POWER COST ADJUSTMENT

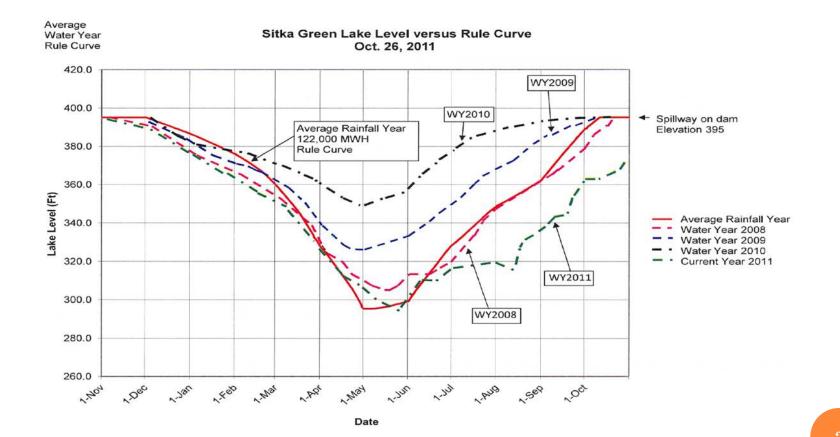
Fuel Surcharge

CURRENT SITUATION

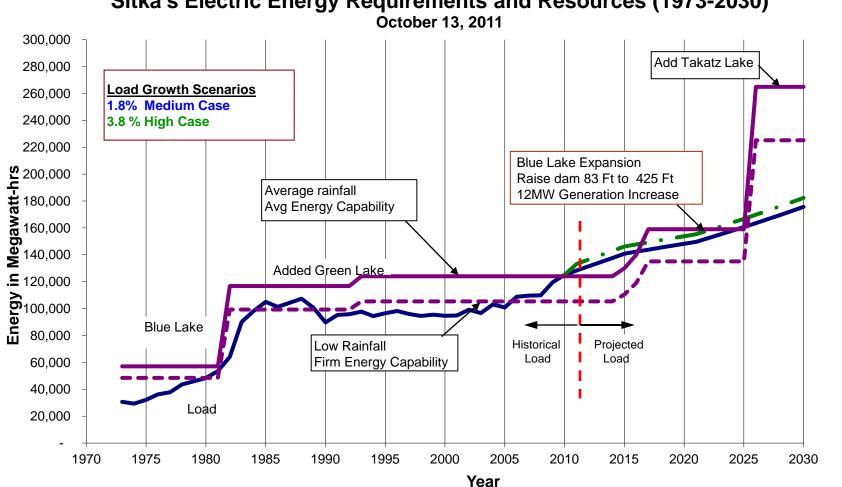
- Lakes will not fill this year
- Scheduled diesel operations in Nov-Dec
- Forecast is for a dry & cold winter
- Fuel reserve account drawn down from Thimbleberry outage
- \$400,000 from cash reserve for fuel purchase in September must be recovered
- System load cannot be met solely by hydro

10/31/2011

RULE CURVE – WY2012



3



Sitka's Electric Energy Requirements and Resources (1973-2030)

10/31/2011

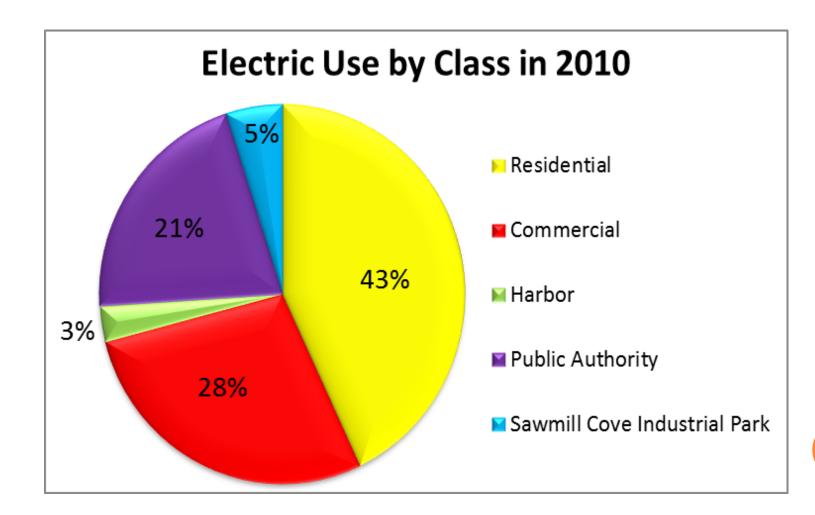
Fuel Charge - Objectives

- Follow basic tenants of an enterprise fund
 - Cost of service recovered through rates
- Fuel costs do not draw down cash reserves
- Maintains bond covenant cash requirements
- Sends price signal before consumption allowing consumer usage modification
- Impacts all customer classes
- Seasonal customers pay

FUEL CHARGE - CONCERNS

- Forecast model has inherent variability
 - Weather
 - Electric Load
 - Precipitation
- Collects revenue before costs incurred
- May not be well understood by customer base

