	\$ -	\$ -	\$ 205,792.41



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds				
Fund Type	Capital Projects Funds				
Fund	780 - Capital Project-GPIP				
ASSE	ETS				
1030					
1030.100	Investment-Central Trea.	205,792.41	234,341.55	(28,549.14)	(12.18)
	<b>1030 -</b> Totals	\$205,792.41	\$234,341.55	(\$28,549.14)	(12.18%)
1590					
1590.000	Construction in Progress	37,524.45	24,241.23	13,283.22	54.80
	<b>1590 -</b> Totals	\$37,524.45	\$24,241.23	\$13,283.22	54.80%
	ASSETS TOTALS	\$243,316.86	\$258,582.78	(\$15,265.92)	(5.90%)
FI	UND EQUITY				
2900					
2900.010	Reserve for Encumbrances	7,603.80	7,603.80	.00	.00
	<b>2900 -</b> Totals	\$7,603.80	\$7,603.80	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	250,420.71	250,420.71	.00	.00
	<b>2920 -</b> Totals	\$250,420.71	\$250,420.71	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	(7,603.80)	(7,603.80)	.00	.00
	<b>2965 -</b> Totals	(\$7,603.80)	(\$7,603.80)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$250,420.71	\$250,420.71	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(7,000.00)			
	Fund Revenues	.00			
	Fund Expenses	14,103.85			
	FUND EQUITY TOTALS	\$243,316.86	\$250,420.71	(\$7,103.85)	(2.84%)
	LIABILITIES AND FUND EQUITY TOTALS	\$243,316.86	\$250,420.71	(\$7,103.85)	(2.84%)
	Fund 780 - Capital Project-GPIP Totals	\$0.00	\$8,162.07	(\$8,162.07)	(100.00%)
	Fund Type Capital Projects Funds Totals	\$0.00	\$8,162.07	(\$8,162.07)	(100.00%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
und Categor	y Proprietary Funds					
Fund Type	Enterprise Funds					
Fund	270 - Gary Paxton Industrial Complex					
ASSE	ETS					
1027	Change in FAM/ Investment		( 004 00	(25 101 00)	21 105 00	122.0
1027.000	Change in FMV-Investments	<b>1027 -</b> Totals	6,004.00 \$6,004.00	(25,181.00) (\$25,181.00)	31,185.00 \$31,185.00	123.84% 123.84%
1030		<b>1027 -</b> Totals	\$6,004.00	(\$25,181.00)	\$31,185.00	123.84%
1030.100	Investment-Central Trea.		583,737.59	735,768.36	(152,030.77)	(20.66)
1030.100	mvestment-central frea.	<b>1030 -</b> Totals	\$583,737.59	\$735,768.36	(\$152,030.77)	(20.66%)
1050		1000 Totals	\$303,737.37	\$733,700.30	(\$132,030.77)	(20.0070)
1050.000	Accts RecMisc Billing		24,775.53	43,306.35	(18,530.82)	(42.79)
	<b>3</b>	<b>1050 -</b> Totals	\$24,775.53	\$43,306.35	(\$18,530.82)	(42.79%)
1070					,	` '
1070.010	Notes Receivable		34,482.92	42,908.17	(8,425.25)	(19.64)
		<b>1070 -</b> Totals	\$34,482.92	\$42,908.17	(\$8,425.25)	(19.64%)
1200						
1200.020	Prepaid Insurance		16,878.91	12,940.14	3,938.77	30.44
		<b>1200 -</b> Totals	\$16,878.91	\$12,940.14	\$3,938.77	30.44%
1500						
1500.270	Land - SMC Industrial Com		3,361,102.40	3,381,102.50	(20,000.10)	(.59)
		<b>1500 -</b> Totals	\$3,361,102.40	\$3,381,102.50	(\$20,000.10)	(0.59%)
1510						
1510.000	Land Improvements		5,433,528.14	5,417,418.21	16,109.93	.30
1520		<b>1510 -</b> Totals	\$5,433,528.14	\$5,417,418.21	\$16,109.93	0.30%
<b>1520</b> 1520.006	Distribution Lines		3,126,008.64	2 124 000 44	.00	00
1320.000	Distribution Lines	<b>1520 -</b> Totals	\$3,126,008.64	3,126,008.64 \$3,126,008.64	\$0.00	0.00%
1530		1320 - Totals	\$3,120,000.04	\$3,120,008.04	\$0.00	0.0076
1530.008	Port Facility Harbor		7,568,791.32	7,568,791.32	.00	.00.
1330.000	Tort radiity ridibor	<b>1530 -</b> Totals	\$7,568,791.32	\$7,568,791.32	\$0.00	0.00%
1540		2000 . Gtd.is	<i>\$7,1000,7,71102</i>	ψ.,(σσσ,, ,σ <u>Σ</u>	¥3.55	0.007
1540.000	Buildings		353,887.90	3,299,007.15	(2,945,119.25)	(89.27)
	3	<b>1540 -</b> Totals	\$353,887.90	\$3,299,007.15	(\$2,945,119.25)	(89.27%)
1550					,	` '
1550.000	Machinery & Equipment		5,094.80	5,094.80	.00	.00.
		<b>1550 -</b> Totals	\$5,094.80	\$5,094.80	\$0.00	0.00%
1570						
1570.000	Furniture & Fixtures		1,724.00	1,724.00	.00	.00
		<b>1570 -</b> Totals	\$1,724.00	\$1,724.00	\$0.00	0.00%



