

City and Borough of Sitka
ANNUAL GRANTS FROM GENERAL FUND
SUMMARY SHEET

Name of Organization: Southeast Alaska Independent Living - SAIL

Name of Contact Person: David Nuetzel

Phone: 907-747-6859 Email: DNuetzel@SAILinc.org

Mailing address: 514 Lake Street, Suite C, Sitka, Alaska 99835

Grant Category (check either annual or special emergency grant, and check type of services for annual grant):

- Annual Grant:
 - Human Services or
 - Cultural and Educational Services
 - Community Development
- Special Emergency Grant

Dollars Requested: \$13,000

Match Dollars Committed: \$117,448.00 Percentage: 90% committed; 10% requested

Sources of Matched Dollars: US Dept of Ed, AK Dept of Labor, Sitka Charitable Trust, White Elephant, Donations, In-kind, Fundraising, Fees for Service

Brief Description of the Purpose of the Grant: This grant request is for general operating support to provide services and support to increase the quality of life for seniors and/or people with a disability, in addition to engaging the broader community through education and volunteer opportunities.

I, David Nuetzel, do hereby certify that all information provided for this grant application is accurate and complete to the best of my knowledge.

Name: 

Title: Sitka Program Director

Date: August 14, 2014

1. Project Description

Grant Category: Human Services

Southeast Alaska Independent Living (SAIL)'s mission is simple. It is to *Inspire Personal Independence*. The fundamental purpose of the SAIL Sitka Program is to empower Southeast Alaskan seniors and people with disabilities by promoting options to live as active, productive, and involved citizens. SAIL does this by providing services and supports necessary for independent living including home modifications; assistive devices; emergency financial assistance; a loan library; peer support groups; recreation and inclusion activities; and providing educational and outreach programs to the larger Sitka community.

SAIL does not duplicate services provided by other agencies in a service area, instead it collaborates with existing agencies and attempts to pick up what is 'falling through the cracks.' Our collaborative efforts with local organizations such as Alaska Division of Vocational Rehabilitation; Center for Community; Brave Heart Volunteers; Sitka Tribe of Alaska; Baranof Island Housing Authority; the Sitka School District; Southeast Senior Services; and many other agencies are a key to our success.

What will be done with the funds and who will do it: The nature of our work and mission requires SAIL services be extremely personnel intensive—in Sitka, personnel costs account for 70% of the operating budget. Our services are delivered by one full time Program Director/Independent Living Advocate; one full time Jesuit Volunteer; and one part-time assistant. This proposal requests **\$8,648.00** for personnel expenses to serve our consumers and to provide disability awareness presentations to the broader community and **\$3,852.00** for operating costs necessary to deliver services per a federally approved cost allocation system, e.g., rent, office and program supplies, insurance, etc. This proposal also requests **\$500.00** for the fiscal year 2015 Consumer Service Fund (CSF) and Loan Closet. These funds provide assistance for the purchase or short term loan of home modifications or assistive devices (such as ramps, grab bars, walkers, hearing devices, etc.) to help our consumers live independently in their home, their workplace, and their community. SAIL's philosophy is well described by the saying "Give a man a fish and he will eat for a day, teach a man to fish and he will eat for a lifetime". To that end SAIL helps consumers seek out other available funding prior to application for our CSF, there by recognizing the CSF as a funder of "last resort."
Total request: \$13,000 or 10% of our operating budget.

Who will be served: SAIL Sitka serves seniors and people of all ages and all disabilities including: physical, cognitive, neurological, and mental health disabilities. Thanks to funding received from the City and Borough last year, SAIL Sitka provided Independent Living Services to **135** individuals with significant disabilities and seniors and collaborated with numerous local agencies to ensure success. Education and awareness increases understanding of disabilities and fosters acceptance of all people. Disability Awareness and Americans with Disabilities Act (ADA) presentations will continue to be offered to the students and staff in the Sitka School District, to employees of local businesses, and to other community groups as requested. Last year **252** students and numerous business organizations received training and education.

When will service be provided: All project services and expenses will be conducted in FY15, ending June 30, 2015.

