City and Borough of Sitka

ANNUAL GRANTS FROM GENERAL FUND

SUMMARY SHEET

Name of Organization: Alaska Heat Smart	
Alaska State Business License Number (if applicable): 2170162	
Name of Contact Person: Andy Romanoff, Executive Director	
Phone: Email:	
Mailing address:	
Grant Category (check either annual or special emergency grant, and chegrant): Annual Grant: Human Services or Cultural and Educational Services or Community Development Special Emergency Grant	neck type of services for annual
Dollars Requested: \$9,322.20	
Match Dollars Committed: \$8218.35 Percentage:	48%
Sources of Matched Dollars: n/a	
Brief Description of the Purpose of the Grant: This grant from the City	and Borough of Sitka will help
to finance Alaska Heat Smart's ongoing Sitka home energy assessme	nt program for all homeowne
assessment work not covered by the Department of Energy or the Si	tka Tribe of Alaska.
I, Andy Romanoff , do hereby certify that all info	rmation provided for this grant
application is accurate and complete to the best of my knowledge. Name:	
Title: Executive Director	5.24

General Fund Grants for Non-Profit Organizations for Fiscal Year 2025

CBS Liabilities Form

Complete and submit this form with your Non-Profit Grant Application.

Organization Name: Alaska Heat Smart • Property Tax n/a Justin Harris, Supervisory Senior Accountant 747-1853 n/a • Sales Tax Justin Harris, Supervisory Senior Accountant 747-1853 n/a Municipal Leases Melody Andaluz, Procurement Specialist 747-1852 n/a • Loan/Promissory Note Brooke Volschenk, Controller 747-1801 n/a Utilities Chelsey Dumag, Utility/Harbor Billing Clerk 747-1843

CBS Department signatures must be complete to verify your organization is current on all CBS liabilities.



Sikta Home Energy Assessment Project Overview:

Alaska Heat Smart (AHS) is applying for a Sitka general nonprofit grant under the category of 'annual community development'. AHS submits this \$9,322.20 grant request in order to continue to fund and operate the Sitka branch of our popular home energy assessment program. With our hiring of a Sitka assessor in the spring of 2023, AHS began offering Sitkans home energy assessments. A combination of local nonprofit donations, private foundation offerings, and assessed fees, levied to those homes valued at greater than 150% of Sitka's median home value, has cobbled together capital to keep the program running to date. Most recently, an AHS contract with the Sitka Tribe of Alaska (STA) will finance an additional 25-30 home energy assessments for Tribal citizens.

Between May 2023 and August 1, 2024, AHS Sitka staff performed 48 home energy assessments. 17 of which have qualified for financial incentives from our Clean Heat Incentive Program (CHIP), providing \$41,000 in homeowner assistance for the addition of heat pumps to their home heating systems. For CHIP-qualified homeowners and STA program qualiers, CHIP and STA cover the cost assessments. For those not STA citizens or CHIP recipients, AHS covers the cost of the assessments.

The home energy assessment program educates and empowers home owners to make informed decisions regarding electrification of their homes, with a primary focus on space heating. Assessment reports combine a home's utility use history, a site visit, and number crunching via a custom energy calculator. A slate of options is generated for homeowner consideration that offers pathways forward for money-saving energy efficiency measures. AHS assessments are a powerful tool that can ensure proper heat pump installations and long-term consumer satisfaction. Many recipients of our assessments have indicated that their assessment report was a critical factor in catalyzing their decision making. Analysis of 150 assessed homes two years and older show a conversion rate of over 70%.

Our program's benefits reach beyond the homeowner. Each assessment is a direct benefit to local contractors. AHS homeowner education helps to reduce administrative and educational demands on contractors by placing homeowners in an informed space. Less time is required of contractors in addressing questions and answers and valuable time can be directed towards completion of contracted work. The community as a whole benefits as well. Increased reliance on locally-generated hydroelectric power implies less dependence upon imported heating oil or propane. Utility dollars are kept in town and contractors see increased work and employment opportunities. Further, the assessment program acts like an economic springboard. Since beginning the Sitka program, AHS has brought the CHIP program to town, contracted with the Sitka Tribe for an ARPA-funded heat pump program, begun serving lower-income populations with the Alaska Carbon Reduction Fund, and in 2025 plans to offer our developing ACES-AK heat pump incentive program. ACES-AK stands to bring nearly \$2.5M and 500 heat pumps to Sitka residents.