			Current YTD	Prior Year		
ccount	Account Description		Balance	YTD Total	Net Change	Change %
und Category						
Fund Type	Enterprise Funds					
Fund 2	70 - Gary Paxton Industrial Complex					
ASSET	TS .					
.585			100,000,00	400.000.00	99	
585.000	Intangible Accounts	4-0	123,300.93	123,300.93	.00	.00.
coo		<b>1585 -</b> Totals	\$123,300.93	\$123,300.93	\$0.00	0.00%
600	A		(00.445.47)	(55, 405, 40)	(24 ((2 24)	(44.44)
600.100	Accumulated Depreciation Land Improvements	4400 7 11	(80,145.67)	(55,485.43)	(24,660.24)	(44.44)
<b></b>		<b>1600 -</b> Totals	(\$80,145.67)	(\$55,485.43)	(\$24,660.24)	(44.44%)
610	Assumed that Dans Landler		(1 20/ 170 14)	(1.250.200.00)	(145.700.05)	(11 //)
610.000	Accumulated Depr. Land Im	1610 Tatala	(1,396,179.14)	(1,250,389.09)	(145,790.05)	(11.66)
c 2 0		<b>1610 -</b> Totals	(\$1,396,179.14)	(\$1,250,389.09)	(\$145,790.05)	(11.66%)
620	Assume data d Dama Ht Dlant		(052.702.05)	(701 2/ 2 00)	((2.520.15)	(7.00)
620.000	Accumulated Depr Ut Plant	<b>1620 -</b> Totals	(853,783.95) (\$853,783.95)	(791,263.80) (\$791,263.80)	(62,520.15) (\$62,520.15)	(7.90)
530		<b>1620 -</b> Totals	(\$853,783.95)	(\$791,263.80)	(\$62,520.15)	(7.90%)
630.000	Accumulated Depr Harbor		(331,134.69)	(118,262.63)	(212,872.06)	(180.00)
330.000	Accumulated Dept Harbot	<b>1630 -</b> Totals	(\$331,134.69)	(\$118,262.63)	(\$212,872.06)	(180.00%)
640		1030 - Totals	(\$331,134.09)	(\$110,202.03)	(\$212,072.00)	(160.00%)
540.000	Accumulated Depr Building		(86,899.94)	(3,052,215.11)	2,965,315.17	97.15
140.000	Accumulated Dept Building	<b>1640 -</b> Totals	(\$86,899.94)	(\$3,052,215.11)	\$2,965,315.17	97.15%
550		1040 - 10tais	(\$60,077.74)	(\$3,032,213.11)	\$2,705,515.17	77.1370
650.000	Accumulated Depr Equipmnt		(5,094.80)	(5,094.80)	.00	.00
030.000	Accumulated Dept Equipmint	<b>1650 -</b> Totals	(\$5,094.80)	(\$5,094.80)	\$0.00	0.00%
670		1000 - 10tais	(\$5,074.00)	(\$3,074.00)	\$0.00	0.0070
670.000	Accumulated Depr furnitur		(1,724.00)	(1,724.00)	.00	.00
070.000	Accommission Bopt furnitur	<b>1670 -</b> Totals	(\$1,724.00)	(\$1,724.00)	\$0.00	0.00%
		ASSETS TOTALS	\$17,884,354.89	\$18,457,754.71	(\$573,399.82)	(3.11%)
LIADII	ITIEC AND FUND FOURTY	AGGETG TOTALS	ψ17,001,001.07	\$10,107,701.71	(\$0,0,0,7,02)	(0.1170)
	LITIES AND FUND EQUITY					
.025	BILITIES					
025.000	Interfund Payable		.20	.20	.00	.00
		<b>2025 -</b> Totals	\$0.20	\$0.20	\$0.00	0.00%
300			**	73.23	*****	
300.000	Advances Payable		99,564.29	149,346.42	(49,782.13)	(33.33)
	· · · · · · · · · · · · · · · · · · ·	<b>2300 -</b> Totals	\$99,564.29	\$149,346.42	(\$49,782.13)	(33.33%)
		LIABILITIES TOTALS	\$99,564.49	\$149,346.62	(\$49,782.13)	(33.33%)



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds				
Fund Type	Enterprise Funds				
Fund	270 - Gary Paxton Industrial Complex				
	UND EQUITY				
2800					
2800.001	Contributed CapFederal	2,427,569.38	2,427,569.38	.00	.00
2800.002	Contributed CapState	1,304,917.94	1,304,917.94	.00	.00
2800.003	Contributed CapLocal	1,749,388.61	1,749,388.61	.00	.00.
	<b>2800 -</b> Totals	\$5,481,875.93	\$5,481,875.93	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	151.00	151.00	.00	.00
	<b>2900 -</b> Totals	\$151.00	\$151.00	\$0.00	0.00%
2910					
2910.140	Designated-Capital Projct	(439,765.78)	(439,765.78)	.00	.00
	<b>2910 -</b> Totals	(\$439,765.78)	(\$439,765.78)	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	13,409,694.04	13,409,694.04	.00	.00
	<b>2920 -</b> Totals	\$13,409,694.04	\$13,409,694.04	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	(151.00)	(151.00)	.00	.00
	<b>2965 -</b> Totals	(\$151.00)	(\$151.00)	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$18,451,804.19	\$18,451,804.19	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	537,404.68			
	Fund Revenues	(45,926.53)			
	Fund Expenses	175,535.64			
	FUND EQUITY TOTALS	\$17,784,790.40	\$18,451,804.19	(\$667,013.79)	(3.61%)
	LIABILITIES AND FUND EQUITY TOTALS	\$17,884,354.89	\$18,601,150.81	(\$716,795.92)	(3.85%)
	Fund 270 - Gary Paxton Industrial Complex Totals	\$0.00	(\$143,396.10)	\$143,396.10	100.00%
	Fund Type Enterprise Funds Totals	\$0.00	(\$143,396.10)	\$143,396.10	100.00%
	Fund Category <b>Proprietary Funds</b> Totals	\$0.00	(\$135,234.03)	\$135,234.03	100.00%
	Grand Totals	\$0.00	(\$135,234.03)	\$135,234.03	100.00%

### Information Technology Fund Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

## **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
Revenue	385,200	Less Than Last Year (FY2019 Had Transfers For 911 System)	Met Plan	Achieving plan, but need continue to increase revenue in future to cover asset replacement
Appropriated Outlays vs. Actual Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	46,864	n/a	Under Budget	n/a
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays— indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	123,162	Less Than Last Year (FY2019 Had Transfers For 911 System)	Exceeded Plan	Positive EBID is due to transfers for CapEx; otherwise EBID is breakeven
Net Income (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	76,522	More Than Last (FY2019 Had Transfers Out of RMS System)	More Than Planned	Net Income is due to tra <mark>nsfe</mark> rs for CapEx; otherwise Net Income is breakeven
Asset Replacement (Net income minus debt principal repayment—gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	47,080	Greater Than Prior Year	More Than planned	In this fund, asset replacement is especially important as technology quickly becomes obsolete
Total Working Capital (What total resources are available in the fund)	478,819	Greater Than Prior Year	Exceeded Plan	Working capital temporarily increased due to transfers for project funding
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for vehicle acquisition)	0	Greater Than Prior Year	Greater Than Planned	Working capital temporarily increased due to transfers for project funding
Undesignated Working Capital (How much of the fund's resources are available?)	478,819	Improved Over Prior Year	Better Than planned	Working capital deficit is slowly shrinking
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	148.6	Improved Over Prior Year	Exceeded Plan	Working capital temporarily increased due to transfers for project funding

# Days Cash on Hand, Undesignated Working Capital

(How many days of operations would the fund's fairly liquid assets cover?)

Improved Over

Better Than planned

Fund must borrow from central treasury

The IT Fund's financial results for FY2019 were skewed by funding for two major IT projects, the E911 system replacement and the public safety records management system. Accordingly, FY2020 comparisons with FY2019 are likewise skewed.

140.3

Full funding for the E911 system replacement was transferred in from the General Fund E911 designated fund balance in the first quarter, creating the large positive variance in revenue and EBID. On the other hand, funding for the records management system will be through a loan from the Southeast Alaska Economic Development Fund, but, the fixed asset will be a general governmental asset. The cost of the fixed asset will be recouped over time through IT charges to the General Fund (Police Department).

The focus of the IT Fund has been to begin generating cash flow from its operations in order to address its negative working capital position. Progress towards this goal was solidly achieved in the first fiscal quarter of FY2020, as solid cash flow has turned working capital positive. Cash flow of \$128.0K for the fiscal quarter has increased working capital to \$478.8K.

It is important to continue to note that funding for information technology needs will never be static. As the pace of information technology transformation of the workplace continues to accelerate, ever-increasing needs for capital spending will continually arise. Accordingly, it is imperative to analyze any large increases in working capital in the Fund, and, ensure that such increases are not the result of deferred investment in technology. Experience has taught us that delaying technology investment is a fool's errand.