2. Expected Outcomes

Measurement of Success: The success and community benefit of this project will be measured by comparing stated objectives and outcomes (table below) against actual results. Obtaining these objectives or “outputs” is quantifiable, tangible and easily measured. Outcomes such as maintaining or increasing independence, improvement in attitudes and quality of life improvements, by nature are more difficult to measure therefore pre and post service surveys and comparison of individual goals to post-service results will be used.

Evaluation/Benchmarks- SAIL maintains complete records for all services and programs both to ensure we meet the needs of our consumers and the community and to provide accurate and timely reports. We use a number of methodologies to evaluate programs and services, ascertain the project is going in the right direction, and adjust services accordingly, as noted below:

- Consumers identify specific individual goals during the original point of program entry; progress and goal obtainment monitored
- All individualized and community services are documented in MiCIL, a database designed specifically for Independent Living Centers such as SAIL
- Teachers, students and businesses are surveyed before and after disability awareness training
- Quarterly and annual fiscal & narrative reporting comparing proposed to actual results
- Yearly consumer satisfaction surveys mailed to consumers and results are collated
- Website feedback links. Annual fiscal audits by the reputable firm of Elgee, Rehfeld and Mertz CPAs. Regular site reviews by Alaska Department of Labor & Workforce Development and the US Dept. of Education-Rehabilitation Services Administration

Tangible Community Benefits:

Objective	Outcome
Empower one-hundred (100) Sitka residents by providing Independent Living services for individualized requests (e.g. assistance with housing, modifications, employment, transportation, recreation)	Sitka residents with disabilities or seniors will increase or maintain independence; increase self-esteem; become active, productive and involved citizens. Bettering the entire community.
Two-hundred (200) Sitka school students and ten (10) local businesses or groups will receive disability awareness/ADA training and/or education.	A greater understanding and inclusion of seniors and people with disabilities. Local businesses voluntarily become more accessible after learning the direct benefits of removing both architectural and attitudinal barriers.
Help ten (50) individuals acquire necessary Assistive Technology, home modifications, durable medical equipment or scholarships through the Loan Closet and Consumer Service Fund.	Increase quality of life in the home, community and work place by providing a more accessible and safe environment and reducing health disparities.

3. Statement of Need

Funding Category: This proposal squarely aligns with the **Human Services** Category.

Documented Need:

According to the State of Alaska Governor's Council on Disabilities and Special Education, "it is generally accepted that 1 in 7 people have some sort of disability according to the definition used in the American with Disabilities Act." Using these figures and the 2010 census data, roughly 1,269 Sitka residents have a disability.

Consumer Service Fund (CSF) and Loan Closet: Healthy People 2010 (HP 2010), a joint project of the US Department of Health and Human Services, Centers for Disease Control and Prevention and the US Department of Education-National Institute on Disability and Rehabilitation Research, reported in December 2000, "Assistive technology can be used to increase independence and reduce health disparities. It is an important element in achieving the goals of HP2010." The research was so compelling that a national objective was pronounced: "Reduce the proportion of people with disabilities who report not having the assistive devices and technology needed to participate in home, school, play, work or community activities." In addition to assistive technology, as individuals age (and we know Sitka is the fastest aging community in the state, per capita) they more often than not have need for other adaptive equipment, including durable medical equipment to live more independently in their homes. SAIL's Loan Closet is available to assist with these needs, loaning individuals items that can live their days more comfortably and independently.

The Alaska Health and Social Services Department's *Healthy Alaskans 2010*, published in 2001, notes that people with disabilities report significantly lower levels of social participation compared with people without disabilities. Alaskans with disabilities have identified some reasons for this discrepancy: need for physical accessibility, accessible transportation, and assistive technologies; lack of public awareness about the abilities, needs & rights of people with disabilities; and limited incomes, which further prevent their full participation in community life.

The need for disability awareness education is expressed well by Judy Heumann, former Assistant Secretary at the Office of Special Education and Research Services at the United States Department of Education, when she said: "When I speak out about the oppression of people with disabilities, some professionals will ask, 'Is she bitter about being handicapped?' The answer is yes, I am bitter about being handicapped, but not about having a disability for **it is not my disability that handicaps me. It is society that handicaps me**, and my brothers and sisters, handicaps us by building inaccessible schools, theaters, buses, houses, and the list goes on. All this helps keep us in our place."