Expected Outcomes:

The Alaska Heat Smart (AHS) home energy assessment program seeks to:

- educate homeowners on the myriad benefits of heat pump heating
- work with homeowners to inform them of how a heat pump system may work in their homes, how it may integrate with legacy heating infrastructure, and how it may lower home heating costs
- ensure homeowner awareness of financial assistance programs, program eligibility requirements, and the ability of programs to braid together to maximize upfront savings
- educate existing heat pump owners about routine maintenance practices and general system care in order to prolong system lifespan, maximize energy efficiency, and minimize life cycle problems.

AHS deems the program a success if:

- a steady increase in applications for home energy assessments is realized over time,
- feedback from homeowners receiving assessments is positive and appreciative
- word-of-mouth is indicated by applicants as a common source of program awareness sharing
- after-assessment data indicate majority heat pump adoption

Tangible benefits to homeowners:

- education around home heating, energy efficiency, and weatherization
- reduced home heating expenses, ranging from 25% to 75%, depending on the home
- improved indoor air quality from a reduction in home humidity and air filtration
- reduced presence of mold and mildew

Tangible benefits to the community at large:

- reduced administrative and educational demands on contractors
- increased contractor work opportunities,
- reduced community dependence on imported delivered fuels,
- retention of homeowner utility dollars in the community
- data regarding home energy needs, energy efficiency of assessed housing stock, the balance of delivered fuels to electric heat

Statement of Need

AHS currently operates home energy assessment work in both Juneau and Sitka. The Juneau program has been funded since 2019 from the city's annual operating grant program. To date, CBJ has invested nearly \$750,000 into the program. The MOA between CBJ and AHS stipulates that CBJ funds must may only be utilized for CBJ purposes and to help meet CBJ city goals. Hence, AHS cannot use this funding source to cover program needs outside of CBJ bounds.

To date, the developing Sitka program has been carried through a combination of local nonprofit donations, private foundation offerings, and assessed fees, levied to those homes valued at greater than 150% of Sitka's median home value. Many assessments, specifically those for CHIP, ACRF, and STA programs, are covered by DOE, private, or STA funds. Applicants who do not fall into those buckets require a separate funding stream.



Since beginning the Sitka program in early 2023, AHS has brought \$100,000 of the CHIP program to Sitka, has contracted with the Sitka Tribe for an \$171,000 ARPA-funded heat pump program, begun serving lower-income populations with the Alaska Carbon Reduction Fund, and in 2025 plans to offer our developing ACES-AK heat pump incentive program. Our home energy assessment program was the springboard that brought these new funding sources to the community.

Organizational Capacity - current AHS programs

Healthy Homes Program

- Department of Housing and Urban Development, Office of Lead Hazard Control
- \$1.9M program to address health hazards in ninety lower-income homes in Juneau, Alaska.
- Prioritization given to home heating and electrification
- The AHS Healthy Home Program is midway through its 42-month term.

Clean Heat Incentive Program - CHIP (DE-EE0010121)

- Department of Energy, Office of State Community Energy Programs
- Senator Lisa Murkowski supported congressionally-directed spending grant to establish a \$525K program to incentivize heat pump adoption in Juneau and Sitka, Alaska
- Home energy assessments and financial incentives for homes earning less than 125% MAI
- The AHS CHIP program is midway through its 36-month term.

Nonprofit Retrofits for Health and Housing

- Department of Energy, Renewing America's Nonprofits Programs
- \$4M statewide program to provide energy retrofits to 20-30 nonprofit buildings across Alaska

Sitka Tribe Heat Pump Program (managed by AHS)

- ARPA-funded, Sitka Tribe of AK heat pump program
- home energy assessments and financial incentives for 18-22 Tribal citizen homes

Accelerating Clean Energy Savings for Alaska's Coastal Communities

- EPA funded Climate Pollution Reduction Grant
- 5-year, \$39M education and incentive program targeting 50 AK coastal communities with 6100 heat pump incentives
- likely to bring an estimated \$3M to Sitka between 2025 and 2029.