#### City and Borough of Sitka MIS Fund

#### **Financial Statements**

### For The Twelve-Month Period Ended June 30, 2020 (Unaudited)

	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020	FY2020 YTD	FY2019 YTD	Variance To FY2019 YTD	FY2019 Plan (S/L - 25.00%)	Variance To FY2019 Plan
Revenue:									
Data Processing Charges	385,200	-	-	-	385,200	309,670	75,530	385,200	(0)
Other Operating Revenue	<del>-</del>			- <u>-</u>	<del></del>	285,000	(285,000)	2,774	(2,774)
Total Revenue:	385,200	-	-	-	385,200	594,670	(209,470)	387,974	(2,774)
Cost of Sales:									
Operations	262,038	-	-	-	262,038	390,219	128,181	308,902	46,864
Depreciation	48,787			- <u>-</u>	48,787	49,614	827	49,614	827
Total Cost of Sales:	310,825	<del>-</del>	<del>-</del>	<del>-</del>	310,825	439,833	129,008	358,516	47,691
Gross Margin:	74,375	-	-	-	74,375	154,837	(80,462)	29,458	44,917
•	19.31%				19.31%	26.04%	-6.73%	7.59%	11.72%
Selling and Administrative Expenses					<u> </u>				
Earnings Before Interest (EBI):	74,375	_	_	_	74,375	154,837	(80,462)	29,458	44,917
Earnings before interest (EBI).	19.31%				19.31%	26.04%	-6.73%	7.59%	11.72%
Non-operating Revenue and Expense:									
Interest and Non-Operating Revenue:	4,797	-	-	-	4,797	(479)	5,276	125	4,672
Transfer s out/Interest expense	(2,650)			-	(2,650)	(360,000)	357,350	(2,650)	<del></del>
Total Non-operating Revenue & Expense:	2,147	<u>-</u>			2,147	(360,479)	362,626	(2,525)	4,672
Net Income:	76,522			<del>-</del>	76,522	(205,642)	282,164	26,933	49,589
	19.87%				19.87%	-34.58%	-134.70%	6.94%	12.92%
Earnings Before Interest and Depreciation (EBIDA):	123,162				123,162	204,451	(81,289)	79,072	45,744
	31.97%				31.97%	34.38%	-2.41%	20.38%	11.59%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	125,309	-	-	-	125,309	(156,028)	281,337	76,547	48,763
Debt Principal	29,443				29,443		29,443	29,443	
Debt Principal Coverage Surplus/Deficit	95,867	<del></del>	<u> </u>	<u> </u>	95,867	(156,028)	251,895	47,104	48,763
Debt Principal Coverage Percentage	0.00%	0.00%	0.00%	0.00%	100%	100%	100%	100%	0%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	95,867	-	-	-	95,867	(156,028)	251,895	47,104	48,763
Depreciation	48,787				48,787	49,614	(827)	48,787	
Cash Accumulated For/(Taken From) Asset Replacement	47,080	•	-	-	47,080	(205,642)	252,722	(1,683)	48,763

	Jul-Sep <u>2019</u>	Oct-Dec <u>2019</u>	Jan-Mar <u>2020</u>	Apr-Jun <u>2020</u>	FY2020 YTD
Working Capital					
Cash Flow:					
Net Income Plus Depreciation Less Principal	95,867	-	-	-	95,867
CapEx, Accruals, and other Balance Sheet Changes	32,092	-	-	-	32,092
Increase in (Decrease in) Working Capital	127,959	-	-	-	127,959
Plus Beginning Total Working Capital	350,860				350,860
Equals Ending Total Working Capital:	478,819	-	-	-	478,819
Working Capital Detail:					
Repair Reserve (1% of PPE):	26,724				26,724
Working Capital Designated for CapEx					
Undesignated Working Capital	452,095	-	-	-	452,095
Total Working Capital:	478,819	-			478,819
Days On Hand Annual Cash Outlays in:					
Total Working Capital	148.55	-	-	-	148.55
Total Working Capital Less Repair Reserve:	140.26	-	-	-	140.26
Undesignated Working Capital	140.26	-	-	-	140.26
Working Capital Calculation:	•				
Current Assets	611,742	-	-	-	611,742
Current Liabilities	(15,154)	-	-	-	(15,154)
CPLTD	(117,769)				(117,769)
Total Working Capital	478,819	-	-	-	478,819

FY2019	Variance To	FY2019 Plan	Variance To
YTD	FY2019 YTD	(S/L - 25.00%)	FY2019 Plan
(156,028)	251,895	47,104	48,763
	•	•	,
(175,767)	207,859	32,092	
(331,795)	459,754	79,196	48,763
` ' '	•	•	•
(47.465)	200.025	250.000	
(17,165)	368,025	350,860	
(348,960)	827,779	430,056	48,763
1		,	,