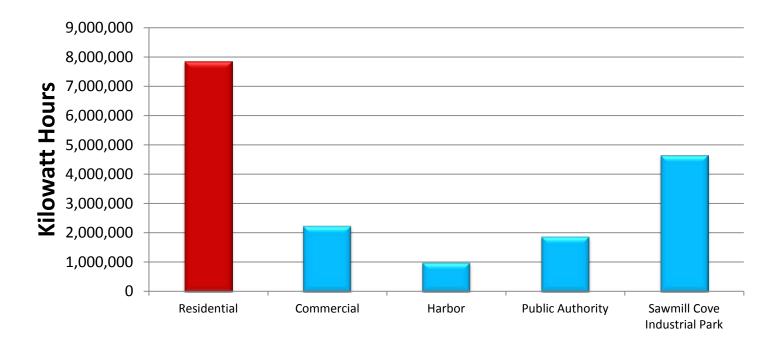
CONSUMPTION BY KILOWATT HOURS SOLD



7

System Load Growth 2001-2010

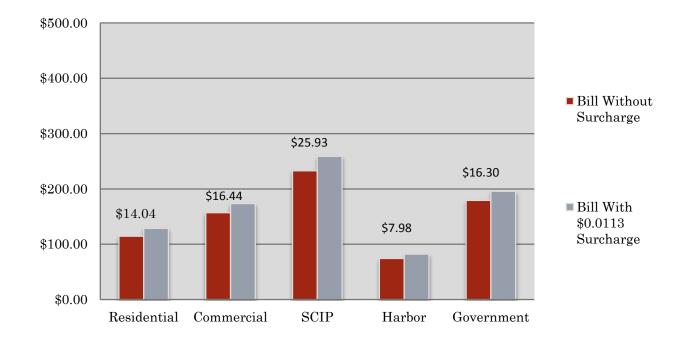
kWh Increase in Last 10 Years



Consumer Class

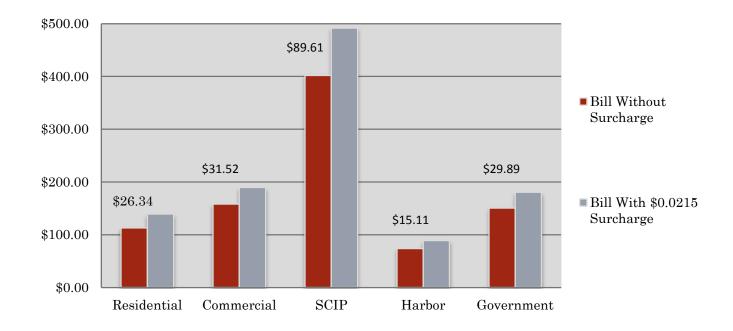
FUEL CHARGE IMPACTS – JAN-MAR 2012

Average January Bill Difference



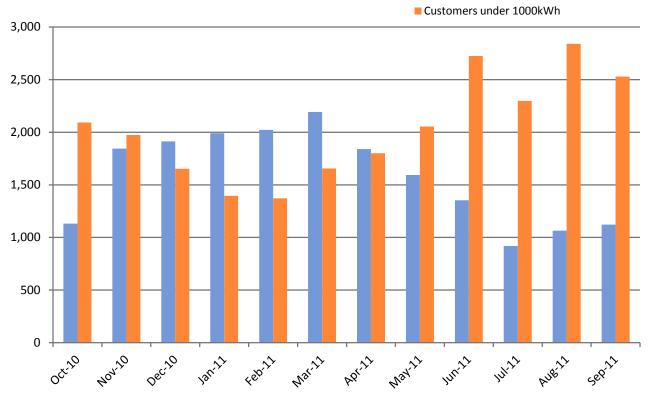
FUEL CHARGE IMPACTS – APR-JUN 2012

Average April Bill Difference



CUSTOMER CONSUMPTION

2010-2011 Residential Customers



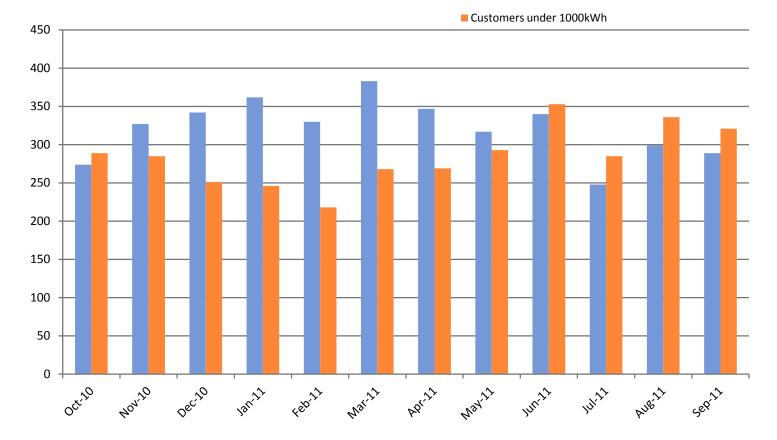
Customers over 1000kWh



CUSTOMER CONSUMPTION

Commercial Customers 10/10-9/11

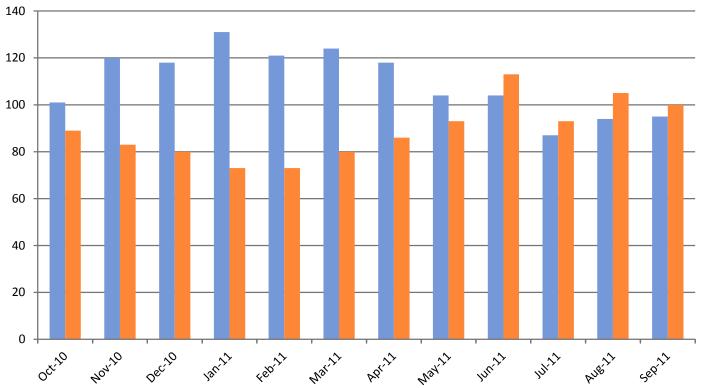
Customers over 1000kWh



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CUSTOMER CONSUMPTION

Government Customers 10/10-9/11



Customers over 1000kWh Customers under 1000kWh