AHS Board of Directors

Gretchen Keiser, President Steve Behnke, Vice President Lori Sowa, Treasurer Paul Voelckers, Secretary Lorraine DeAsis Robin Gilcrist Sally Saddler Margo Waring Alan Wilson



Budget

Please see the 3-quarter budget below for details. We assume that in quarter 4, additional programming will come online that will cover any assessment funding for the foreseeable future. This budget is for only those assessments that will not be covered by other funding sources. It represents approximately 52% of our estimated assessment program costs from October 1 through June 30, 2025. Other funding will cover the 48%, or \$8218.35, a sum that we are classifying as program match.

AHS / SITKA	Q4	Q1	Q2		
Personnel					
AHS Assessor	\$1,512.00	\$1,512.00	\$1,512.00		
Administravive Asst	\$266.00	\$266.00	\$266.00		
Technical Assistance	\$510.00	\$510.00	\$510.00		
Gross Personnel	\$2,288.00	\$2,288.00	\$2,288.00		
Fringe	\$686.40	\$686.40	\$686.40		
Marketing	\$399.00				
			TOTAL:	\$9,322.20	
Quarter		nours per (assm		Wage	Q Total Wage
Q4	12.6	3	37.8	\$40.00	\$1,512.00
Q1	12.6	3	37.8	\$40.00	\$1,512.00
Q2	12.6	3	37.8	\$40.00	\$1,512.00
					\$4,536.00
NOTES:					
Budgeting for 38 non S from Oct 1, 2024 throu					
1/2 hr / assessment					
1/2 hr / week					

INTERNAL REVENUE SERVICE P. O. BOX 2508 CINCINNATI, OH 45201

DEC 0 4 2019

ALASKA HEAT SMART 4545 THANE ROAD JUNEEAU, AK 99801 Employer Identification Number:

DLN:

Contact Person:
DIANE L SUTTON ID# |
Contact Telephone Number:
(877) 829-5500
Accounting Period Ending:
December 31
Public Charity Status:
170(b)(1)(A)(vi)
Form 990/990-EZ/990-N Required:
Yes
Effective Date of Exemption:
May 29, 2019
Contribution Deductibility:
Yes
Addendum Applies:

Dear Applicant:

We're pleased to tell you we determined you're exempt from federal income tax under Internal Revenue Code (IRC) Section 501(c)(3). Donors can deduct contributions they make to you under IRC Section 170. You're also qualified to receive tax deductible bequests, devises, transfers or gifts under Section 2055, 2106, or 2522. This letter could help resolve questions on your exempt status. Please keep it for your records.

No

Organizations exempt under IRC Section 501(c)(3) are further classified as either public charities or private foundations. We determined you're a public charity under the IRC Section listed at the top of this letter.

If we indicated at the top of this letter that you're required to file Form 990/990-EZ/990-N, our records show you're required to file an annual information return (Form 990 or Form 990-EZ) or electronic notice (Form 990-N, the e-Postcard). If you don't file a required return or notice for three consecutive years, your exempt status will be automatically revoked.

If we indicated at the top of this letter that an addendum applies, the enclosed addendum is an integral part of this letter.

For important information about your responsibilities as a tax-exempt organization, go to www.irs.gov/charities. Enter "4221-PC" in the search bar to view Publication 4221-PC, Compliance Guide for 501(c)(3) Public Charities, which describes your recordkeeping, reporting, and disclosure requirements.

Alaska Department of Commerce, Community, and Economic Development

Division of Corporations, Business, and Professional Licensing PO Box 110806, Juneau, AK 99811-0806

This is to certify that

Alaska Heat Smart

owned by

ALASKA HEAT SMART

is licensed by the department to conduct business for the period

December 7, 2022 to December 31, 2024 for the following line(s) of business:

81 - Services



This license shall not be taken as permission to do business in the state without having complied with the other requirements of the laws of the State or of the United States.

This license must be posted in a conspicuous place at the business location. It is not transferable or assignable.