			Current YTD	Prior Year		
ccount	Account Description		Balance	YTD Total	Net Change	Change %
und Categor	ry Proprietary Funds					
Fund Type	Internal Service Funds					
Fund	300 - Information Technology Fund					
ASSI	ETS					
.027						
027.000	Change in FMV-Investments		7,128.00	.00	7,128.00	+++
		<b>1027 -</b> Totals	\$7,128.00	\$0.00	\$7,128.00	+++
.030						
030.100	Investment-Central Trea.		590,889.95	(289,270.83)	880,160.78	304.27
		<b>1030 -</b> Totals	\$590,889.95	(\$289,270.83)	\$880,160.78	304.27%
.200						
200.020	Prepaid Insurance		12,887.85	8,557.61	4,330.24	50.60
200.030	Prepaid Workers Compensation Insurance		836.37	1,013.62	(177.25)	(17.49)
		<b>1200 -</b> Totals	\$13,724.22	\$9,571.23	\$4,152.99	43.39%
.425	D 6 10 10 0050		0.4.50.4.00	10.015.00	00.400.00	407.47
425.000	Deferred Outflow OPEB	4405 7 11	34,504.00	12,015.00	22,489.00	187.17
		<b>1425 -</b> Totals	\$34,504.00	\$12,015.00	\$22,489.00	187.17%
.540	D. W.W.		04.054.40	04.054.40		
540.000	Buildings	4-40	21,254.18	21,254.18	.00	.00.
		<b>1540 -</b> Totals	\$21,254.18	\$21,254.18	\$0.00	0.00%
.550	Mallace A Follows		0.450.450.40	0.407.400.40	27.000.00	4.40
550.000	Machinery & Equipment	4==0 =	2,453,650.10	2,426,422.10	27,228.00	1.12
		<b>1550 -</b> Totals	\$2,453,650.10	\$2,426,422.10	\$27,228.00	1.12%
.570	F - 11 0 F 1		7.440.40	7.4/2./2	00	00
570.000	Furniture & Fixtures	1570 Tatala	7,463.60	7,463.60	.00	.00
F00		<b>1570 -</b> Totals	\$7,463.60	\$7,463.60	\$0.00	0.00%
.590	Complementary in December		100 000 00	00	100 000 00	
590.000	Construction in Progress	1500 Tatala	190,000.00	.00	190,000.00	+++
640		<b>1590 -</b> Totals	\$190,000.00	\$0.00	\$190,000.00	+++
. <b>640</b> 640.000	Accumulated Depr Building		(15,232.20)	(13,815.24)	(1,416.96)	(10.26)
640.000	Accumulated Dept Building	<b>1640 -</b> Totals	(\$15,232.20)	(\$13,815.24)	(\$1,416.96)	(10.26%)
.650		<b>1040 -</b> 10tais	(\$15,232.20)	(\$13,013.24)	(\$1,410.90)	(10.20%)
	Assume data d Dana Farrianant		(2.001.(25.00)	(1.010.017.47)	(101,400,32)	(10.57)
650.000	Accumulated Depr Equipmnt	1650 Tatala	(2,001,625.80)	(1,810,217.47)	(191,408.33)	(10.57)
.670		<b>1650 -</b> Totals	(\$2,001,625.80)	(\$1,810,217.47)	(\$191,408.33)	(10.57%)
	Accumulated Dans furnitur		(F FO4 4F)	(4.101.74)	(1 402 71)	(27, 20)
670.000	Accumulated Depr furnitur	1670	(5,594.45)	(4,101.74)	(1,492.71)	(36.39)
		<b>1670 -</b> Totals	(\$5,594.45)	(\$4,101.74)	(\$1,492.71)	(36.39%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %_
Fund Categor	y Proprietary Funds					
Fund Type	Internal Service Funds					
Fund	300 - Information Technology Fund					
ASSE	ETS					
1825						
1825.000	Deferred Outflow Pension		57,095.00	50,597.00	6,498.00	12.84
		<b>1825 -</b> Totals	\$57,095.00	\$50,597.00	\$6,498.00	12.84%
		ASSETS TOTALS	\$1,353,256.60	\$409,917.83	\$943,338.77	230.13%
LIAB	SILITIES AND FUND EQUITY					
LI	IABILITIES					
2025						
2025.000	Interfund Payable		.00	53,060.00	(53,060.00)	(100.00)
		<b>2025 -</b> Totals	\$0.00	\$53,060.00	(\$53,060.00)	(100.00%)
2060						
2060.000	Compensated Absences Pay.		15,153.85	15,721.88	(568.03)	(3.61)
		<b>2060 -</b> Totals	\$15,153.85	\$15,721.88	(\$568.03)	(3.61%)
2300						
2300.000	Advances Payable		353,307.58	(1.00)	353,308.58	35,330,858.00
		<b>2300 -</b> Totals	\$353,307.58	(\$1.00)	\$353,308.58	35,330,858.00%
2450						
2450.300	Deferred Inflow OPEB		38,387.00	41,887.00	(3,500.00)	(8.36)
2450.900	Net OPEB Liability		93,831.00	72,668.00	21,163.00	29.12
		<b>2450 -</b> Totals	\$132,218.00	\$114,555.00	\$17,663.00	15.42%
2500						
2500.900	Net Pension Liability		458,002.00	445,527.00	12,475.00	2.80
		<b>2500 -</b> Totals	\$458,002.00	\$445,527.00	\$12,475.00	2.80%
2700						
2700.300	Deferred Inflow Pension		14,774.00	62,680.00	(47,906.00)	(76.43)
		<b>2700 -</b> Totals	\$14,774.00	\$62,680.00	(\$47,906.00)	(76.43%)
		LIABILITIES TOTALS	\$973,455.43	\$691,542.88	\$281,912.55	40.77%
FI	UND EQUITY					
2800						
2800.003	Contributed CapLocal		92,771.03	92,771.03	.00	.00
		<b>2800 -</b> Totals	\$92,771.03	\$92,771.03	\$0.00	0.00%
2900						
2900.010	Reserve for Encumbrances		(7,632.00)	(7,632.00)	.00	.00
		<b>2900 -</b> Totals	(\$7,632.00)	(\$7,632.00)	\$0.00	0.00%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Catego	ory Proprietary Funds				
Fund Type	e Internal Service Funds				
Fund	300 - Information Technology Fund				
F	FUND EQUITY				
2910					
2910.120	Designated-Future Expend.	(6,500.00)	(6,500.00)	.00	.00
	<b>2910 -</b> Totals	(\$6,500.00)	(\$6,500.00)	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	(40,025.76)	(40,025.76)	.00	.00
	<b>2920 -</b> Totals	(\$40,025.76)	(\$40,025.76)	\$0.00	0.00%
2965					
2965.000	P/Y Encumbrance Control	7,632.00	7,632.00	.00	.00
	<b>2965 -</b> Totals	\$7,632.00	\$7,632.00	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$46,245.27	\$46,245.27	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(254,383.37)			
	Fund Revenues	(389,997.18)			
	Fund Expenses	310,824.65			
	FUND EQUITY TOTALS	\$379,801.17	\$46,245.27	\$333,555.90	721.28%
	LIABILITIES AND FUND EQUITY TOTALS	\$1,353,256.60	\$737,788.15	\$615,468.45	83.42%
	Fund 300 - Information Technology Fund Totals	\$0.00	(\$327,870.32)	\$327,870.32	100.00%
	Fund Type Internal Service Funds Totals	\$0.00	(\$327,870.32)	\$327,870.32	100.00%
	Fund Category <b>Proprietary Funds</b> Totals	\$0.00	(\$327,870.32)	\$327,870.32	100.00%
	Grand Totals	\$0.00	(\$327,870.32)	\$327,870.32	100.00%

### Central Garage Fund Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared To Last Year	Compared To Plan	Big Picture
Revenue	426,743	Decreased From Last Year by 4.1%	Fell Sort of Plan By 4.5%	Vehicle charges must cover operating costs and meet sinking fund requirements
Appropriated Outlays vs. Actual Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	54,760	n/a	Under budget	n/a
Earnings Before Interest and Depreciation (Operating inflows minus operating outlays—indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	274,632	Decreased From Last Year by 3.6%	Exceeded Plan By 18.4%	Cash flow from oper <mark>ation</mark> s must meet sinking fund requirements
Net Income (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	177,131	Greater Than Last Year	Exceeded Plan	Impacted by Cash Flow from Operations; must meet sinking fund requirements
Asset Replacement (Net income minus debt principal repayment— gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	164,631	Less Than Last Year	Exceeded Plan	Asset replacement is adequate; however, ability to finance future vehicle replacements depends on future vehicle charges
Total Working Capital (What total resources are available in the fund)	4,544,963	More Than Prior Year	Met Plan	Working capital is adequate and in line with plan
Working Capital For Vehicle Replacement (Of the fund's total resources, how much has been already appropriated for vehicle acquisition)	4,444,963	More than Prior Year	Met Plan	Vehicle replacement funding adequately addresses vehicle replacement needs
Undesignated Working Capital (How much of the fund's resources are available?)	100,000	Not significantly different	Met Plan	Undesignated working capital is adequate for the present
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	2,538.7	More Than Prior Year	Met Plan	Cash on hand is adequate for the present

Days Cash on Hand, Undesignated
Working Capital
///

(How many days of operations would the fund's fairly liquid assets cover?)

Not significantly different



Cash on hand is adequate for the present replacement

The financial health of the Central Garage Fund and its working capital is adequate to meet current vehicle replacement needs, but vehicle charges must be continually adjusted in order to ensure the sinking fund is healthy. Keeping vehicle charges static in a time of rising inflation will cause the working capital of the Fund to decline.

55.8

The financial results of the Central Garage Fund may occasionally be skewed by transfers from other funds of lump sums for vehicle replacements. The monthly vehicle charges for the Central Garage Fund are calculated in such a way as to normally build a sinking fund for each vehicle so that, when the vehicle is due for replacement, funds for the replacement vehicle are already in working capital. Occasionally, however, funding short falls occur, due to higher than anticipated increases in vehicle costs, accidents, or other causes. When shortfalls occur, they are made up by lump-sum transfers from the Fund utilizing the vehicle. Lump sum transfers in the 1<sup>st</sup> fiscal quarter of FY2019 are the cause of negative year-over-year comparisons in some metrics.