This proposal directly addresses the documented need for Assistive Technology, Modifications, and social participation for seniors and people with disabilities and the need for general education and public awareness about the subject of 'disability.'

Funding Leverage: This proposal will most definitely help SAIL Sitka leverage additional program support. Most all grant applications SAIL puts forward look for demonstration of community support. Funding provided by the City of Sitka is a proven commitment to our programing and to the city's support of and belief in, the necessity of our programs.

4. Organizational Capacity (track record, community support, Board attendance)

Track Record – SAIL has enjoyed an impeccable record for grant management and service delivery since its inception. The State Independent Living Council conducted a consumer satisfaction survey throughout the state in 2008. Results showed overwhelming enthusiasm for SAIL. The agency and staff have received local, state, and national recognition for excellence. In 2005, the Alaska Legislature honored SAIL with a proclamation for providing “people with disabilities the chance to work for self-determination, equal opportunities and self-respect.” SAIL has demonstrated success for the last eighteen years, managing literally dozens of grants—every one, without exception, completed successfully.

Community Support – One of the agency’s biggest strengths is our ability to collaborate with others by leading and participating in community coalitions. Currently SAIL has formal agreements with numerous agencies in Sitka including the Alaska Division of Vocational Rehabilitation, Center for Community, Sitka Tribes of Alaska, Southeast Alaska Regional Health Consortium, Sitka Community Hospital, Sitka School District, Southeast Senior Services, and others. In addition to agency support, SAIL is supported financially by individual and business donors. Last year the Sitka office alone raised \$14,342.00 through donations and fundraising efforts.

The support of the City and Borough of Sitka is a very important factor in our ability to leverage additional funds. The Consumer Service Fund (CSF) is a fund of last resort and has a proven success rate at seeking out other agencies and alternative funding before the CSF kicks in. Most often this leads to a collaborate effort with different agencies, businesses and individuals. Though the successes we witness at SAIL could appear minor to some, for those we serve they are major. For example, SAIL helped a fisherman who experienced a paralyzing stroke regain the ability to communicate with his kids and caregivers. SAIL applied for funding, setup and training of a computer from him. Now he can now type his needs, thoughts and stories, sharing them with those around him. Another example, SAIL has been assisting a senior remain active with her family and community. Staff provided a new computer monitor and modifications to better see her computer. Assisted with new landline and cell phones so she can instantly call her children. We also provided magnifiers and walkers so that she can move through her world. She is also active in our Senior Walking Group.

Board of Directors – SAIL is pleased to have an active, engaged Board of Directors with higher than 80% attendance. The SAIL board president is a resident of Sitka. As a member of the Foraker Group, SAIL has adopted their recommendation of 100% board giving, and a tracking system endorsed by them and the Rasmuson Foundation. One-hundred percent of the Board contributes financially.

SAIL Board Officers: Board Chair, Robert Purvis (Sitka); Vice Chair, Jeff Irwin (Gustavus); Secretary, Kate Burkhart (Juneau); Treasurer, Mary Gregg (Ketchikan).

Board Members: Susanne Williams, Elizabeth Williams Spence, Cheryl Putnam, Jason Burke