Julie Sande Commissioner



CITY AND BOROUGH OF SITKA

A COAST GUARD CITY

SUSTAINABILITY COMMISSION

100 Lincoln Street | Sitka, Alaska 99835 www.cityofsitka.com/SustainabilityCommission sustainability@cityofsitka.org 907-747-1856

August 6th, 2024

Letter of Support for Alaska Heat Smart's Grant Funding Efforts

To Whom It May Concern:

The Sustainability Commission of the City and Borough of Sitka (CBS) expresses our unanimous support for the efforts of Alaska Heat Smart's (AHS) efforts to secure funding that supports its mission to reduce the cost of living and increase the use of clean energy in Alaska households by removing barriers to the adoption of energy efficiency measures.

As an islanded grid, 100% of Sitka's electricity needs are met by two municipally owned and operated hydroelectric dams which provide clean, renewable power. Many of Alaska's coastal communities are economically disadvantaged; Sitka is no exception and is considered partially disadvantaged. While fortunate to have electric rates lower than the majority of Alaska, approximately 30% of Sitka households are currently considered energy cost burdened (6% or more of income spent on energy), and approximately 7% of households are considered severely energy cost burdened (10% or more of income spent on energy).

The Sustainability Commission is cognizant of this burden and as such, continuously works towards the Commission's intent and goals as codified by Sitka's General Code. Alaska Heat Smarts efforts to increase heat pump adoption and installation directly supports and reflects four goals of the Commission, including fossil energy use reduction and development of local, renewable energy sources, responsible use of natural resources, diminution of Sitka's supply-chain fragility, and robust and healthy local ecosystems and natural communities (SGC 2.31.060.B). This project aligns with these goals, as well as CBS' five-year strategic plan and comprehensive plan.

In March 2024, the Commission's annual priorities were voted on by Commissioners, then approved by the Sitka City Assembly. As part of those priorities, the Sustainability Commission is actively supporting the community's electrification efforts and supporting organizations through the development of the Sitka Community Renewable Energy Strategy (SCRES), which aims to establish a shared energy vision to guide energy-related community decisions by shaping roadmap for community and policy actions that advance the shared energy vision. A major component of this roadmap is the adoption of energy efficiency measures, an action heat pumps directly support.

AHS currently operates in Sitka and the Commission stands behind their commitment to both the community of Sitka and Alaska. The Commission is strongly supportive of the AHS's work and looks forward to the energy education and financial incentives that successful funding awards make available to Sitkans. We welcome the opportunity to assist AHS by helping to build bridges into the community and jointly to work in the pursuit CBS' mission to provide public services that support a livable community for all.

Signed,

Katie Riley Chair, Sustainability Commission City and Borough of Sitka

Alaska Heat Smart

Statement of Financial Position

As of June 30, 2024

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
1001 True North Checking	34,147.28
1001.1 Loan Guarantee Checking	15,145.52
1002 True North Money Market	158,228.44
1002.1 Savings CD - 8030	50,000.00
1002.2 Savings-CD ACRF	50,000.00
1003 True North Savings	15.00
1003.1 JCOF Checking Checking	83,861.40
1003.2 JCOF-Savings	5.00
1004 Paypal Holding Account	98.02
1005 Clearing	10.00
Total Bank Accounts	\$391,510.66
Accounts Receivable	
1011 Accounts Receivable (A/R)	89,431.21
Total Accounts Receivable	\$89,431.21
Other Current Assets	
1005.1 Prepaids - JCOF	0.00
1007 Accrue OH expenses	0.00
1020 *Undeposited Funds	0.00
1021 Prepaid Insurance	4,402.14
1200 Home Energy Loan Asset	
1201 Loan Loss Allowance	-15,000.00
Total 1200 Home Energy Loan Asset	-15,000.00
1203 Employee Cash Advance	0.00
Total Other Current Assets	\$ -10,597.86
Total Current Assets	\$470,344.01
TOTAL ASSETS	\$470,344.01