#### City and Borough of Sitka Central Garage Fund Financial Statements

### For The Twelve-Month Period Ended June 30, 2020 (Unaudited)

	Jul-Sep 2019	Oct-Dec 2019	Jan-Mar 2020	Apr-Jun 2020	FY2020 YTD	FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L - 25.00%)	Variance To FY2020 Plan
Revenue:								(4)	
Vehicle Billings	360,849	-	-	-	360,849	375,099	(14,250)	362,182	(1,333)
Other Operating Revenue	65,894	<del>-</del>	<del>-</del>		65,894	70,032	(4,138)	<u>84,775</u>	(18,881)
Total Revenue:	426,743	-	-	-	426,743	445,131	(18,388)	446,957	(20,214)
Cost of Sales:									
Operations	86,748	-	-	-	86,748	88,555	1,807	133,552	46,804
Depreciation	121,416			<del></del>	121,416	126,205	4,789	126,205	4,789
Total Cost of Sales:	208,164				208,164	214,760	6,596	259,756	51,592
Gross Margin:	218,579	_	_	_	218,579	230,371	(11,792)	187,201	31,379
G. 655	51.22%				51.22%	51.75%	-0.53%	41.88%	9.34%
Selling and Administrative Expenses	65,363				65,363	71,713	6,350	73,319	7,956
Earnings Before Interest (EBI):	153,216	_	_	_	153,216	158,658	(5,442)	113,881	39,335
Lamings before interest (Ebij.	35.90%	_		_	35.90%	35.64%	0.26%	25.48%	10.42%
Non-operating Revenue and Expense:									
Interest and Non-Operating Revenue:	22,665	-	-	-	22,665	244,013	(221,348)	18,000	4,665
Interest Expense:	1,250				1,250	(1,875)	3,125	1,250	<del>-</del>
Total Non-operating Revenue & Expense:	23,915		<del>-</del>		23,915	242,138	(218,223)	19,250	4,665
Net Income:	177.131	_	_	_	177.131	400.796	(223.665)	133.131	44.000
Net income.	41.51%				41.51%	90.04%	1216.36%	29.79%	11.72%
Earnings Before Interest and Depreciation (EBIDA):	274,632	_	-	-	274,632	284,863	(10,231)	240,086	44,123
,	64.36%				64.36%	64.00%	0.36%	53.72%	10.64%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	298,547			_	298,547	527,001	(228,454)	259,336	39,211
Debt Principal	12,500	-	-	-	12,500	12,500	-	12,500	-
Debt Principal Coverage Surplus/Deficit	286,047	-	-	-	286,047	514,501	(228,454)	246,836	39,211
Debt Principal Coverage Percentage	0.00%				100%	100%	100%	100%	0%
Simple Asset Replacement Coverage									
Delta Delta de al Companyo Comple (D. C. 11/5	200.04=				200 217		(222.45.1)	246.063	20.244
Debt Principal Coverage Surplus/Deficit (From Above)	286,047	-	-	-	286,047	514,501	(228,454)	246,836	39,211
Depreciation  Cash Accumulated For/(Taken From) Asset Replacement	121,416 <b>164,631</b>	<del>-</del>			121,416 164,631	126,205 388,296	(4,789)	121,416 125,420	39,211
cash Accumulated For/(Taken From) Asset Replacement	104,631	-	-	-	104,031	388,296	(223,665)	125,420	39,211

	Jul-Sep <u>2019</u>	Oct-Dec <u>2019</u>	Jan-Mar <u>2020</u>	Apr-Jun <u>2020</u>	FY2020 YTD
Working Capital					
Cash Flow:					
Net Income Plus Depreciation Less Principal	286,047	-	-	-	286,047
CapEx, Accruals, and other Balance Sheet Changes	5,696	-	-	-	5,696
Increase in (Decrease in) Working Capital	291,743	-	-	-	291,743
Plus Beginning Total Working Capital	4,253,220				4,253,220
Equals Ending Total Working Capital:	4,544,963	-	-	-	4,544,963
Working Capital Detail:					
Repair Reserve (1% of PPE):	3,459,608				3,459,608
Working Capital Designated for CapEx	985,355	<u> </u>	<u> </u>		985,355
Undesignated Working Capital	100,000	-	-	-	100,000
Total Working Capital:	4,544,963				4,544,963
Days On Hand Annual Cash Outlays in:					
Total Working Capital	2,538.72	-	-	-	2,538.72
Total Working Capital Less Repair Reserve:	606.26	-	-	-	606.26
Undesignated Working Capital	55.86	-	-	-	55.86
Working Capital Calculation:					
Current Assets	4,604,969	-	-	-	4,604,969
Current Liabilities	(10,006)	-	-	-	(10,006)
CPLTD	(50,000)				(50,000)
Total Working Capital	4,544,963	-	-	-	4,544,963

FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L - 25.00%)	Variance To FY2020 Plan
514,501 (45,831)	(228,454) 51,527	246,836 5,696	39,211 -
468,670	(176,927)	252,532	39,211
3,489,644	763,576	4,253,220	
3,958,314	586,649	4,505,752	39,211



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Categor	y Proprietary Funds					
Fund Type	Internal Service Funds					
Fund	310 - Central Garage Fund					
ASSE	ETS					
1027	Olever to FMM/ In control to		22.225.22	(55,005,00)	05 400 00	454.47
1027.000	Change in FMV-Investments	<b>1027 -</b> Totals	30,005.00 \$30,005.00	(55,095.00)	85,100.00	154.46 154.46%
1030		<b>1027 -</b> Totals	\$30,005.00	(\$55,095.00)	\$85,100.00	154.46%
1030.100	Investment-Central Trea.		4,488,885.25	4,006,757.02	482,128.23	12.03
1030.100	mvestment-central rrea.	<b>1030 -</b> Totals	\$4,488,885.25	\$4,006,757.02	\$482,128.23	12.03%
1200		1030 - Totals	\$4,488,883.25	\$4,006,757.02	\$482,128.23	12.03%
1200.020	Prepaid Insurance		80,747.52	77,233.16	3,514.36	4.55
1200.020	Prepaid Workers Compensation Insurance		5,331.67	6,742.52	(1,410.85)	(20.92)
1200.030	Trepaid Workers compensation insurance	<b>1200 -</b> Totals	\$86,079.19	\$83,975.68	\$2,103.51	2.50%
1425		TEG Totals	\$66,677.17	\$65,776.66	Ψ2,100.01	2.0070
1425.000	Deferred Outflow OPEB		16,952.00	5,287.00	11,665.00	220.64
		<b>1425 -</b> Totals	\$16,952.00	\$5,287.00	\$11,665.00	220.64%
1510			, ., .		, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
1510.000	Land Improvements		24,275.38	24,275.38	.00	.00
		<b>1510 -</b> Totals	\$24,275.38	\$24,275.38	\$0.00	0.00%
1540						
1540.000	Buildings		1,375,397.66	1,375,397.66	.00	.00
		<b>1540 -</b> Totals	\$1,375,397.66	\$1,375,397.66	\$0.00	0.00%
1550						
1550.000	Machinery & Equipment		984,527.64	960,112.64	24,415.00	2.54
		<b>1550 -</b> Totals	\$984,527.64	\$960,112.64	\$24,415.00	2.54%
1560						
1560.000	Vehicles		6,411,485.96	6,347,851.33	63,634.63	1.00
		<b>1560 -</b> Totals	\$6,411,485.96	\$6,347,851.33	\$63,634.63	1.00%
1570						
1570.000	Furniture & Fixtures		.00	.60	(.60)	(100.00)
		<b>1570 -</b> Totals	\$0.00	\$0.60	(\$0.60)	(100.00%)
1590						
1590.000	Construction in Progress		394,942.00	42,774.65	352,167.35	823.31
		<b>1590 -</b> Totals	\$394,942.00	\$42,774.65	\$352,167.35	823.31%
1610	Associated Books and the		(40.054.55)	(40,000,54)	(074.04)	(7.01)
1610.000	Accumulated Depr. Land Im	1610 Table	(13,351.55)	(12,380.51)	(971.04)	(7.84)
		<b>1610 -</b> Totals	(\$13,351.55)	(\$12,380.51)	(\$971.04)	(7.84%)