SOUTHEAST ALASKA INDEPENDENT LIVING, INC.						
Sitka City Grant Proposal - Fiscal Year 2015						
Detailed Sitka Program Budget FY15 and Actual Revenue and Expense FY14						
EXPENDITURES	FTE	This Request	Other Funds	In-kind Contributions	TOTAL	ACTUAL
					Budget FY 2015	last year FY14
A. 100 Personnel Services						
Sitka staff	1.00	\$5,836.00	\$44,653.00		\$50,489.00	50,263
Admin Support	0.50	\$1,111.00	\$9,816.00		\$10,927.00	9,866
Jesuit Volunteer	1.00		\$11,359.00		\$11,359.00	11,285
Volunteer Staff			\$0.00			
Fringe Benefits/Payroll taxes		\$1,701.00	\$16,433.00		\$18,134.00	16,811
TOTAL Personnel Services		\$8,648.00	\$82,261.00	\$0.00	\$90,909.00	88,226
B 200 Travel						
Staff travel		\$0.00	\$1,500.00		\$1,500.00	1,500
Auto gas		\$0.00	\$1,125.00		\$1,125.00	1,120
TOTAL Travel		\$0.00	\$2,625.00	\$0.00	\$2,625.00	2,620
C. 300 Facility						
Office rental		\$1,544.00	\$12,135.00		\$13,679.00	13,650
Postage		\$23.00	\$287.00		\$310.00	258
Telephone		\$261.00	\$5,290.00		\$5,551.00	6,002
TOTAL Facility		\$1,828.00	\$17,712.00	\$0.00	\$19,540.00	19,910
D. 400 Supplies						
Printing & Copying		\$65.00	\$330.00		\$395.00	413
Office supplies		\$75.00	\$1,669.00		\$1,744.00	1,732
Program supplies		\$1,138.00	\$2,662.00		\$3,800.00	3,797
TOTAL Supplies		\$1,278.00	\$4,661.00	\$0.00	\$5,939.00	5,942
E. 500 Equipment						
Vehicle		\$0.00	\$1,000.00		\$1,000.00	980
		\$0.00	\$1,000.00	\$0.00	\$1,000.00	980
F. 600 Other Operating Expense						
Accounting		\$326.00	\$2,864.00		\$3,190.00	3,136
Agency liability insurance		\$158.00	\$1,269.00		\$1,427.00	1,400
Advertising			\$300.00		\$300.00	300
Dues, fees, and licenses		\$112.00	\$895.00		\$1,007.00	1,048
Consumer Service Fund		\$500.00	\$0.00		\$500.00	0
Education & Training		\$0.00	\$0.00		\$0.00	0
Scholarships		\$0.00	\$500.00		\$500.00	550
Tech Support		\$28.00	\$392.00		\$420.00	413
Audit		\$122.00	\$969.00		\$1,091.00	1,073
Fundraising expense		\$0.00	\$2,000.00		\$2,000.00	1,700
TOTAL Other Expense		\$1,246.00	\$9,189.00	\$0.00	\$10,435.00	9,620
TOTAL PROJECT COSTS		\$13,000.00	\$117,448.00	\$0.00	\$130,448.00	127,298
REVENUE						
		Project Request	Other Funds	In-kind Contributions	TOTAL Project Budget	TOTAL Actual FY14
<i>Local, State, Federal grants</i>						
Sitka City grant		13,000.00			\$13,000.00	10,000
US Dept of Education grant			73,648.00		\$73,648.00	73,880
AK Dept of Labor grant			15,000.00		\$15,000.00	15,000
<i>Fundraising and Support</i>						
White Elephant			2,000.00		\$2,000.00	1,850
Sitka Charitable Trust			5,000.00		\$5,000.00	5,000
Donations			2,000.00		\$2,000.00	1,800
Fundraising			12,500.00		\$12,500.00	12,542
Fees for service			7,300.00		\$7,300.00	7,226
<i>In-Kind contributions</i>						
TOTAL PROJECT REVENUE		13,000.00	117,448.00	0.00	\$130,448.00	127,298

OGDEN UT 84201-0038

In reply refer to: 0438181542
Mar. 14, 2012 LTR 4168C 0
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SOUTHEAST ALASKA INDEPENDENT LIVING
INC
SAIL
3225 HOSPITAL DR UNIT 300
JUNEAU AK 99801-7863

24390

Employer Identification Number: 92-0144370
Person to Contact: Annette Eddy
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Mar. 05, 2012, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in February 1993.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website www.irs.gov/eo for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.

Alaska Department of Commerce, Community, and Economic Development

Division of Corporations, Business and Professional Licensing
P.O. Box 110806, Juneau, Alaska 99811-0806

This is to certify that

SAIL

3225 HOSPITAL DR UNIT 300 JUNEAU AK 99801

owned by

SOUTHEAST ALASKA INDEPENDENT LIVING, INC.

is licensed by the department to conduct business for the period

December 12, 2012 through December 31, 2014
for the following line of business:

62 - Health Care and Social Assistance



This license shall not be taken as permission to do business in the state without having complied with the other requirements of the laws of the State or of the United States.

This license must be posted in a conspicuous place at the business location. It is not transferable or assignable.

Susan K. Bell
Commissioner