Alaska Heat Smart

Statement of Financial Position

As of June 30, 2024

	TOTAL
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
1010 Accounts Payable (A/P)	18,178.75
Total Accounts Payable	\$18,178.75
Other Current Liabilities	
1009 Unearned Income	
1009.1 HUD	0.00
1009.2 CBJ	136,351.12
1009.3 CDS Murkowski	0.00
1009.4 CDS Murkowski (Match Gaguine FDN)	22,838.95
1009.5 CBJ HUD Reserve	78,750.12
1009.6 ACF Sitka training	8,043.46
1009.7 HELP heat fund	23,796.84
1009.8 JCOF Accounting-Fund	124,907.42
Total 1009 Unearned Income	394,687.91
1012 Alaska, Juneau Borough Payable	12.00
1013 Out Of Scope Agency Payable	0.00
1030 Payroll Liabilities	
1031 AK Unemployment Tax	584.71
1032 Federal Taxes (941/944)	0.00
Total 1030 Payroll Liabilities	584.71
1034 Direct Deposit Payable	0.00
1035 Accrued Wages	19,454.56
Total Other Current Liabilities	\$414,739.18
Total Current Liabilities	\$432,917.93
Total Liabilities	\$432,917.93
Equity	
1100 Opening Balance Equity	-3,915.00
1101 Retained Earnings	36,346.28
Net Revenue	4,994.80
Total Equity	\$37,426.08
TOTAL LIABILITIES AND EQUITY	\$470,344.01

Alaska Heat Smart FY25 projected budget

Net Income	Total Expenses										Expenditures									Income	
	nses	indirect \$	Total Direct Costs \$	Other_\$	Contractual \$	Equipment	Supplies 9	Travel	Fringe 9	Personnel 9	res		Interest income	Cash match (required)	Other Income / Donations	CBJ Income	DOE NORTHH :	CDS Income	HUD Income		
↔	₩	Ψ,	₩,	47	₩,		↔	↔	↔	↔	A	₩	5	₩	₩	₩	₩	↔	↔		Α
(563,966.93) \$	66,513.11 \$	(114,481.59) \$	180,994.70 \$	- \$	17,000.00 \$	0 \$	10,900.00 \$	2,000.00 \$	41,459.70 \$	109,635.00 \$	Admin	(497,453.82) \$	1,500.00 \$	(593,891.31) \$	10,000.00 \$	84,937.49 \$	· \$, \$	· \$		Admin
(0.00) \$	109,995.51 \$	18,332.59 \$	91,662.93 \$	- \$	· \$	- \$	2,000.00 \$	' \$	20,341.93 \$	69,321.00 \$	CBJ	109,995.51 \$	ï	(28,000.00) \$	1	137,995.51		· \$	· \$		CBJ
0.00 \$	346,861.96 \$	-	346,861.96 \$	-	300,000.00 \$	· (A	· (1,000.00 \$	11,865.96 \$	33,996.00 \$	CDS	346,861.96 \$	€	56,000.00 \$	(A	€₽.	40	290,861.96			CDS
(0.00) \$	1,181,136.90 \$	52,000.00 \$	1,129,136.90 \$	9,000.00 \$	700,000.00 \$	· +	247,000.00 \$	4,000.00 \$	64,006.90 \$	105,130.00 \$	HUD	1,181,136.90 \$		95,891.31 \$	· +	- \$	· +	-	1,085,245.59 \$		HUD
0.00 \$	2,760,636.56 \$	44,149.00 \$	2,716,487.56 \$	-	2,500,000.00 \$	- \$	- \$	-	84,047.56 \$	132,440.00 \$	NORTHH	2,760,636.56 \$	- \$	470,000.00 \$	· \$	· +	2,290,636.56 \$	-	-		NORTHH
(12,279.31) \$	32,279.31 \$		32,279.31 \$,	,	1,000.00	1,000.00	8,501.31	21,778.00	OTHER	20,000.00	1	1	20,000.00	1	,	1	1		OTHER
\$ (576,246.24)	\$ 4,497,423.35	\$ (0.00)	\$ 4,497,423.35	\$ 9,000.00	\$ 3,517,000.00	٠	\$ 260,900.00	\$ 8,000.00	\$ 230,223.35	\$ 472,300.00	Total	\$ 3,921,177.11	\$ 1,500.00	\$ (0.00)	\$ 30,000.00	\$ 222,933.00	\$ 2,290,636.56	\$ 290,861.96	\$ 1,085,245.59		Total

Footnotes to budget:

HUD personnel and Fringe needs to double to meet budget AHS Cash match (roughly 590k)
Gagine cash match \$28,000

NORTHH match is 17% year 1

Fringe
Contractual (reporting and financial only) Year 1 472,300.00 230,223.35 -702,523.35