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change 9
und Categor	ry Proprietary Funds					
Fund Type	Internal Service Funds					
Fund	310 - Central Garage Fund					
ASSI	ETS					
1640			<b>/</b>	<b>/</b>	<b>/</b>	·
1640.000	Accumulated Depr Building	1640 7.11	(531,368.56)	(503,860.60)	(27,507.96)	(5.46
		<b>1640 -</b> Totals	(\$531,368.56)	(\$503,860.60)	(\$27,507.96)	(5.46%
L <b>650</b>			(005.50 / /3)	(00, 007,00)	(40, 400, 00)	(0.04
650.000	Accumulated Depr Equipmnt	16F0 T 111	(825,536.67)	(806,907.29)	(18,629.38)	(2.31)
cc0		<b>1650 -</b> Totals	(\$825,536.67)	(\$806,907.29)	(\$18,629.38)	(2.31%)
L660	Assume dated David Validas		(4 201 520 27)	(2.040.572.47)	(251.047.70)	(/ 20)
1660.000	Accumulated Depr Vehicles	1660 Tatala	(4,201,520.37)	(3,949,572.67)	(251,947.70)	(6.38)
1825		<b>1660 -</b> Totals	(\$4,201,520.37)	(\$3,949,572.67)	(\$251,947.70)	(6.38%)
1825.000	Deferred Outflow Pension		16,565.00	13,194.00	3,371.00	25.55
1623.000	Deferred Outflow Pension	<b>1825 -</b> Totals	\$16,565.00	\$13,194.00	\$3,371.00	25.55%
		ASSETS TOTALS	\$8,257,337.93	\$7,531,809.89	\$725,528.04	9.63%
	NU ITIES AND FINIS FOURTY	ASSETS TOTALS	ψ0,237,337.73	\$7,551,607.07	\$723,320.04	7.0370
	BILITIES AND FUND EQUITY					
2060	IABILITIES					
2060.000	Compensated Absences Pay.		10,005.80	14,823.89	(4,818.09)	(32.50)
.000.000	compensated ruseness ruy.	<b>2060 -</b> Totals	\$10,005.80	\$14,823.89	(\$4,818.09)	(32.50%)
2300		<b>2000</b> Fotals	Ψ10,003.00	Ψ14,023.07	(\$4,010.07)	(32.3070)
2300.000	Advances Payable		100,000.00	150,000.00	(50,000.00)	(33.33)
2000.000	navances i ayabic	<b>2300 -</b> Totals	\$100,000.00	\$150,000.00	(\$50,000.00)	(33.33%)
2450		2500 Totals	Ψ100,000.00	ψ100,000.00	(\$30,000.00)	(00.0070)
2450.300	Deferred Inflow OPEB		16,614.00	18,429.00	(1,815.00)	(9.85
2450.900	Net OPEB Liability		42,949.00	31,972.00	10,977.00	34.33
2400.900						
2430.900	Not of ED Elability	<b>2450 -</b> Totals	\$59.563.00	\$50,401.00	\$9.162.00	18.18%
	Not of Eb Elability	<b>2450 -</b> Totals	\$59,563.00	\$50,401.00	\$9,162.00	18.18%
2500	,	<b>2450 -</b> Totals		\$50,401.00 157,092.00	\$9,162.00 6,471.00	
<b>2500</b> 2500.900	Net Pension Liability	<b>2450 -</b> Totals <b>2500 -</b> Totals	163,563.00	157,092.00		18.18% 4.12 4.12%
2500	,				6,471.00	4.12
<b>2500</b> 2500.900	,		163,563.00	157,092.00 \$157,092.00	6,471.00 \$6,471.00	4.12% 4.12%
<b>2500</b> 2500.900 <b>2700</b>	Net Pension Liability		163,563.00 \$163,563.00	157,092.00	6,471.00 \$6,471.00 (24,849.00)	4.12 4.12% (91.55)
<b>2500</b> 2500.900 <b>2700</b>	Net Pension Liability	<b>2500 -</b> Totals	163,563.00 \$163,563.00 2,294.00	157,092.00 \$157,092.00 27,143.00	6,471.00 \$6,471.00	4.12 4.12% (91.55) (91.55%)
2500 500.900 2700 700.300	Net Pension Liability  Deferred Inflow Pension	<b>2500 -</b> Totals <b>2700 -</b> Totals	163,563.00 \$163,563.00 2,294.00 \$2,294.00	157,092.00 \$157,092.00 27,143.00 \$27,143.00	6,471.00 \$6,471.00 (24,849.00) (\$24,849.00)	4.12 4.12% (91.55) (91.55%)
<b>2500</b> 2500.900 <b>2700</b> 2700.300	Net Pension Liability	<b>2500 -</b> Totals <b>2700 -</b> Totals	163,563.00 \$163,563.00 2,294.00 \$2,294.00	157,092.00 \$157,092.00 27,143.00 \$27,143.00	6,471.00 \$6,471.00 (24,849.00) (\$24,849.00)	4.12% 4.12%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Categor	ry <b>Proprietary Funds</b>				
Fund Type	Internal Service Funds				
Fund	310 - Central Garage Fund				
F	UND EQUITY				
2800.003	Contributed CapLocal	714,069.19	714,069.19	.00	.00
	<b>2800 -</b> Totals	\$903,131.19	\$903,131.19	\$0.00	0.00%
2900					
2900.010	Reserve for Encumbrances	(8,840.49)	(8,840.49)	.00	.00
	<b>2900 -</b> Totals	(\$8,840.49)	(\$8,840.49)	\$0.00	0.00%
2910					
2910.310	Designated-Vehicle Purch	5,494,182.00	4,935,608.00	558,574.00	11.32
	<b>2910 -</b> Totals	\$5,494,182.00	\$4,935,608.00	\$558,574.00	11.32%
2920					
2920.000	Undesignated/Re. Earnings	380,072.55	938,646.55	(558,574.00)	(59.51)
	<b>2920 -</b> Totals	\$380,072.55	\$938,646.55	(\$558,574.00)	(59.51%)
2965					
2965.000	P/Y Encumbrance Control	8,839.71	8,839.71	.00	.00
	<b>2965 -</b> Totals	\$8,839.71	\$8,839.71	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$6,777,384.96	\$6,777,384.96	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	(974,199.68)			
	Fund Revenues	(449,408.09)			
	Fund Expenses	279,080.60			
	FUND EQUITY TOTALS	\$7,921,912.13	\$6,777,384.96	\$1,144,527.17	16.89%
	LIABILITIES AND FUND EQUITY TOTALS	\$8,257,337.93	\$7,176,844.85	\$1,080,493.08	15.06%
	Fund 310 - Central Garage Fund Totals	\$0.00	\$354,965.04	(\$354,965.04)	(100.00%)
	Fund Type Internal Service Funds Totals	\$0.00	\$354,965.04	(\$354,965.04)	(100.00%)
	Fund Category <b>Proprietary Funds</b> Totals	\$0.00	\$354,965.04	(\$354,965.04)	(100.00%)
	Grand Totals	\$0.00	\$354,965.04	(\$354,965.04)	(100.00%)