Year 1

can edit
DON"T Touch

\$ 230,223.35				\$ 54,496.15	47,230.00 \$ 28,338.00 \$ 100,159.20 \$	28,338.00	47,230.00 \$	69	\$ 472,300.00							
\$	#DIV/0!	%	100%	\$, \$	- 49	49	•	2080 \$	52	40	\$	- \$	0 \$	
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49	#DIV/0!	%	100%	\$ -			. 55	49	*	2080	52	40	\$		0 \$	
\$ 40,075.80	42%	%	75%	\$ 6,300.00	25,039.80	3,276.00 \$	5,460.00 \$	\$	\$ 54,600.00	1560 \$	52	30	\$ 35.00		sistant \$	HUD program assistant
\$ 40,075.80	42%	%	75%	\$ 6,300.00	25,039.80	3,276.00 \$	5,460.00 \$	\$	\$ 54,600.00	1560 \$	52	30	\$ 35.00		m assistant \$	NORTHH program assistant
\$ 44,371.80	39%	%	75%	\$ 8,100.00	\$ 25,039.80 \$	4,212.00 \$	7,020.00 \$	0 \$	\$ 70,200.00	1560 \$	52	30	\$ 45.00		m manager \$	NORTHH program manager
\$ 1,503.60	22%	%	8%	\$ 630.00		327.60 \$	546.00 \$	\$	\$ 5,460.00	156 \$	52	3	\$ 35.00	,	\$	Sally Schlichting
\$ 1,718.40	22%	8%		\$ 720.00		374.40 \$	624.00 \$	\$	\$ 6,240.00	156 \$	52	3	\$ 40.00		lon \$	Maureen O'Hanlon
\$ 5,012.00	22%	%	25%	\$ 2,100.00		1,092.00 \$	1,820.00 \$	\$	\$ 18,200.00	520 \$	52	10	\$ 35.00	-	\$	Michael Hekkers
\$ 12,172.00	22%	%	25%	\$ 5,100.00		2,652.00 \$	4,420.00 \$	\$	\$ 44,200.00	520	52	10	\$ 85.00		49	Robert Deering
\$ 9,308.00	22%	96	25%	\$ 3,900.00		2,028.00 \$	3,380.00 \$	\$	\$ 33,800.00	520	52	10	\$ 65.00		\$ s	Stephanie Cameron
\$ 47,070.57	37%	%	100%	\$ 9,230.77	25,039.80	4,800.00 \$	8,000.00 \$	\$	\$ 80,000.00	2080	52	40	\$ 38.46	80,000.00	\$	Arianna Roberts
\$ 28,915.38	22%	%	100%	\$ 12,115.38		6,300.00 \$	10,500.00 \$	\$	\$ 105,000.00	2080 \$	52	40	\$ 50.48	105,000.00	44	Andy Romanoff
TotalFringe	per employee Fringe rate	ka	Total percentage of time	Paid leave up to 240/yr.	Total 401k 6% Total Healthcare	tal 401k 6% T	Total taxes To		Total Wages	Total hours	number of weeks	hours per week	hourly	Salary	Employee	

if salary employee only

optional

			ii əddiy cirib
Employee	FY25 Salary	FY25 Hourly	hourly convert
Andy Romanoff	\$ 105,000.00		\$ 50.48
Arianna Roberts	\$ 80,000.00		\$ 38.46
Stephanie Cameron		\$ 65.00	₩
Robert Deering		\$ 85.00	49
Michael Hekkers		\$ 35.00	44
Maureen O'Hanlon		\$ 40.00	₩
Sally Schlichting		\$ 35.00	₩
NORTHH program manager		\$ 45.00	49
NORTHH program assistant		\$ 35.00	49
			49
			\$
			49
			49
			\$