### Building Maintenance Fund Financial Analysis As Of, And For the Fiscal Quarter Ending, September 30, 2019

### **Key Performance Indicators (KPI) Dashboard**

Indicator	Amount	Compared	Compared	Big Picture
		To Last Year	To Plan	8
Revenue	114,211	Greater Than Last Year	Did Not Meet Plan	Revenue from operations not covering cost of operations
Appropriated Outlays vs. Actual Outlays (Budgeted for period minus actual expenditures. Indicates spending levels as compared to approved budget (over budget)/under budget)	62,172	n/a	Under budget	
Earnings (Loss) Before Interest and Depreciation (Operating inflows minus operating outlays— indicates how much cash flow is being generated from operations to pay for things like interest expense, principal payments, and infrastructure investment)	(23,413)	Smaller Loss Than Prior Year	Better than Plan	Cash flows from operations are are not covering operating expenses
Net Income (Loss) (Incorporates non-operating revenue/expense and depreciation—indicates how much the fund has generated after paying for interest expense and factoring in depreciation of assets)	(6,925)	Smaller Loss Than Last Year	Better than Plan	Losses continue to reduce fund balance, even if they are smaller than planned
Asset Replacement (Net income minus debt principal repayment— gives an indication of whether or not we are setting aside enough money to cover asset replacement (as estimated by how much our assets are decreasing in value annually))	(93,234)	Smalled Deficit Than Last Year	Better than Plan	There are few assets held by this fund, thus this metric is of less concern.
Total Working Capital (What total resources are available in the fund)	1,355,660	(\$77.6K) Less than Prior Year	3.5% Better Than Plan	Working Capital continues to decrease
Working Capital For Capital Projects (Of the fund's total resources, how much has been already appropriated for vehicle acquisition)	n/a			Most projects held in parent capital project fund
Undesignated Working Capital (How much of the fund's resources are available?)	100,000			Most working capital in fund designated for repairs
Days Cash on Hand, Total Working Capital (How many days of operations would be covered by our total working capital if no more revenue were generated)	898.8	Less than Prior Year	Better Than Plan	

The Building Maintenance Fund continues to show negative cash flow from operations. For the 1<sup>st</sup> fiscal quarter, Earnings before interest and depreciation (EBID), a surrogate for cash flow from operations, was (23,413), indicating a loss and negative cash flow. This loss before interest and depreciation was smaller, however, in comparison with FY2019 [(\$23,413) versus (\$45,411)} and was less than planned {(\$23,413 versus (\$71,926)]. While the decrease in working capital has slowed from last year, should the current rate at which working capital is decreasing continue, the fund's working capital will eventually become negative.

Accordingly, staff is developing a new billing regimen for FY2021, designed to stem the continued decline in the fund balance of the Building Maintenance Fund. This billing regimen is being incorporated into the Administrator FY2021 budget.

It is critical to point out, however, that any plan which improves the financial health of the Building Maintenance Fund will also impact the financial health of other funds. This is because the primary source of revenue for the Building Maintenance Fund is the charges it levies to other funds.

The ultimate goal for the Building Maintenance Fund is to achieve modest positive cash flow and a stable level of working capital in an amount sufficient to cover any significant unplanned building maintenance expenditure.

#### City and Borough of Sitka Building Maintenance Fund Financial Statements

### For The Twelve-Month Period Ended June 30, 2020 (Unaudited)

	Jul-Sep <u>2019</u>	Oct-Dec 2019	Jan-Mar <u>2020</u>	Apr-Jun <u>2020</u>	FY2020 YTD	FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L - 25.00%)	Variance To FY2020 Plan
Revenue:									
Building Maintenance Charges	114,211	-	-	-	114,211	88,071	26,140	127,870	(13,659)
Other Operating Revenue	<del></del>	<u> </u>		<del></del>	<del></del>			<del>_</del>	<del>_</del>
Total Revenue:	114,211	-	-	-	114,211	88,071	26,140	127,870	(13,659)
Cost of Sales:									
Operations	98,669	-	-	-	98,669	73,948	(24,721)	135,546	36,877
Depreciation	220	<u> </u>	<u>-</u>	<del></del>	220	220	<del>_</del>	220	<del>-</del>
Total Cost of Sales:	98,889	<u>-</u>			98,889	74,168	(24,721)	135,766	36,877
Gross Margin:	15,322	-	-	-	15,322	13,903	1,419	(7,896)	23,218
•	13.42%				13.42%	15.79%	-2.37%	-6.18%	19.59%
Selling and Administrative Expenses	38,955				38,955	59,534	20,579	64,250	25,295
Earnings (Loss) Before Interest (EBI):	(23,633)		_		(23,633)	(45,631)	21,998	(72,146)	48,513
Lattings (Loss) before interest (LDI).	-20.69%	_	_	-	-20.69%	-51.81%	31.12%	-56.42%	35.73%
Non-operating Revenue and Expense:									
Interest and Non-Operating Revenue:	16,708	-	-	-	16,708	15,852	856	19,800	(3,092)
Interest Expense and Transfers Out:		-			<del>-</del>	(30,200)	30,200	<u> </u>	
Total Non-operating Revenue & Expense:	16,708				16,708	(14,348)	31,056	19,800	(3,092)
Net Income (Loss):	(6.925)	_	-	_	(6.925)	(59.979)	53.054	(52.346)	45.421
	-6.06%				-6.06%	-68.10%	202.96%	-40.94%	34.87%
Earnings (Loss) Before Interest and Depreciation (EBIDA):	(23,413)				(23,413)	(45,411)	21,998	(71,926)	48,513
	-20.50%				-20.50%	-51.56%	31.06%	-56.25%	35.75%
Debt Principal Coverage									
Simple Cash Flow (Net Income Plus Depreciation)	(6,705)			_	(6,705)	(59,759)	53,054	(52,126)	45,421
Debt Principal		-							
Debt Principal Coverage Surplus/Deficit	(6,705)				(6,705)	(59,759)	53,054	(52,126)	45,421
Debt Principal Coverage Percentage	0.00%				100%	100%	100%	100%	0%
Simple Asset Replacement Coverage									
Debt Principal Coverage Surplus/Deficit (From Above)	(6,705)	_	_	_	(6,705)	(59,759)	53,054	(52,126)	45,421
Depreciation	220	-	-	-	220	220	-	220	-
Cash Accumulated For/(Taken From) Asset Replacement	(6,925)	-	-	-	(6,925)	(59,979)	53,054	(52,346)	45,421