Note the salary blocks are coded in the spreadsheet for a salary basis

Employee	Total Wages	Total taxes	Total 401k	Healthcare	240/yr.	Total Fringe	Admin	CBJ	CDS	HUD	NOKIHH	OTHER	lotal
Andy Romanoff	\$ 105,000.00 \$	10,500.00 \$	6,300.00	•	\$ 12,115.38	\$ 28,915.38	55%	10%	10%	10%	10%	5%	100%
Arianna Roberts		8,000.00 \$	4,800.00	\$ 25,039.80	\$ 9,230.77	\$ 47,070.57	30%	5%	10%	45%	0%	10%	100%
Stephanie Cameron		3,380.00 \$	2,028.00	•	\$ 3,900.00	\$ 9,308.00	45%	10%	10%	20%	10%	5%	100%
Robert Deering		4,420.00 \$	2,652.00	-	\$ 5,100.00	\$ 12,172.00	5%	75%	20%	0%	0%	0%	100%
Michael Hekkers		1,820.00 \$	1,092.00	,	\$ 2,100.00	\$ 5,012.00	5%	75%	15%	0%	0%	5%	100%
Maureen O'Hanlon	\$ 6,240.00 \$	624.00 \$	374.40	,	\$ 720.00	\$ 1,718.40	5%	0%	0%	0%	0%	95%	100%
Sally Schlichting	\$ 5,460.00 \$	546.00 \$	327.60	•	\$ 630.00	\$ 1,503.60	5%	85%	10%	0%	0%	0%	100%
NORTHH program manager	\$ 70,200.00 \$	7,020.00 \$	4,212.00	\$ 25,039.80	\$ 8,100.00	\$ 44,371.80	5%	0%	0%	0%	95%	0%	100%
NORTHH program assistant	\$ 54,600.00 \$	5,460.00 \$	3,276.00	\$ 25,039.80	\$ 6,300.00	\$ 40,075.80	5%	0%	0%	0%	95%	0%	100%
HUD program assistant	\$ 54,600.00 \$	5,460.00 \$	3,276.00	\$ 25,039.80	\$ 6,300.00	\$ 40,075.80	5%	0%	0%	95%	0%	0%	100%
	\$ 472,300.00					\$ 230,223.35							
Personnel	Admin	CBJ	CDS	HIII	NORTHH	OTHER	Total						
Andy Romanoff	\$ 57,750.00 \$	10,500.00 \$	10,500.00	\$ 10,500.00	\$ 10,500.00	\$ 5,250.00	\$ 105,000.00						
Arianna Roberts	\$ 24,000.00 \$	4,000.00 \$	8,000.00 \$	\$ 36,000.00	•	\$ 8,000.00	\$ 80,000.00						
Stephanie Cameron		3,380.00 \$	3,380.00	\$ 6,760.00	\$ 3,380.00	\$ 1,690.00	\$ 33,800.00						
Robert Deering		33,150.00 \$	8,840.00 \$	•	•	•	\$ 44,200.00						
Michael Hekkers		13,650.00 \$	2,730.00 \$,	•	\$ 910.00	\$ 18,200.00						
Maureen O'Hanlon	\$ 312.00 \$. \$		-	•	\$ 5,928.00	\$ 6,240.00						
Sally Schlichting	\$ 273.00 \$	4,641.00 \$	546.00	67	•	69	\$ 5,460.00						
NORTHH program manager	\$ 3,510.00 \$	- \$		-	\$ 66,690.00	(\$ 70,200.00						
NORTHH program assistant	\$ 2,730.00 \$. \$			\$ 51,870.00	• \$	\$ 54,600.00						
nor plugialli assistalit	2,730.00	11	1	11			04,000.00						
	\$ 109,635.00 \$	69,321.00 \$	33,996.00	\$ 105,130.00	\$ 132,440.00	\$ 21,778.00	\$ 472,300.00						
Fringe	Admin	CBJ	CDS	HUD	NORTHH	OTHER	Total						
Andy Romanoff	\$ 15,903.46 \$	2,891.54 \$	2,891.54	\$ 2,891.54	\$ 2,891.54	\$ 1,445.77	\$ 28,915.38						
Arianna Roberts	\$ 14,121.17 \$	2,353.53 \$	4,707.06	\$ 21,181.76	4	\$ 4,707.06	\$ 47,070.57						
Stephanie Cameron	\$ 4,188.60 \$	930.80 \$	930.80	\$ 1,861.60	\$ 930.80	\$ 465.40	\$ 9,308.00						
Robert Deering	\$ 608.60 \$	9,129.00 \$	2,434.40 \$		•	•	\$ 12,172.00						
Michael Hekkers	\$ 250.60 \$	3,759.00 \$	751.80 \$	•	↔	\$ 250.60	\$ 5,012.00						
Maureen O'Hanlon	\$ 85.92 \$. 5	,		•	\$ 1,632.48	\$ 1,718.40						
Sally Schlichting	\$ 75.18 \$	1,278.06 \$	150.36	,	\$	\$	\$ 1,503.60						
NORTHH program manager	\$ 2,218.59 \$. \$			\$ 42,153.21	\$	\$ 44,371.80						
NORTHH program assistant	\$ 2,003.79 \$	•		•	\$ 38,072.01	↔	\$ 40,075.80						
HIID program assistant				39 073 01		A	\$ 40 075 80						

					other									Contractual		_					Specia	Offic		Supplies / Admin				Spec		
Deminimus \$		↔	1	Other Direct Grant \$		↔	Website \$	Brokers \$	Auditing \$	Accounting \$	IT support \$	Contractor \$	CDS Incentive \$		↔	New office equip. \$	Rent \$	Insurance \$	Internet \$	Telephone \$	Special Project Supplies \$	Office supplies / dues \$		/ Admin	↔		Travel meals \$		Staff travel \$	
(114,481.59) \$	Admin	, \$		· • • • • • • • • • • • • • • • • • • •	Admin	17,000.00 \$	2,500.00 \$	2,500.00 \$	10,000.00 \$	2,000.00 \$	· +	· +	- \$	Admin	10,900.00 \$	-	-	5,000.00 \$	· \$	900.00 \$	· +	5,000.00 \$	Admin		2,000.00 \$,		2,000.00 \$	Admin
18,332.59 \$	CBJ	· \$.¹ ↔	CBJ	- \$	·	· +	· +	· +	· \$	· \$	- \$	СВЈ	2,000.00 \$	- +	· •	· \$	· +	· \$	· \$	2,000.00 \$	CBJ		- \$		· •	· \$	- \$	СВЛ
-	CDS	. \$		·	CDS	300,000.00 \$,	· i	į	2	10	· \$	300,000.00	CDS	•	-	· +	- +	· • • • • • • • • • • • • • • • • • • •	·	· \$	· \$	CDS		1,000.00 \$		· &>	1,000.00 \$	· •	CDS
52,000.00 \$	HUD	9,000.00 \$		9,000.00 \$	HUD	700,000.00 \$	€9	\$	\$	\$	€\$	700,000.00 \$	€\$	HUB	247,000.00 \$	-		· \$	-	· &	247,000.00 \$	· +	HUD		4,000.00 \$		· •	4,000.00 \$	· +	HUD
44,149.00	NORTHH	•		·	NORTHH	2,500,000.00 \$	- +	- \$	· \$	· +	· \$	2,500,000.00 \$	· +	NORTHH	- \$	- \$	- \$	- \$	- \$	-		-	NORTHH		- \$		· +	- \$	- +	NORTHH
€9	OTHER	· \$		ā	OTHER	- \$		·	í	,	T	ı	Ĭ	OTHER	1,000.00 \$	1	ī.	ĭ	ì	a.	í.	1,000.00	OTHER		1,000.00 \$			1,000.00	x.	OTHER
(0.00)	Total Deminimus	9,000.00	Total Other			3,517,000.00	Total Contractual				-				260,900.00	Total Supplies	70								8,000.00	Total Travel				
											potential \$7,200 IT support if we move to office						potential rent \$3,000/ monthly													notes

General Fund Grants for Non-Profit Organizations for Fiscal Year 2025

CBS Liabilities Form

Complete and submit this form with your Non-Profit Grant Application.

Organization Name: Alaska Heat Smart

•	Property Tax	Justin Harris, Supervisory Senior Accountant
		747-1853
•	Sales Tax	Justi Harris
		Justin/Harris, Supervisory Senior Accountant
		747-1853
•	Municipal Leases	Ma pealiz
		Melody Andaluz, Procurement Specialist
•	Loan/Promissory Note	747-1852
		Brooke Volschenk, Controller
		747-1801
•	Utilities	Chb Dun
		Chelsey Dumag, Utility/Harbor Billing Clerk
		747-1843

CBS Department signatures must be complete to verify your organization is current on all CBS liabilities.