	Jul-Sep <u>2019</u>	Oct-Dec <u>2019</u>	Jan-Mar <u>2020</u>	Apr-Jun <u>2020</u>	FY2020 YTD
Working Capital					
Cash Flow:					
Net Income Plus Depreciation Less Principal	(6,705)	-	-	-	(6,705)
CapEx, Accruals, and other Balance Sheet Changes	(1)	-	-	-	(1)
Increase in (Decrease in) Working Capital	(6,706)	-	-	-	(6,706)
Plus Beginning Total Working Capital	1,362,366				1,362,366
Equals Ending Total Working Capital:	1,355,660	-	-	-	1,355,660
Working Capital Detail:					
Sinking Fund & Repair Reserve	1,255,660				1,255,660
Working Capital Designated for CapEx			<u>-</u>		
Undesignated Working Capital	100,000	-	-	-	100,000
Total Working Capital:	1,355,660				1,355,660
Days On Hand Annual Cash Outlays in:					
Total Working Capital	898.85	-	-	-	898.85
Total Working Capital Less Repair Reserve:	66.30	-	-	-	66.30
Undesignated Working Capital	66.30	-	-	-	66.30
Working Capital Calculation:					
Current Assets	1,373,589	-	-	-	1,373,589
Current Liabilities	(17,929)	-	-	-	(17,929)
CPLTD					-
Total Working Capital	1,355,660	-	-	-	1,355,660

FY2019 YTD	Variance To FY2019 YTD	FY2020 Plan (S/L - 25.00%)	Variance To FY2020 Plan
(59,759)	53,054	(52,126)	45,421
(59,759)	53,053	(1) (52,127)	45,421
1,493,005	(130,639)	1,362,366	
1,433,246	(77,586)	1,310,240	45,421



			Current YTD	Prior Year		
Account	Account Description		Balance	YTD Total	Net Change	Change %
Fund Category	Proprietary Funds					
Fund Type	Internal Service Funds					
Fund 3	320 - Building Maintenance Fund					
ASSET	TS					
1027						
1027.000	Change in FMV-Investments		9,521.00	(23,178.00)	32,699.00	141.08
		<b>1027 -</b> Totals	\$9,521.00	(\$23,178.00)	\$32,699.00	141.08%
1030						
1030.100	Investment-Central Trea.		1,352,678.27	1,465,477.54	(112,799.27)	(7.70)
		<b>1030 -</b> Totals	\$1,352,678.27	\$1,465,477.54	(\$112,799.27)	(7.70%)
1200						
1200.030	Prepaid Workers Compensation Insurance		11,390.21	13,435.62	(2,045.41)	(15.22)
		<b>1200 -</b> Totals	\$11,390.21	\$13,435.62	(\$2,045.41)	(15.22%)
1425						
1425.000	Deferred Outflow OPEB		27,651.00	9,237.00	18,414.00	199.35
		<b>1425 -</b> Totals	\$27,651.00	\$9,237.00	\$18,414.00	199.35%
1550						
1550.000	Machinery & Equipment		32,459.24	32,459.24	.00	.00
		<b>1550 -</b> Totals	\$32,459.24	\$32,459.24	\$0.00	0.00%
1650						
1650.000	Accumulated Depr Equipmnt		(26,958.18)	(26,077.98)	(880.20)	(3.38)
		<b>1650 -</b> Totals	(\$26,958.18)	(\$26,077.98)	(\$880.20)	(3.38%)
1825						
1825.000	Deferred Outflow Pension		30,820.00	25,499.00	5,321.00	20.87
		<b>1825 -</b> Totals	\$30,820.00	\$25,499.00	\$5,321.00	20.87%
		ASSETS TOTALS	\$1,437,561.54	\$1,496,852.42	(\$59,290.88)	(3.96%)
LIABI	LITIES AND FUND EQUITY					
LIA	ABILITIES					
2060						
2060.000	Compensated Absences Pay.		17,928.63	22,489.78	(4,561.15)	(20.28)
		<b>2060 -</b> Totals	\$17,928.63	\$22,489.78	(\$4,561.15)	(20.28%)
2450						
2450.300	Deferred Inflow OPEB		29,337.00	32,203.00	(2,866.00)	(8.90)
2450.900	Net OPEB Liability		73,194.00	55,866.00	17,328.00	31.02
		<b>2450 -</b> Totals	\$102,531.00	\$88,069.00	\$14,462.00	16.42%
2500						
2500.900	Net Pension Liability		295,202.00	284,987.00	10,215.00	3.58
		<b>2500 -</b> Totals	\$295,202.00	\$284,987.00	\$10,215.00	3.58%



		Current YTD	Prior Year		
Account	Account Description	Balance	YTD Total	Net Change	Change %
Fund Catego	ry Proprietary Funds				
Fund Type	Internal Service Funds				
Fund	320 - Building Maintenance Fund				
LIAE	BILITIES AND FUND EQUITY				
	IABILITIES				
2700					
2700.300	Deferred Inflow Pension	8,320.00	47,546.00	(39,226.00)	(82.50)
	<b>2700 -</b> Totals	\$8,320.00	\$47,546.00	(\$39,226.00)	(82.50%)
	LIABILITIES TOTALS	\$423,981.63	\$443,091.78	(\$19,110.15)	(4.31%)
	UND EQUITY				
2900					
2900.010	Reserve for Encumbrances	(17,407.09)	(17,407.09)	.00	.00
	<b>2900 -</b> Totals	(\$17,407.09)	(\$17,407.09)	\$0.00	0.00%
2910					
2910.120	Designated-Future Expend.	(8,400.00)	(8,400.00)	.00	.00.
	<b>2910 -</b> Totals	(\$8,400.00)	(\$8,400.00)	\$0.00	0.00%
2920					
2920.000	Undesignated/Re. Earnings	1,122,141.06	1,122,141.06	.00	.00.
	<b>2920 -</b> Totals	\$1,122,141.06	\$1,122,141.06	\$0.00	0.00%
2965	2005	47.407.44	47.404.44		
2965.000	P/Y Encumbrance Control	17,406.11	17,406.11	.00	.00.
	<b>2965 -</b> Totals	\$17,406.11	\$17,406.11	\$0.00	0.00%
	FUND EQUITY TOTALS Prior to Current Year Changes	\$1,113,740.08	\$1,113,740.08	\$0.00	0.00%
	Prior Year Fund Equity Adjustment	93,234.43			
	Fund Revenues	(130,918.14)			
	Fund Expenses	137,843.88	M4 440 740 00	(6400 440 47)	(0.000()
	FUND EQUITY TOTALS	\$1,013,579.91	\$1,113,740.08	(\$100,160.17)	(8.99%)
	LIABILITIES AND FUND EQUITY TOTALS	\$1,437,561.54	\$1,556,831.86	(\$119,270.32)	(7.66%)
	Fund <b>320 - Building Maintenance Fund</b> Totals	\$0.00	(\$59,979.44)	\$59,979.44	100.00%
	Fund Type Internal Service Funds Totals	\$0.00	(\$59,979.44)	\$59,979.44	100.00%
	Fund Category Proprietary Funds Totals	\$0.00	(\$59,979.44)	\$59,979.44	100.00%
	Grand Totals	\$0.00	(\$59,979.44)	\$59,979.44	100.00%